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03 April 2023

Addressed to: White Maize and Wheat Grain Producers and Millers in Namibia

**Dear Producers and Millers** 

SUBJECT: PRELIMINARY 5-YEAR AVERAGE FLOOR PRICES FOR THE 2023/2024 MARKETING SEASONS AND THE FORTNIGHT WEIGHTED AVERAGE FLOOR PRICE FOR THE PERIOD 14-27 MARCH 2023 FOR BOTH WHITE MAIZE AND WHEAT GRAIN

The above-mentioned caption refers.

The Namibian Agronomic Board (NAB) hereby wishes to enlighten the agronomy industry on the calculated preliminary white maize and wheat 5-Year Average Floor Prices for the 2023/2024 marketing seasons, and the Fortnight Weighted Average Floor Price for the period 14-27 March 2023/2024.

The attached calculations indicate that the 5-Year Average Floor Price for White Maize is much more likely to be around **N\$5,666.94** for the 2023 marketing season, and the Fortnight Weighted Average Floor Price for the period 14-27 March 2023 is **N\$6,056.80**.

In terms of Wheat 5-Year Average Floor Price is likely to be around **N\$6,778.53** for the 2023/2024 marketing season, and the Fortnight Weighted Average Floor Price for the period 14-27 March 2023/2024 is **N\$8,227.81**.

Therefore, this is for information only and should not be seen as the final floor prices for the upcoming seasons. The NAB will release the final 5-Year Average Floor Prices and the applicable Fortnight Weighted Average Floor Price for both white maize and wheat before the start of the respective marketing seasons and fortnight periods.

For further enquiries, please contact Ms. Loide Uahengo (Manager: Agronomy Market Development) at cell phone: 081 1222 356 or email: Loide.Uahengo@nab.com.na.

Kind Regards,

Dr. Fidelis N. Mwazi (PhD) Chief Executive Officer

SIGNED

2023 -04- n 3

ZAMIBIAN AGRONOMIC BO

Our Vision: "A world class regulator of a vibrant, diversified & sustainable crop industry"

Ms. Ferdina Inkono (Member)



Issued on: 31/03/2023

# PRELIMINARY WHEAT GRAIN (B1 GRADE): FORTNIGHT WEIGHTED AVERAGE FLOOR PRICE FORTNIGHT PERIOD: 15 FEBRUARY TO 01 MARCH 2023

