



CORPORATE **PHILOSOPHY** THE CHAIRPERSON OF THE BOARD'S **REPORT** THE CHIEF EXECUTIVE OFFICER'S REPORT NAB OVERVIEW CORPORATE GOVERNANCE REGULATORY FRAMEWORK AGRONOMY AND HORTICULTURE DEVELOPMENT AGRONOMY DEVELOPMENT HORTICULTURE DEVELOPMENT RESEARCH AND DEVELOPMENT NAB **ADMINISTRATION** STRENGTHENED STAKEHOLDER ENGAGEMENT ANNUAL FINANCIAL STATEMENTS FOR THE 2023/2024 FINANCIAL YEAR



# Corporate Philosophy



# Mandate

To promote the agronomic industry and to facilitate the production, processing, storage and marketing of controlled products in Namibia.



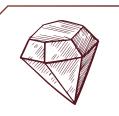
# **Vision**

To be a world class regulator of a vibrant, diversified and sustainable crop industry.



# Mission

To promote the agronomic and horticulture industry through market regulations and facilitation.



# Core Values

Integrity,
Accountability,
Pro-activeness and
Inclusivity

# **About**

# The Namibian Agronomic Board

The Namibian Agronomic Board (NAB), established in 1985 and governed by the Agronomic Industry Act of 1992, plays a vital role in strengthening Namibia's agricultural sector. At the heart of Namibia's crop industry, the NAB champions agriculture as a pillar of our economy, essential for fostering self-sufficiency and national food security. Guided by our vision to be a world-class regulator of a vibrant, diversified, and sustainable crop industry, we are dedicated to promoting and supporting the production, processing, and marketing of Namibia's agronomic and horticultural products.

Our role as a regulatory body is more than policy-making; it's about empowering Namibia's agriculture to thrive. Through partnerships, innovation, and proactive market regulation, we strive to ensure quality and growth from field to table. The NAB believes in a future where Namibia's agricultural industry flourishes, continually feeding and fueling the nation for generations to come.



# REPORT FROM The Chairperson

It is my honor to present this note on behalf of the Namibian Agronomic Board (NAB) as we reflect on a year of meaningful progress in policy adherence, governance alignment, and financial stewardship. Guided by the framework established under the Public Enterprises Governance Act, 2019, the NAB has steadfastly worked to ensure compliance with governance principles while maintaining our commitment to promoting sustainable agronomic and horticultural practices across Namibia.

The Public Enterprises Governance Act, 2019, provides a crucial foundation for the efficient and accountable governance of public enterprises in Namibia. This legislative framework has reinforced our mission at the NAB by establishing clear guidelines for board oversight, strategic alignment, and the management of public resources. Through annual governance agreements and performance-based frameworks, the NAB Board remains focused on upholding transparency, integrity, and accountability in every aspect of our operations.

Over the past year, the Board has taken deliberate steps to align our internal policies and procedures with these governance principles. We have emphasized rigorous performance management, instituted robust monitoring mechanisms, and engaged in capacity-building initiatives aimed at strengthening corporate governance across all levels of the organization. These measures ensure that the NAB operates within the highest standards of public accountability, providing a solid foundation for delivering on our mandate.

A notable highlight of this reporting period is the unqualified audit opinion the NAB received from the Office of the Auditor-General for the financial year ended 31 March 2024. This outcome not only reflects our organization's sound financial practices but also underscores our commitment to fiscal responsibility and transparency. An unqualified audit opinion signifies that our financial statements present a fair and accurate view of the Board's financial performance and position, compliant with the International Public Sector Accounting Standards (IPSAS).

Such an achievement is made possible through disciplined budget management, a strong internal control framework, and a commitment to prudent resource allocation. The NAB's focus on financial integrity ensures that we maximize the impact of our resources, enabling us to better serve Namibia's agronomic and horticultural sector while upholding the public trust. The key performance highlights for the year include:

- A strong financial position, marked by positive cash flows and prudent management of resources.
- No material audit findings or weaknesses in internal controls.
- Continued alignment of our financial performance with the NAB's strategic goals of promoting Namibia's agronomic and horticultural sector.

In keeping with recent changes to Namibia's governance framework, the NAB has introduced several new advisory committees, each designed to enhance governance and provide specialized insights into key areas of agronomic and horticultural development. These include:

- The Audit, Investment, Risk & Compliance Advisory Committee (AIRCAC)
- The Human Resources, Stakeholders, and Social Investment Advisory Committee (HRSSIAC)
- The Crop Value Chain Development Advisory Committee (CVCDAC)

Additionally, the Board established two crop-based National Forums to serve the interests of the agronomic and horticultural sectors through a consultative approach. These committees and forums bring together experts and stakeholders who offer strategic guidance on critical issues such as sustainable farming practices, market development, and food security.

The establishment of these committees and forums represents a significant milestone in the NAB's commitment to broadening stakeholder engagement and fostering sectoral growth. Through their work, these advisory bodies will enable us to address emerging challenges, harness opportunities for innovation, and align more closely with national development priorities. This collaborative governance model also ensures that diverse voices are included in decision-making processes, enhancing NAB's capacity to respond effectively to the evolving needs of the agronomic sector.

