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03 November 2023

Addressed to: Wheat Grain Producers and Millers in Namibia

# **Dear Producers and Millers**

# SUBJECT: WHEAT GRAIN (B1) FLOOR PRICE (MILL DOOR): 01- 14 NOVEMBER 2023

- Section 2 of the 2022/2023 Wheat Marketing Agreement clearly states that should the Fortnight Weighted Average Floor Price (SAFEX Spot Price + Deep-Sea) for the previous fortnight be higher than the Five (5) Year Average Floor Price on the 30th of October 2022, then the new floor price formula for B1 wheat grain for the next two weeks shall be determined based on a combination of the SAFEX Spot Price and Deep-Sea formulas.
- As per the attached calculation, the 5-Year Average Floor Price of N\$6,972.82 per ton for the 2023/2024 marketing season is <u>higher</u> than the calculated Fortnight Weighted Average Floor Price (Mill Door Floor Price) for the previous two weeks (18– 31 October 2023) of N\$6,861.39 per ton, by 5%% or N\$ 350 per ton.
- Therefore, the 5-Year Average Floor Price (Mill Door) of N\$ 6,972.82 per ton (Inclusive of the Producer Levy) will be the Floor Price applicable for B1 wheat grain purchased/ paid during the period 01 to 14 November 2023.
- 4. The NAB Producer Levy of 1.4% (N\$97.62 per ton) calculated based on the 5-Year Average Floor Price stated in section 3 of this letter, must be deducted by the processors from the floor price, and paid over to the NAB.
- The NAB will continue monitoring the wheat Fortnight Weighted Average Floor Price for the next two weeks and notify the industry accordingly, should this price be higher than the 5-Year Average Floor Price.
- 6. Please take note that, this floor price is subject to changes every fortnight and hence not fixed for the entire marketing season.

Should there be any further enquiries, please feel free to contact us, see the above for the contact details.

Kind Regards,

Dr. Fidelis N. Mwazi (PhD)

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Chief Executive Officer

BIAN AGRONOMIC

2023 -11- 03

SIGNED

Our Vision: "A world class regulator of a vibrant, diversified & sustainable crop industry"

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Constituted by Act 20 of 1992

Creating a marketing environment that is conducive to growing and processing crops in Namibia

# FINAL WHEAT GRAIN (B1 GRADE): 5 -YEAR FLOOR PRICE PER TON

2023/2024 MARKETING SEASON

ISSUE DATE:

3/11/2023

N\$7,204

## A. SAFEX: 5 -YEAR AVERAGE PRICE CALCULATION

Based on SAFEX RAND spot price ( 1 Nov 2022-31 October 2023)

Fin Year	2018/19	2019/20	2020/21	2021/22	2022/23		2023/2024
Infl rate	4.20%	2.26%	3.28%	5.65%	5.95%	*	
SAFEX Spot Annual Average	N\$4,477	N\$5,087	N\$5,228	N\$6,879	N\$6,619	**	?
Infl adj factor	1.244	1.194	1.156	1.119	1.060		1.000
Infl. Adj SAFEX spot	N\$5,570	N\$6,074	N\$6,044	N\$7,700	N\$7,013		N\$6,480
				Add Priesk	a-Windhoek	less inward	723.5

Landed WHK

#### A. 5 year average including SACU external tariff

- \* Half Official Inflation rate for the period the period 01 November 2022 to 31 October 2023
- \*\* SAFEX Spot Price for the period 01 November 2022 to 31 October 2023
- \*\*\* 5 year average, to which must be added transport differential from RSA
- \*\*\*\* Transport from Ex Prieska -Windhoek (1262.5), Minus the Inward differential of N\$539.00 (2023)