	E CALCULATION	SAFEX- VALUE OF QUANTITY	CAEEV COOT
DATE	SAFEX-TONNAGE SOLD	SOLD	PRICE/TON
14-Mar-23	242	1,567,918.00	
15-Mar-23	224	1,482,208.00	
16-Mar-23	252	1,673,784.00	
17-Mar-23	453	3,007,467.00	
18-Mar-23	453	3,007,467.00	
19-Mar-23	453	3,007,467.00	
20-Mar-23	433	2,862,130.00	
21-Mar-23	433	2,862,130.00	
22-Mar-23	471	3,056,790.00	
23-Mar-23	671	4,265,547.00	
24-Mar-23	365	2,332,350.00	
25-Mar-23	365	2,332,350.00	
26-Mar-23	365	2,332,350.00	
27-Mar-23	179	1,164,574.00	6506.00
AFEX WEIGHTED AVERAGE	6,522.58		
A) FINAL SAFEX- FORTNIGHT	WEIGHTED AVERAGE PR	ICE	N\$730.00 N\$7,252.58
pased on three (3) quotations from A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED II	WEIGHTED AVERAGE PR MPORT PRICE OF B1 WHE	AT GRAIN FROM DEEP-SEA	N\$7,252.58 N\$8,578.19
A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED II  precast. Forecasted imports volu btained from the importers. The \$8,578.19 for B1 Wheat, landed if  evy.	WEIGHTED AVERAGE PR MPORT PRICE OF B1 WHE, me 01 Nov 2022 to 31 Jan 202 Deep-Sea price portion is bas n Windhoek (2022/2023 forec	AT GRAIN FROM DEEP-SEA 23 = SAFEX: 21,623 tons, Deep-Sea ed on the forecasted average impo ast), and this import parity price ex-	N\$7,252.58 N\$8,578.19 imports 19,800 tons, rt parity price of cludes the 5% import
A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED II  precast. Forecasted imports volu btained from the importers. The 1\$8,578.19 for B1 Wheat, landed if evy.	WEIGHTED AVERAGE PR MPORT PRICE OF B1 WHE, me 01 Nov 2022 to 31 Jan 202 Deep-Sea price portion is bas n Windhoek (2022/2023 forec	AT GRAIN FROM DEEP-SEA 23 = SAFEX: 21,623 tons, Deep-Sea ed on the forecasted average impo ast), and this import parity price ex-	N\$7,252.58 N\$8,578.19 imports 19,800 tons,
A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED II  orecast. Forecasted imports volu  btained from the importers. The	WEIGHTED AVERAGE PR MPORT PRICE OF B1 WHE, me 01 Nov 2022 to 31 Jan 202 Deep-Sea price portion is bas n Windhoek (2022/2023 forec	AT GRAIN FROM DEEP-SEA  23 = SAFEX: 21,623 tons, Deep-Sea ed on the forecasted average impo ast), and this import parity price exc	N\$7,252.58 N\$8,578.19 imports 19,800 tons, rt parity price of cludes the 5% import
A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED II  orecast. Forecasted imports voluble betained from the importers. The I\$8,578.19 for B1 Wheat, landed is evy.  SAFEX SPOT PRICE PORTION DEEP-SEA PRICE PORTION C) FORTNIGHT WEIGHTED A Inclusive of the NAB produce	WEIGHTED AVERAGE PR MPORT PRICE OF B1 WHE. me 01 Nov 2022 to 31 Jan 202 Deep-Sea price portion is bas n Windhoek (2022/2023 foreca  N\$ 7,252.58  N\$ 8,578.19  VERAGE FLOOR PRICE (M	AT GRAIN FROM DEEP-SEA  23 = SAFEX: 21,623 tons, Deep-Sea ed on the forecasted average impo ast), and this import parity price exc  X 0.48  X 0.52	N\$7,252.58 N\$8,578.19 imports 19,800 tons, rt parity price of cludes the 5% import N\$3,481 N\$4,461
A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED II  precast. Forecasted imports volu bbtained from the importers. The is8,578.19 for B1 Wheat, landed i evy.  BAFEX SPOT PRICE PORTION DEEP-SEA PRICE PORTION C) FORTNIGHT WEIGHTED A Inclusive of the NAB produce	WEIGHTED AVERAGE PR MPORT PRICE OF B1 WHE me 01 Nov 2022 to 31 Jan 202 Deep-Sea price portion is bas n Windhoek (2022/2023 foreca  N\$ 7,252.58  N\$ 8,578.19  VERAGE FLOOR PRICE (Market of 1.4%) % added	AT GRAIN FROM DEEP-SEA  23 = SAFEX: 21,623 tons, Deep-Sea ed on the forecasted average impo ast), and this import parity price exc  X 0.48  X 0.52  ILL DOOR PRICE) N\$/TON	N\$7,252.58 N\$8,578.19 imports 19,800 tons, rt parity price of cludes the 5% import N\$3,481 N\$4,461