The NAB is poised to build on these achievements by continuing to strengthen our governance practices, deepen our financial accountability, and expand our collaborative efforts within the agronomic and horticultural community. Through our alignment with the Public Enterprises Governance Act and our dedication to sound financial management, we aim to uphold the NAB's role as a leader in Namibia's crop sector. Moving forward, our focus will remain on fostering resilience, sustainability, and economic growth within the sector, in partnership with our stakeholders and guided by the highest standards of public enterprise governance. In conclusion, I would like to extend my gratitude to the entire NAB team, our advisory committees, and all stakeholders who have contributed to our success. Together, we are building a stronger, more sustainable future for Namibia's crop sector, one grounded in governance excellence, fiscal responsibility, and a shared commitment to national development.

Thank you.

Sincerely,

MR. HUBERTUS HAMM **CHAIRPERSON** NAB BOARD OF DIRECTORS



# REPORT FROM

# **The Chief Executive Officer**

In the 2023/2024 financial year, the Namibian Agronomic Board (NAB) achieved significant milestones that underscore our commitment to fostering a world-class, diversified, and sustainable crop industry in Namibia. Through strategic projects and partnerships, our focus on robust regulatory compliance and market facilitation initiatives has created substantial strides in both the Market Share Promotion (MSP) and Compliance divisions, each aligned with key industry performance indicators.

The NAB has worked tirelessly to enhance local production, aiming to reduce Namibia's reliance on imports and to bolster self-sufficiency. Despite challenges such as drought, the Actual Primary MSP increased by 2%, showing steady progress in fulfilling 40% of Namibia's domestic horticulture demand. Additionally, Namibia recorded a 19% increase in horticulture exports, driven primarily by the expanded table grape subsector, with exports reaching N\$1.9 billion in value. These developments position Namibia as a key player in the global export market, affirming the NAB's strategic efforts in stimulating local production and securing international market access.

The NAB made notable advancements in ensuring quality and food safety compliance in Namibia's agronomic and horticultural sectors. In April 2024, the NAB's inspection body attained ISO/IEC 17020:2012 accreditation from the Southern African Development Community Accreditation Services (SADCAS). This achievement not only strengthens the NAB's credibility but also aligns our inspection services with global standards, thus enhancing Namibia's reputation as a reliable supplier of high-quality products. Through rigorous inspection and compliance assessments at entry and exit points, as well as local farms, the NAB achieved a 92% compliance rate, underscoring our commitment to excellence and international competitiveness.

Stakeholder engagement remains a core pillar of our operational strategy. Over the past year, NAB has collaborated extensively with local farmers, agribusinesses, and government entities to address challenges unique to Namibia's crop industry. Key partnerships have included training sessions on GLOBAL G.A.P. standards to support local farmers, which not only enhance product quality but also improve access to international markets. Additionally, NAB's ongoing collaboration with the University of Namibia on seed

research and seed production trials and with AvaGro on banana production trials demonstrates our commitment to innovation and long-term sector growth. These initiatives and partnerships are vital to driving sustainable development, fostering resilience, and ensuring that Namibia's agronomic and horticultural sectors continue to grow. As we move forward, our focus will remain on enhancing customer value, supporting our farmers, and upholding the highest standards of quality and safety.

From a financial perspective of the NAB, I am pleased to report that the financial statements of Namibian Agronomic Board for the fiscal year ending 31 March2023, we have received an unqualified opinion from Office of the Auditor General of Namibia as reflected in the financial report. This clean audit outcome demonstrates our ongoing commitment to transparency, accountability, and sound financial management.

The audit findings confirm that our financial statements accurately reflect the entity's financial position, performance, and cash flows, in line with relevant accounting standards and statutory obligations. Key highlights of the year include:

- Strong financial results, driven by effective resource management and strategic initiatives aligned with our mandate to support Namibia's agronomic and horticultural industries.
- No significant issues identified during the audit, reinforcing the robustness of our internal controls and compliance mechanisms.
- Progress towards achieving our mandate to facilitate the production, processing, storage, and marketing of controlled crops in Namibia.

Looking ahead, we are committed to maintaining financial discipline, fostering industry growth, and ensuring that we continue to deliver value to both our stakeholders and the broader crop sector. Together, we are laying the groundwork for a vibrant and sustainable future for Namibia's crop sector.

Kind Regards,

DR. FIDELIS N. MWAZI (PhD)
CHIEF EXECUTIVE OFFICER



# **OUR SERVICES**



#### BORDER CONTROL & INLAND INSPECTIONS

Ensures compliance with food safety and quality standards through inspections at Namibia's borders and inland. This includes monitoring imports and exports to prevent market disruption by ensuring only safe and compliant products enter the country.



# PERMIT ISSUANCE: TRANSIT, IMPORT & EXPORT

Facilitates trade through issuing necessary permits for the movement of agronomic and horticultural products, aligning with safety standards and regulatory.