## B. DEEP-SEA: 5-YEAR AVERAGE IMPORT PARITY PRICE CALCULATION

AVERAGE FREE ON BOARD (FOB) HARD RED WINTER (HRW) PRICES FOR 1 NOV TO 31 OCTOBER

FOB HRW IMPORT PRICE							
	2018/19	2019/20	2020/21	2021/22	2022/23	5 Year Ave	Sources
FOB HRW (US\$)	204.00	209.00	261.00	355.00	281.66		JSE SAFEX
R / US\$ JSE SAFEX	14.28	16.88	15.52	17.65	18.01		JSE SAFEX
N\$ / ton	2,913.12	3,527.92	4,050.72	6,265.75	5,072.70		
Infl rate	4.20%	2.26%	3.28%	5.65%	5.95%		
Infl adj factor	1.23	1.18	1.16	1.12	1.06	1	
Infl. Adj SAFEX spot	3,588.55	4,170.72	4,682.94	7,013.64	5,374.52	4,966.07	
FREIGHT COST							
Freight Charges (US\$)	43.29	47.43	49.89	71.25	37.86	T	MILLERS
R / US\$ JSE SAFEX	14.28	16.88	15.52	17.65	18.01		WILLERO
Freight Charges (N\$)	618.18	800.62	774.29	1,257.56	681.86		
Infl adj factor	1.23	1.18	1.16	1.12	1.06		
Infl adj factor Freight Charges	761.51	946.49	895.14	1,407.67	722.43	946.65	
ROAD AND HABOUR COSTS							
Road and Harbour Costs	537.00	508.64	508.64	595.92	750.00		MILLERS
Infl adj factor	1.23	1.18	1.16	1.12	1.06		IIIIEEEIKS
Infl adj Road and Harbour Costs	661.51	601.32	588.03	667.05	794.63	662.51	
SACU TARIFF							
SACU Tariff	664.7	832.1	0	0	10		ATF
Infl adj factor	1.232	1.182	1.156	1.119	1.060		
Infl adj SACU Tarif	818.82	983.71	0.00	0.00	1.06	360.72	
LANDED COST (WHK) N\$/TON							
Inflation adj factor - Landed costs	5,830.38	6,702.24	6,166.11	9,088.36	6,806.38	6,918.70	

# WHEAT FLOOR PRICE CALCULATION BASED ON AGREED RATIO

A combination of A & B in a ratio of 19:81 (SAFEX:114,403 tons and Deep-Sea Imports: 496,253 tons) 2018 to 2022 five year average (Source: AMID system)

7,204 x 0.19 N\$1,368.68 SAFEX N\$ 6,918.70 5,604.14 DEEP SEA

Floor Price 2022/2023:

5,857.41

MILL DOOR FLOOR PRICE (NS/ TON) N\$6,972.82

Variance:

1,115.41

19%



Issued on:03/11/2023

# FINAL WHEAT GRAIN (B1 GRADE): FORTNIGHT WEIGHTED AVERAGE FLOOR PRICE FORTNIGHT PERIOD: 01 TO 14 NOVEMBER 2023

	E CALCULATION	SAFEX- VALUE OF QUANTITY	SAFEX SPOT
ATE	SAFEX-TONNAGE SOLD	SOLD	PRICE/TON
18-Oct-23	5	0.00	6,266.00
19-Oct-23	2	31,000.00	6,200.00
20-Oct-23	3	12,342.00	6,200.00
21-Oct-23	3	18,513.00	6,171.00
22-Oct-23	3	18,513.00	6,171.00
23-Oct-23	18	18,513.00	6,171.00
24-Oct-23	6	111,456.00	6,171.00
25-Oct-23	0	36,516.00	6,192.00
26-Oct-23	1	0.00	6,086.00
27-Oct-23	12	6,056.00	6,046.00
28-Oct-23	12	72,672.00	6,056.00
29-Oct-23	12	72,672.00	6,056.00
30-Oct-23	0	71,784.00	6,056.00
31-Oct-23	12	71,520.00	5,982.00
SAFEX WEIGHTED AVERAGE	6	38,682.64	6,084.91
(39) based on two (2) quotations A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED IN A combination of A & B in a ratio	MPORT PRICE OF B1 WHE	AT GRAIN FROM DEEP-SEA Sea Forecast Import volume, based	N\$723.50 N\$6,808.41 N\$6,615.24 on 2023-2024 forec
A) FINAL SAFEX- FORTNIGHT B) AVERAGE FORECASTED IN A combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the combination of A & B in a ratio of the comb	MPORT PRICE OF B1 WHE  of 04:96 for SAFEX and Deep- v 2023 to Jan 2024 = SAFEX: price portion is based on the	AT GRAIN FROM DEEP-SEA  Sea Forecast Import volume, based 1000 tons, Deep-Sea imports 26000 forecasted average import parity p	N\$6,808.41 N\$6,615.24 on 2023-2024 forec o tons, as obtained rice of N\$6,615.24 for
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#### IMPORTANT INFORMATION

The FORTNIGHT WEIGHTED AVERAGE FLOOR PRICE for the previous two weeks 18-31 October 2022) is lower than the 5-YEAR AVERAGE FLOOR PRICE by N\$350.00 per ton (- 5%). Therefore, the 5-YEAR AVERAGE FLOOR PRICE of N\$6,972.82 per Ton is the applicable Mill Door Floor Price per Ton for B1 Wheat grain to be purchased during the period the fortnight period of 01 - 14 November 2023. Furthermore, the NAB Producer Levy of 1.4% must be calculated based on the 5-Year Average Floor Price of N\$6,972.82 per ton, deducted by the miller from the floor price and paid over to NAB.

Dr. Fidelis N. Mwazi Chief Executive Officer Date