A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED II  precast. Forecasted imports volu btained from the importers. The \$8,578.19 for B1 Wheat, landed i evy.  EAFEX SPOT PRICE PORTION  DEEP-SEA PRICE PORTION  C) FORTNIGHT WEIGHTED A  Inclusive of the NAB produce add- Portion of Import Levy 3.6  D) FINAL- FORTNIGHT WEIGHTE	WEIGHTED AVERAGE PR MPORT PRICE OF B1 WHE me 01 Nov 2022 to 31 Jan 202 Deep-Sea price portion is bas n Windhoek (2022/2023 foreca  N\$ 7,252.58  N\$ 8,578.19  VERAGE FLOOR PRICE (Market) 'Levy of 1.4%) % added ED AVERAGE FLOOR PRICE (INC.)	AT GRAIN FROM DEEP-SEA  23 = SAFEX: 21,623 tons, Deep-Sea ed on the forecasted average impo ast), and this import parity price exc  X 0.48  X 0.52  ILL DOOR PRICE) N\$/TON	N\$7,252.58 N\$8,578.19 imports 19,800 tons, rt parity price of cludes the 5% import N\$3,481 N\$4,461
A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED II  precast. Forecasted imports volubtained from the importers. The \$8,578.19 for B1 Wheat, landed is evy.  AFEX SPOT PRICE PORTION  C) FORTNIGHT WEIGHTED A Inclusive of the NAB produced add- Portion of Import Levy 3.6  D) FINAL- FORTNIGHT WEIGHTE INCLUSION	WEIGHTED AVERAGE PR MPORT PRICE OF B1 WHE.  me 01 Nov 2022 to 31 Jan 202 Deep-Sea price portion is bas in Windhoek (2022/2023 foreco  N\$ 7,252.58  N\$ 8,578.19  VERAGE FLOOR PRICE (Moreover) % added ED AVERAGE FLOOR PRICE (INTERNATED FLOOR PRICE ONL	AT GRAIN FROM DEEP-SEA  23 = SAFEX: 21,623 tons, Deep-Sea ed on the forecasted average impo ast), and this import parity price exc  X 0.48  X 0.52  ILL DOOR PRICE) N\$/TON  MILL DOOR PRICE) N\$/TON	N\$7,252.58 N\$8,578.19 imports 19,800 tons, rt parity price of cludes the 5% import N\$3,481 N\$4,461 N\$7,942 N\$286
A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED II  precast. Forecasted imports volubtained from the importers. The \$8,578.19 for B1 Wheat, landed if evy.  AFEX SPOT PRICE PORTION  DEEP-SEA PRICE PORTION  C) FORTNIGHT WEIGHTED A  Inclusive of the NAB produce  add- Portion of Import Levy 3.6  D) FINAL- FORTNIGHT WEIGHTE  INCLUSIVE OF THE SAME OF THE SAM	WEIGHTED AVERAGE PR MPORT PRICE OF B1 WHE.  me 01 Nov 2022 to 31 Jan 202 Deep-Sea price portion is bas in Windhoek (2022/2023 foreco  N\$ 7,252.58  N\$ 8,578.19  VERAGE FLOOR PRICE (Moreover) % added ED AVERAGE FLOOR PRICE (INTERNATED FLOOR PRICE ONL	AT GRAIN FROM DEEP-SEA  23 = SAFEX: 21,623 tons, Deep-Sea ed on the forecasted average impo ast), and this import parity price exc  X 0.48  X 0.52  ILL DOOR PRICE) N\$/TON  MILL DOOR PRICE) N\$/TON	N\$7,252.58 N\$8,578.19 imports 19,800 tons, rt parity price of cludes the 5% import N\$3,481 N\$4,461 N\$7,942 N\$286 N\$8,227.81
A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED II  precast. Forecasted imports volu btained from the importers. The \$8,578.19 for B1 Wheat, landed i  avy.  BAFEX SPOT PRICE PORTION  DEEP-SEA PRICE PORTION  C) FORTNIGHT WEIGHTED A  Inclusive of the NAB produce	WEIGHTED AVERAGE PR MPORT PRICE OF B1 WHE.  me 01 Nov 2022 to 31 Jan 202 Deep-Sea price portion is bas in Windhoek (2022/2023 foreco  N\$ 7,252.58  N\$ 8,578.19  VERAGE FLOOR PRICE (Moreover) % added ED AVERAGE FLOOR PRICE (INTERNATED FLOOR PRICE ONL	AT GRAIN FROM DEEP-SEA  23 = SAFEX: 21,623 tons, Deep-Sea ed on the forecasted average impo ast), and this import parity price exc  X 0.48  X 0.52  ILL DOOR PRICE) N\$/TON  MILL DOOR PRICE) N\$/TON	N\$7,252.58 N\$8,578.19 imports 19,800 tons, rt parity price of cludes the 5% import N\$3,481 N\$4,461 N\$7,942 N\$286 N\$8,227.81 N\$6,779