# PRODUCTION & MARKET FACILITATION FOR CONTROLLED CROPS

Implements marketing mechanisms, including the Market Share Promotion Scheme, to promote local crop production and stabilize the domestic market, particularly for staple crops.



#### REGISTRATION OF PRODUCERS, TRANSITORS, TRADERS & PROCESSORS

Maintains a comprehensive registry for stakeholders in the agronomy sector, ensuring traceability and compliance with market regulations.



#### VALUE ADDITION & STORAGE FACILITATION

Supports domestic processing and storage solutions for controlled products, aiming to reduce post-harvest losses and enhance value addition within Namibia.



#### FARMS & FACILITIES INSPECTIONS

Conducts inspections at farms and processing facilities to enforce Good Agricultural Practices (GAP) and ensure compliance with food safety standards like HACCP.



# FOOD SAFETY & QUALITY INSPECTIONS:

Implements protocols to uphold quality standards across the value chain, ensuring consumer safety and maintaining product integrity from farm to market.



#### CROP VALUE CHAIN RESEARCH

Undertakes research initiatives to address production, processing, and storage challenges, and partners with research bodies to drive innovation across the value chain.



## INFORMATION & ADVISORY SERVICES

Provides stakeholders with critical, timely information on market trends, regulatory updates, and best practices, supporting informed decision-making across the industry.



2023/2024 Highlights



Horticultural exports grew from **1.7 billion** in the previous financial year to **1.9 billion** in the reporting period.



dedicated to staff training



Surpassing budget expectations, our total income rose to

# **N\$1.4 Million N\$20**3





**77%**Date fruits volumes inspected for export



9.3 Million

Cartons of table grapes inspected for export quality and food safety compliance



**31**Grain Processors
Registered



2%
Increase in table grapes cartons inspected for export



04

Crop-specific marketing and commercial quality control standards published



**24,591**Product consignments

Cleared



Local sourcing through the **Market Share Promotion Scheme** (MSP) rose to 40%, supporting Namibian producers.



Industry's Compliance Rate to regulatory measures for the control of imports, exports, transits, and that of food safety and quality requirements.



NAB's overall mean performance increase



**Locally grown vegetables** accounted for 56% of total domestic demand.



Compliance levels to the EU and CODEX Maximum Residue Levels (MRLs) for table grapes, citrus fruits and blueberries.



**90** Permanent Staff
7 New Positions Filled

# **TOP 3 IMPORTED PRODUCTS**



Potatoes

21,488 tons



**Apples** 

8,411 tons



Bananas

5,650 tons



# Corporate **Governance**

## Introduction

The Board of the NAB is dedicated to fostering the organization's long-term success by providing support and policy guidance to management. It assumes collective responsibility for leadership, promoting, and safeguarding the integrity of the organization.

NAB's governance framework is anchored in both voluntary and mandatory guidelines, drawing upon the principles outlined in the Corporate Governance Code for Namibia (NamCode), the Agronomic Industry Act (Act 20 of 1992), the Public Enterprises Governance Act (Act 1 of 2019), and the King Code IV. Our commitment to high standards of corporate governance is reflected in the self-governance principles developed over the years, which are applied consistently and transparently. The Board recognizes that compliance with legislation is a fundamental aspect of effective governance.

Through its leadership, the Board ensures that NAB maintains an ethical culture, adheres to sound governance practices, and fulfills its mandate in compliance with the PEGA, the Companies Act, the Agronomic Industry Act, and other relevant legislation, as well as appropriate non-binding industry codes and internal policies. The Board is pleased to report that it has successfully fulfilled its fiduciary duties and obligations throughout the past financial year.

# Governance Philosophy

Strong corporate governance is essential for our business's success, sustainability, and credibility. Our guiding principles, frameworks, and risk management practices inform decision-making and ensure alignment with our purpose, vision, mission, values, and objectives. By adhering to good governance principles, the Board, senior management, and all employees clearly understand their roles, which enhances accountability across the organization and promotes transparency, integrity, and ethical behavior. Our governance structure supports effective management and ongoing improvement, allowing us to adapt to the changing business landscape and regulatory environment while ensuring responsible and ethical corporate conduct.

## Role and responsibilities of the Board

The Board is tasked with providing strategic direction and overarching control over the organization. It serves as the central point for governance within the entity, supported by its various committees. The Board guides management in developing the corporate strategy, establishing targets, and creating plans while considering the impact of business operations on stakeholders, financial performance, and the environment. Additionally, the Board sets the standard for ethical and effective leadership.

The Board fulfills its responsibilities and exercises control over NAB in accordance with the provisions of the PEGA, the Board Charter, and the Agronomic Industry Act. The Board Charter serves as a framework for the Board's functions, outlining its roles, responsibilities, and procedures for handling Board matters. Through its meetings, the Board executes its fiduciary duties, governance, and regulatory obligations.

The Board addresses several key matters exclusively, including the approval of NAB's Annual Financial Statements, the five-year ISBP, and the Annual Business and Financial Plan, which encompasses the associated budget. It also ensures that the organization's performance management framework aligns with its strategic objectives, allowing shareholders and other stakeholders to assess and evaluate the performance of the organization, the Board, the Chief Executive Officer, and employees. Furthermore, the Board approves any significant changes to management and control structures, major investments or disposals, and the overall risk management strategy of NAB.

# Board Information and Support

While the Board operates under the oversight of the Minister of Agriculture, Water and Land Reform, all directors are ensured full and timely access to the information necessary for them to effectively fulfil their responsibilities. This access includes guidance and support from the Company Secretary, who plays a crucial role in facilitating the Board's operations by ensuring compliance with governance standards, coordinating meetings, and providing expert advice on corporate matters. Additionally, directors can rely on the insights and expertise of the Chief Executive Officer, who is responsible for executing the organization's strategic objectives and managing day-to-day operations. This collaborative environment fosters informed decision-making and enhances the Board's ability to govern effectively.

# Appointment of Directors

The current NAB Board of Directors was appointed for a period of three years from 01 July 2023 to 30 June 2026.

| Previous Board of Di             | rectors                |                        | Current Board of Directors |                        |                        |  |
|----------------------------------|------------------------|------------------------|----------------------------|------------------------|------------------------|--|
| Name & Surname                   | Date of<br>Appointment | Expiry Date of<br>Term | Name & Surname             | Date of<br>Appointment | Expiry Date of<br>Term |  |
| Michael Iyambo                   | 1-Jul-17               | 30-Jun-23              | Hubertus Hamm              | 1-Jul-23               | 30-Jun-26              |  |
| Marina Muller                    | 1-Jul-17               | Re-appointed           | Marina Muller              | 1-Jul-23               | 30-Jun-26              |  |
| Jason Emvula                     | 1-Jul-17               | 30-Jun-23              | Salomo Mbai                | 1-Jul-23               | 30-Jun-26              |  |
| Ferdina M. Inkono                | 1-Jul-17               | 30-Jun-23              | Sonja Molebugi             | 1-Jul-23               | 30-Jun-26              |  |
| Andreas L. Kolver                | 1-Jul-17               | 30-Jun-23              | Peter Kawana               | 1-Jul-23               | 30-Jun-26              |  |
| Joycelyn K. Tjijombo<br>Kangotue | 1-Jul-17               | 30-Jun-23              | Maria Pogisho              | 1-Jul-23               | 30-Jun-26              |  |
| Elinah M. Kalundu                | 1-Jul-17               | 30-Jun-23              | Gerhard Engelbrecht        | 1-Jul-23               | 30-Jun-26              |  |
| Leon Nel                         | 1-Jul-17               | 30-Jun-23              | Ruthy Masake               | 1-Jul-23               | 30-Jun-26              |  |
| Lukas Mbangu                     | 1-Jul-17               | 30-Jun-23              | Jacob Hamutenya            | 1-Jul-23               | 30-Jun-26              |  |
| Wilhemine I.N Handunge           | 1-Jul-17               | 30-Jun-23              | Violet Simataa             | 1-Jul-23               | 30-Jun-26              |  |
| Hubertus Hamm                    | 1-Jul-17               | Re-appointed           |                            |                        |                        |  |
| Tarcius Shindungu                | 1-Jul-17               | Re-appointed           |                            |                        |                        |  |
| Josephine N. Fugre               | 1-Jul-17               | Re-appointed           |                            |                        |                        |  |

## **Board Induction and Training**

In 2023, incoming directors participated in a formal induction process conducted in collaboration with the Ministry of Finance and Public Enterprises and the Namibian Institute of Corporate Governance. This initiative aimed to enhance their understanding of the company's business activities and their roles and responsibilities. Additionally, the three Chairpersons of the advisory committees, along with the CEO, attended the 3rd Edition of the Africa Directors Summit, which was designed to equip executives, board members, and governance professionals with the knowledge necessary to excel as stewards of stakeholders, promoting long-term and sustainable value creation. This training contributed to their ongoing development and governance capabilities.

#### Declaration of Interest

In accordance with the Code of Conduct, Conflict of Interest Policy, and the Board Charter, Board members are required to declare any interests at each board and committee meeting. The disclosure of interests is a permanent agenda item for every meeting, ensuring transparency and accountability. When a conflict of interest is identified, the affected board member is excused from participating in the related agenda item. This process reinforces our commitment to ethical governance and helps maintain the integrity of our decision-making.

#### **Board Committees**

To support the effective execution of Board responsibilities, the previous Board established three advisory committees within the governance framework of NAB:

- Financial Management Advisory Committee;
- National Agronomy Advisory Committee; and
- National Horticulture Advisory Committee.