NB: THIS CALCULATION FOR INFORMATION ONLY, THE FLOOR PRICE FOR THE APPLICABLE FORTNIGHT PERIOD WILL BE RLEASED DURING THE FIRST WEEK OF NOVEMBER 2023

Dr. Fidelis N. Mwazi
Chief Executive Officer

Chief Executive Officer

2023 -04- 03

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### PRELIMINARY WHITE MAIZE (WM1): 5-YEAR AVERAGE FLOOR PRICE (MILL DOOR PRICE) PER TON 2023 MARKETING SEASON

	T EIX TOI	2020 107	TOTAL THE	0 01710			
Based on SAFEX RAI backwards inflation ac	ND spot price (whole y ljusted	ear)			Issue Date:	31/03/2023	]
Fin Year	2018/19	2019/20	2020/21	2021/22	2022/23	N/A	7
Infl rate	4.56%	3.18%	2.34%	4.04%	6.62%	N/A	•
AFEX SPOT Whole year Ave		N\$2,826	N\$3,127	N\$3,393	N\$4,655	N/A	**
Infl adj factor	1.225	1.171	1.135	1.109	1.066	N/A	1
Infl. Adj SAFEX Spot	(N\$/Ton) N\$2,959	N\$3,310	N\$3,550	N\$3,764	N\$4,964	N\$3,709	•••
= Inflation Adjusted SAFEX "Transport cost ( Sannieshof) Silo "SAFEX (Sannieshof) Silo "Import Levy differential c This is the final WM1 floor pric White maize grain can be boug after transportation, Farm Gatoetween the farmer and the mil	of to Otavi) is based on the Premium is based on the of 3.6% is subject to char e (mill door price) for 202 that at Mill door Price or a price is the price of what lier.	ne average of the premium for 2 ages annually, but a marketing se Farm Gate pricite maize grain	ree quotatio 022 pased on the ason. ce, MIII door at the farm b	ns received prevailing the Price, is the Price, is the Price is the Pr	from the 3 diff NAB statutory I ne price of whit portation, and I	evies e maize grain at the	e mill or silo
3MO - Free Premium (8% of	SAFEX 5 year Ave)	<b>→</b>	<b>→</b>	<b>→</b>	(N\$/Ton)	NA 290.74	
				nnieshof to	nieshof - Otav o Randfonteir	1) -271	
	TRANSPOR	RT COST (SA	ANNIESHO	OF- OTAV	(I) PER TO	N\$1,429.00	****
		SA	AFEX SILC	PREMIL	JM PER TO	N\$ 35.00	****
No. of Parties		TOTAL FI	LOOR PRI	CE PER	TON - OTA	/IN\$5,470.02	
			mport Lev	y Differe	ntial of 3.6%	6 N\$ 196.92	*****

NB: A MILL DOOR IS ONLY APPLICABLE TO MAIZE DELIVERED AT THE MILL BY THE FARMER, AND IN CASES WHERE A MILLER COLLECTS THE GRAIN ON THE FARM, A FAIR FARM GATE PRICE CAN BE NEGOTIATED WITH THE FARMER.

FINAL FLOOR PRICE (MILL DOOR PRICE) N\$5,666.94

	5-Year Floor price 2022	Variance N\$	Variance %
Otavi Price	N\$4,651	N\$1,016	22%

Staggered Floor Price Max (Much likely by N\$5,907 end of 2023 season):

At 11 fortnights, with storage cost of N\$21,76 per fortnight



Issued on: 31/03/2023

# PRELIMINARY SAFEX - FORTNIGHT WEIGHTED AVERAGE WHITE MAIZE PRICE

FORTNIGHT PERIOD: 14 -27 MARCH 2023

			SAFEX SPOT
DATE	SAFEX-TONNAGE SOLD		PRICE/TON
14-Mar-23	441	1,808,982.00	4,102
15-Mar-23	656	2,727,648.00	4,158
16-Mar-23	502	2,087,316.00	4,158
17-Mar-23	510	2,118,030.00	4,153
18-Mar-23	510	2,118,030.00	4,153
19-Mar-23	510	2,118,030.00	4,153
20-Mar-23	861	3,573,150.00	4,150
21-Mar-23	861	3,573,150.00	4,150
22-Mar-23	828	3,393,144.00	4,098
23-Mar-23	1037	4,031,856.00	3,888
24-Mar-23	1453	5,797,470.00	3,990
25-Mar-23	1453	5,797,470.00	3,990
26-Mar-23	1453	5,797,470.00	
27-Mar-23	109	439,706.00	4,034
SAFEX WEIGHTED AVERAGE		N\$3,241,532	N\$4,058
Plus GMO- free premium (8%) calcu	lated on SAFEX componer	t of the Reference Price	N\$325
Plus Official Transport cost (Sannies	shof -Otavi) Less inwards (S	Sannieshof to Randfontein -271)	N\$1,429
Plus SAFEX Silo Premium			N\$35
SAFEX- FORTNIGHT WEIGHTE	D AVERAGE PRICE (Ex	ccl 3.6% Import levy	
Differential) (Inclusive of the N	AB producer levy of 1.4	%)	N\$5,846
Add- Import Levy Differential of 3.6%	Ó		N\$210
(A). FINAL SAFEX- FORTNIGH	WEIGHTED AVERAGE	PRICE (14-27 March 2023)	N\$6,056.80
(B). STAGGERED REFERENCE	(FLOOR) PRICE- At 11	fortnights, with storage cost	
of N\$21.76 per fortnight	Service Company of the		N\$5,906.94
DIFFERENCE (A-B)			N\$149.86
DIFFERENCE %			3%
HIGHEST SAFEX-FORTNIGHT WE	IGHTED AVERAGE PRICE	E IN 2022 MARKETING SEASON	N\$7,521