Following the appointment of the current Board, a comprehensive review of the governance structure was conducted, leading to the establishment of a new framework consisting of the following committees:

- Audit, Investment, Risk and Compliance Advisory Committee
- Human Resources, Stakeholder and Social Investment Advisory Committee; and
- Crop Value Chain Development Advisory Committee;

The need for this change aligns with best practices in corporate governance, ensuring that the organization remains responsive to the evolving agricultural landscape and the complexities of its operations. By adopting a more streamlined and focused committee structure, the Board can enhance its oversight capabilities and better address critical areas such as risk management, stakeholder engagement, and sustainable development.

|                        | BOARD COMMITTEES   |  |   |  |  |  |  |
|------------------------|--|--|---|--|--|--|--|
|                        | Audit, Investment, Risk and<br>Compliance Advisory Committee | Human Resource, Stakeholder<br>and Social Investment Advisory<br>Committee | Name & Surname  |  |  |  |  |
| No. of members         | 6 members  | 6 members  | 6 members   |  |  |  |  |
|                        | Sonja Molebugi (Chairperson)                                 | Maria Pogisho (Chairperson)  | Salomo Mbai (Chairperson)                                 |  |  |  |  |
|                        | Marina Muller (Vice Chairperson)                             | Ruthy Masake (Vice Chairperson)  | Peter Kawana (Vice Chairperson                            |  |  |  |  |
|                        | Hubertus Hamm (Ex officio)                                   | Hubertus Hamm (Ex Officio)   | Hubertus Hamm (Ex Officio)                                |  |  |  |  |
|                        | Salomo Mbai  | Peter Kawana   | Violet Simataa  |  |  |  |  |
|                        | Maria Pogisho  | Sonja Molebugi   | Gerhard Engelbrecht                                       |  |  |  |  |
|                        | Jacob Hamutenya  | Marina Muller  | Jacob Hamutenya   |  |  |  |  |
| Invitees by compulsion | Chief Executive Officer                                      | Chief Executive Officer  | Chief Executive Officer                                   |  |  |  |  |
|                        | General Manager: Finance, Human<br>Resources, Admin & ICT    | General Manager: Finance, Human<br>Resources, Admin & ICT                  | General Manager: Regulatory<br>Services                   |  |  |  |  |
|                        | General Manager: Governance,<br>Legal and Risk Management    | General Manager: Governance,<br>Legal & Risk Management                    | General Manager: Agronomy and<br>Horticulture Development |  |  |  |  |
|                        |  | Public Relations Officer   | General Manager: Governance,<br>Legal & Risk Management   |  |  |  |  |

Under this revised governance structure, each committee now comprises five directors, with the Chairperson of the Board serving as an ex-officio member of each advisory committee. This approach not only enhances collaboration and oversight but also ensures that the committees benefit from the leadership and insights of the Chairperson, promoting a more cohesive and effective governance process.

The newly established governance structure entails that each committee is now comprised of 5 directors with the Chairperson of the Board as an ex-officio member of each advisory committee.

Each committee is satisfied that it fulfilled its responsibilities in accordance with its terms of reference for the financial year under review

#### Governance Activities for the 2023/2024

Throughout the year, the Board undertook several significant activities aimed at strengthening governance, enhancing stakeholder engagement, and ensuring compliance with best practices. These activities included:

- Enterprise Risk Management Policy and Framework: The Board considered and approved a comprehensive Enterprise Risk Management Policy and Framework to systematically identify, assess, and manage risks across the organization. This proactive approach helps safeguard the organization's assets and supports informed decision-making.
- Revised Board Charter: The Board conducted a thorough review and approved a revised Board Charter to clarify the roles, responsibilities, and procedural guidelines for the Board. This updated document ensures alignment with current governance standards and enhances the Board's operational effectiveness.
- Establishment of New Advisory Committees: In response to the evolving needs of the organization, the Board established new advisory committees, including:

- Audit, Investment, Risk and Compliance Advisory Committee:
- Human Resources, Stakeholder and Social Investment Advisory Committee
- Crop Value Chain Development Advisory Committee

Each committee was tasked with specific responsibilities to improve oversight and operational efficiency.

- Approval of Terms of Reference: Alongside the establishment of new advisory committees, the Board considered and approved detailed terms of reference for each committee. These terms outline the objectives, responsibilities, and operational guidelines, ensuring clarity and accountability in their functions.
- Code of Conduct and Conflict of Interest Policy: The Board considered and approved a comprehensive Code of Conduct and Conflict of Interest Policy to promote ethical behavior and transparency among all members. This policy establishes clear expectations for conduct and reinforces the organization's commitment to integrity.
- Revision of the Delegation of Authority Policy: The Board considered and approved a revision of the Delegation of Authority Policy to ensure that decision-making processes are clear and appropriately aligned with the organization's governance framework. This revision enhances accountability and supports effective management practices.
- Establishment of the National Horticulture Forum and the National Agronomy Forum: To enhance stakeholder engagement and collaboration within the agricultural sector, the Board established the National Horticulture Forum and the National Agronomy Forum. These forums provide a platform for dialogue and partnership among stakeholders, fostering shared goals and initiatives.
- Approval of the Compliance Policy and Procedure Manual:

The Board considered and approved a comprehensive Compliance Policy and Procedure Manual to guide the organization in adhering to legal and regulatory requirements. This manual establishes a framework for compliance, ensuring that all operations align with applicable laws and industry standards.

Through these key activities, the Board has demonstrated its commitment to effective governance, risk management, and stakeholder engagement, positioning the organization for sustainable growth and success.

# Risk Management

Three FMAC meetings were held on: 25 October 2017 28 February 2018

The Board recognizes that effective risk management is crucial for the sustainability and success of the organization. To this end, the Board is responsible for overseeing the risk management framework and ensuring that risks are appropriately identified, assessed, and managed across all areas of operations.

In 2023, the Board considered and approved the Enterprise Risk Management Policy, which outlines the principles and processes for managing risks effectively. Additionally, a comprehensive Risk Implementation Plan for the 2024/2025 financial year was developed and reviewed by the Audit, Investment, Risk and Compliance Advisory Committee. This plan is designed to operationalize the policy and includes specific actions, timelines, and responsibilities for mitigating identified risks.

Among the key components of this framework is the establishment of a risk appetite statement, which guides the organization in making informed decisions that align with its strategic objectives. The Board is committed to continuously monitoring and reviewing the effectiveness of the risk management processes to ensure they remain robust and responsive to the changing business environment.

Through these efforts, the Board aims to foster a proactive risk culture within the organization, ensuring that risk management is integrated into the decision-making process and that all staff are aware of their roles in identifying and managing risks. This comprehensive approach not only protects the organization's assets but also enhances stakeholder confidence and supports long-term value creation.





**Mr. Hubertus Hamm** Chairperson



**Dr. Marina Muller** Vice Chairperson



**Ms. Sonja Molebugi** Member



**Mr. Jacob Hamutenya** Member



**Ms. Maria Pogisho** Member



**Mr. Peter Kawana** Member



**Ms. Ruthy Masake** Member



**Mr. Salomo Mbai** Member



**Mr. Gerhard Engelbrecht** Member



**Ms. Violet Simataa**Member



**Dr. Fidelis N. Mwazi (Phd)** CEO, Ex — Officio Member





**Dr. Fidelis N. Mwazi (Phd)**Chief Executive Officer



**Mr. Gilbert Mate Mulonda**General Manager: Agronomy and Horticulture Development



**Ms. Lorna Shikongo-Kuvare** General Manager: Regulatory Services



**Mr. Eliaser Asser** General Manager: Governance, Legal and Risk Management



**Ms. Barbara Snyders-Bock** General Manager: Finance, HR & Admin and ICT

# **Regulatory Framework**

Regulatory services division of the Namibian Agronomic Board (NAB) oversee the development and implementation of a responsive regulatory framework to ensure a sustainable crop industry in Namibia. The ultimate goal of the theme is increased industry compliance to the regulations derived from the Agronomic Industry Act No. 20 of 1992 (the "Act"), applicable regulations and crop-specific marketing and commercial quality control standard.

The division is established and operate as an inspection body that is recognized internationally to the ISO/IEC 17020:2012 Conformity assessment - Requirements for the operation of various types of bodies performing inspection standard requirements as accredited by the Southern African Development Community Accreditation Service (SADCAS) on 15 April 2024. Inspection, in particular, is inclusive of testing for compliance of such products in accordance with relevant crop-specific marketing and commercial quality control standards, technical regulations and other applicable requirements. It helps to ensure that products deliver on their promises and established parameters, as a way of instilling product value and confidence.

The division remained committed to ensuring the credibility of the NAB's inspection services by upholding the highest standards of competency, impartiality and code of good conduct. It executed this strategic theme focusing on the implementation of the Namibia Food Control System for Agro-Horticultural Products (figure 1) to establish and determine industry compliance to the regulatory framework through compliance assessment activities covering:

- a. clearance of consignments at port of entry and/or exit,
- b. export product quality and food safety inspections for table grapes, palm dates, citrus fruits and blueberries;
- c. inspection of imported consignments at first off-loading points inland,
- d. assessment of horticulture farms against Good Agricultural Practices (G.A.P.), as well as;
- e. on-site inspections at horticultural trading and milling facilities to determine whether they have implemented a food safety management system capable of achieving a safe product and in compliance with NAM/SANS 10049:2020 Food safety management Requirements for prerequisite programmes (PRPs).



# Namibia's Food Control System for Agro-Horticultural Products

(2). Regulations relating to the transit of controlled products (Border control BORDER POST / PORT OF ENTRY AND EXIT

of entry and exit of transit consignments)

transits issued

Border receipt for transits

RANSIT PRODUCTS

AGRONOMIC BC NAMIBIAN

(NAB transit permit)

issued

entry

Border clearance for

Trucks unsealed point of exit

NAB export permit &

PFA letter of conformance)

**Exports to SADC** regional markets

> food safety, quality localg.a.p PFA assurance and STANDARD

traceability systems

control & export inspections) (3). Regulations relating to the exportation of controlled products (border BORDER POST / PORT OF EXIT

> food safety, quality CERTIFICATION GLOBALG.A.P.

rnational markets

**Exports** to

(NAB export permi GLOBALG.A.P

certification

traceability systen

Consumers

(4). Regulations relating to local production and trading of controlled products; LOCAL PRODUCTS DESTINED FOR THE LOCAL MARKET

- localg.a.p. Primary Farm Assurance (PFA) Standard
- Crop-specific Marketing and Commercial Quality Control Standards