NB: THIS CALCULATION IS FOR INFORMATION ONLY, AS THE FLOOR PRICE FOR THE APPLICABLE FORTNIGHT PERIOD WILL BE COMMUNICATED BEFORE THE START OF THE MARKETING PERIOD ON 01 MAY 2023

**Chief Executive Officer** 

ZAMIBIAN AGRONOMIC BORR

2023 -04- 03

SIGNED



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Constituted by Act 20 of 1992

Creating a marketing environment that is conducive to growing and processing crops in Namibia

# PRELIMINARY WHEAT GRAIN (BI GRADE): 5 -YEAR FLOOR PRICE PER TON

2023/2024 MARKETING SEASON

ISSUE DATE:

31/03/2023

N\$6,554

### A. SAFEX: 5 -YEAR AVERAGE PRICE CALCULATION

Based on SAFEX RAND spot price ( 1 Nov 2022-14 February 2023)

Mamibia

Fin Year	2018/19	2019/20	2020/21	2021/22	2022/23		2023/2024
Infl rate	4.20%	2.26%	3.28%	5.65%	3.48%	*	
SAFEX Spot Annual Average	N\$4,477	N\$5,087	N\$5,228	N\$6,879	N\$6,717	**	?
Infl adj factor	1.215	1.166	1.129	1.093	1.035		1.000
Infl. Adj SAFEX spot	N\$5,440	N\$5,932	N\$5,903	N\$7,520	N\$6,951		N\$6,349
	Add Upington basis					204.61	

Landed WHK

A. 5 year average including SACU external tariff

- \* Official Inflation rate for the period the period 01 November 2022 to January 2023
- \*\* SAFEX Spot Price for the period 01 November 2022 to 14 February 2023
- \*\*\* 5 year average, to which must be added transport differential from RSA
- \*\*\*\* Transport from Upington to Nakop is N\$229.61, plus transport from Nakop to WHK is N\$600.00, Minus the Inward differential of N\$625.00 (2022)

### B. DEEP-SEA: 5-YEAR AVERAGE IMPORT PARITY PRICE CALCULATION

AVERAGE FREE ON BOARD (FOB) HARD RED WINTER (HRW) PRICES FOR 1 NOV to 24 OCTOBER FOB HRW IMPORT PRICE 2018/19 2019/20 2020/21 2021/22 2022/23 5 Year Ave FOB HRW (US\$) 204.00 209.00 261.00 355,00 320 R/US\$ 14.28 16.88 15.52 17.65 17.23 N\$/ton 2,913.12 3,527.92 4,050.72 6,265.75 5,518.08 Infl rate 4.20% 2.26% 3.28% 5.65% 3.48% Infl adj factor 1.203 1.155 1.129 1.093 1.035 Infl. Adj SAFEX spot 3,504.89 4,073.49 4,573.77 6,850.13 5,710.11 4,942.48 FREIGHT COST Freight Charges (US\$) R / US\$ 43.29 47.43 49.89 71.25 14.28 17.23 16.88 15.52 17.65 Freight Charges (N\$) 618.18 800.62 774.29 1,257.56 1,227.64 1.09 Infl adj factor 1.20 1.15 1.13 0.00 Infl adj factor Freight Charges 743.76 924.43 874.27 1,374.85 1028.99 1,227.64

Rail and Harbour Costs	537.00	508.64	508.64	595.92	595.92	
Infl adj factor	1.203	1.155	1.129	1.093	0.000	
Infl adj Rail and Harbour Costs	646.09	587.30	574.32	651.50	538.34	599.51

SACU Tariff	664.7	832.1	0	0	0	
Infl adj factor	1.203	1.155	1.129	1.093	0.000	
Infl adj SACU Tarif	799.73	960.78	0.00	0.00	0.00	352.10

## WHEAT FLOOR PRICE CALCULATION BASED ON AGREED RATIO

5,694.46

Inflation adj factor - Landed costs

A combination of A & B in a ratio of 41:59 ( SAFEX : 10 761 tons and Deep-Sea Imports: 15 336 tons) 01 Nov 22 to 31 March 23 (Source: AMID system)

N\$ 6,554 x 0.41	N\$2,687.12	SAFEX			2
N\$ 6,934.59 x 0.59	N\$ 4,091.41	DEEP SEA	Floor Price 2022/2023:	5,857.41	
MILL DOOR FLOOR PRICE (N\$/ TON)	N\$6,778.53		Variance:	921.12	16%

6,546.00 6,022.36 8,876.48 7,533.67