F&V Wholesalers / Traders

446

**Grain Processors** 

(Border control & inspection of imported controlled products inland) (1). Regulations relating to the importation of controlled products **BORDERPOST / PORT OF ENTRY** 

IMPORTED PRODUCTS

assurance certification)

exporting country food

safety and quality

(NAB import permit,

Retailers

Inspection of imported products at first off-loading point inland

Food Safety Management System (FSMS) Standards

# **Outlook:**

# **Key Focus Areas For FY2024/2025**

To respond to the increasing competitive environment, the NAB will continue to focus its efforts during the financial year of 2024/2025 on enhancing customer value by implemented the following activities:

- Maintain GLOBALG.A.P. Verification Body status, necessary to offer farm assessment and issue localg.a.p. letter of conformance to the crop subsector based on the Primary Farm Assurance (PFA) Standard.
- Maintain and expand accreditation to ISO/IEC 17020 standard requirements necessary to demonstrate competence, credibility and impartiality of the inspection body and subsequently obtain Namibia's recognition and approval as an EU third country.
- Finalise mutual recognition arrangement with key strategic partners in order to facilitate trade of

agronomic and horticultural products into Namibia and beyond.

- Conceptualise the NAB E-crop system as its Management Information system (MIS) software and solution integrated in the export product inspection activities and compliance reporting. To ensure that the NAB continues to realise the benefits of digital transformation, stronger resource management, and enhanced data collection, forecasting, monitoring and reporting.
- · Development of specifications for wheat grains.
- Review of the regulations pertaining to the composition, classification and grading of pearl millet and white maize products.

# Performance Overview

# Strategic objective 2.1. Ensured compliance to regulatory framework

In terms of the NAB Strategic Plan 2020/2021 – 2024/2025 which outlines the direction that the Board is headed to, one of the key fundamental targets to ensure compliance to regulatory frameworks is for the industry to achieve and maintain a below "5 percent non-compliance rate" or in essence "95 percent compliance rate".

The overall compliance rate (Table 1) for controlled agronomic and horticultural products for the 2023/2024 financial year is recorded at 92% in terms of the industry's adherence to regulatory measures being implemented for the control of imports, exports, transits, as well as that of food safety and quality requirements.

Table 1

| % Industry Compliance to Regulatory Framework |                |                     |  |  |  |  |  |
|---|----------------|---------------------|--|--|--|--|--|
| Fin. Year                                     | Set Target (%) | Actual Achieved (%) |  |  |  |  |  |
| 2020/2021                                     | 95%            | 96%                 |  |  |  |  |  |
| 2021/2022                                     | 95%            | 94%                 |  |  |  |  |  |
| 2022/2023                                     | 95%            | 94%                 |  |  |  |  |  |
| 2023/2024                                     | 95%            | 92%                 |  |  |  |  |  |

Source: NAB Data, FY2023/2024

The percentages achieved during the 2023/2024 financial year entails a medium risk compliance rating (90% - 95%) in terms of the colour coded scoring, and can mostly be attributed to the overarching adherence towards border control rules and procedures for imports, exports and transit products, as well as export product compliance to quality and food safety requirements.

# Border Control Inspectorate

## Clearance of consignments at ports of entry and/or exit

The NAB have appointed border control inspectors as per Section 13 of the Act, at nine (9) commercial ports of entry and exit, in order to implement the strategic initiative of conducting regular compliance assessments for imports, exports and transit consignment to determine the status of compliance in the crop industry.

During the financial year 2023/2024 (Table 2), a combined total of 24,591 consignments of agronomic and horticultural products were processed and cleared for importation into Namibia, exportation to markets beyond Namibia, as well as those transiting through Namibia to their final destination. This translate into a 17.2% increase in consignment clearance as compared 20,979 consignments cleared in 2022/2023.

Table 2

# Total consignments of agronomic and horticultural products cleared at the port of entry and/or exit (FY2023/2024)

| Commodity category | Imports | Transits | Exports | Total per commodity category |
|--------------------|---------|----------|---------|------------------------------|
| Fruit & vegetables | 3,323   | 1,620    | 4,322   | 6,955                        |
| Grain              | 8,535   | 1,046    | 206     | 9,943                        |
| Animal feed        | 5,151   | -        | 388     | 4,081                        |
| Overall Total      | 17,009  | 2,666    | 4,916   | 24,591                       |

Source: NAB Data, FY2023/24



Out of the 3,323 horticultural product consignments cleared for importation into Namibia, 82.9% (2,754) were inspected at various offloading points within the seven (7) production zones recording seven (7) non-compliances in respect to the importation of Special Controlled Products (SCP) during border closure period (Table 3).

Table 3

# Inland inspection of imported consignments distribution per production zone FY2023/2024

| No | Production zon | e   No. of consignments inspected |
|----|----------------|-----------------------------------|
| 1  | Zambezi        | 63                                |
| 2  | Kavango        | 18                                |
| 3  | North Central  | 115                               |
| 4  | KARST          | 11                                |
| 5  | Central        | 2,729                             |
| 6  | South          | 14                                |
| 7  | Orange river   | 4                                 |
|    | Total          | 2,754                             |

Source: NAB Data, FY2023/24

# Compliance and Food Safety Services

# **Export product inspections**

#### A. Table grapes

During the 2023/24 packing season, table grape volumes ended the financial year at 9,350,292 million cartons (4.5 kg equivalent) against the forecasted volume of 9.106,711 million cartons, a 2% above expectation indicative of NAB's broad footprint within the table grape industry.

Table 4

| Table grapes carton inspection distribution per variety FY2023/2024 |       |  |  |  |  |
|---|-------|--|--|--|--|
| Variety   | %     |  |  |  |  |
| Red   | 42.5% |  |  |  |  |
| White   | 52.9% |  |  |  |  |
| Black   | 4.7%  |  |  |  |  |

Source: NAB Data, FY2023/2024

During the period under review a total number of 33,430 cartons (0.38%) were rejected for non-compliance to market and commercial quality control standards. Low brix recorded the highest rejection for the season, followed by blemishes. This came as a result of some producers rushing to supply the market while the fruits sugar content is still low. Any form of rejection detected were communicated to pack-house representatives and recorded for traceability purpose, with the comprehensive analysis illustrated in Table 5 below. Rejected cartons were either sorted and repackaged for re-inspection or sold to the local market or dried as raisins. It is the prerogative of the producer to decide what to do with rejected consignment.

Table 5

# Trend analysis of deviations recorded i.r.o. to the quality parameters for table grapes [2022/2023 vs 2023/2024]

| No. | Type of deviation    | FY2022/23 T | FY2023/24 | YOY comparison |
|-----|----------------------|-------------|-----------|----------------|
| 1   | Under Mass           | 3,784       | 3,305     |                |
| 2   | Decay                | 360         | 480       | 1              |
| 3   | Poor colour          | 840         | 1,800     | 1              |
| 4   | Small berries        | 7760        | 2,725     |                |
| 5   | Low brix             | 14,624      | 16,990    | 1              |
| 6   | Cartons requirements | *           | 120       | 1              |
| 7   | Mealy bug            | 1,890       | 0         |                |
| 8   | Odium                | 0           | 480       | 1              |
| 9   | Blemishes            | 0           | 4,080     | 1              |
| 10  | Straggliness         | 0           | 2,520     | 1              |
| 11  | Crack berries        | 2,712       | 0         |                |
| 12  | Soft berries         | 0           | 360       | 1              |
| 13  | Brown / wilted stem  | 0           | 570       |                |
| 14  | Fruit flies          | 2,820       | 0         |                |
|     | Total                | 34,790      | 33,430    |                |

Source: NAB Data, FY2023/2024

#### **B. Date fruits**

Date fruits volume at the end of March 2024 was 343,000 cartons (5kg equivalent), an increase of 77%. compared to the previous year's volumes

Table 6

| Date fruits carton inspection distribution per cultivar<br>FY2023/2024 |       |  |  |  |  |  |
|--|-------|--|--|--|--|--|
| Cultivar   | %     |  |  |  |  |  |
| Medjool  | 80.5% |  |  |  |  |  |
| Zamli  | 12.7% |  |  |  |  |  |
| Abu moon   | 0.2%  |  |  |  |  |  |
| Bahree   | 1.4%  |  |  |  |  |  |
| Khenze   | 0.1%  |  |  |  |  |  |
| Maktomy  | 0.3%  |  |  |  |  |  |
| Khalas   | 4.6%  |  |  |  |  |  |
| Saltana  | 0.2%  |  |  |  |  |  |

Source: NAB Data, FY2023/2024

#### C. Citrus fruits and blueberries

Successfully commenced with the export market quality and food safety inspections for blueberries and citrus fruits recording carton volumes of 51,170 and 50,030 respectively.

## Namibian Grain Processors

The NAB is mandated to register any person on application in the prescribed form, as a processor of a controlled product, on such conditions as the Board may determine in terms of section 10(1)(j) of the Act. It is for this reason that milling facilities are required to acquire an annual milling license from the NAB which has a validity period of 12 months, and its renewal thereoff.

Issuance of a milling license is subject to the approval of application for registration and/or renewal, submission of the required documentation for registration and execution of an on-site inspection to determine whether the milling facility has implemented a food safety management system in compliance with NAM/SANS 10049: Food safety management - Requirements for prerequisite programmes (PRPs).

During the period under review, a total number of thirty-one (31) grain processors were registered with the NAB and they are actively milling white maize meal and/or wheat flour and/or pearl millet flour, and are spread all over the country (Table 7).

Table 7

|    | Number of grain processors registered |             |             |  |  |  |  |  |
|----|---------------------------------------|-------------|-------------|--|--|--|--|--|
| No | Production zone                       | FY2022/2023 | FY2023/2024 |  |  |  |  |  |
| 1  | Zambezi                               | 1           | 3           |  |  |  |  |  |
| 2  | Kavango                               | 4           | 4           |  |  |  |  |  |
| 3  | North Central                         | 7           | 10          |  |  |  |  |  |
| 4  | Karst                                 | 6           | 6           |  |  |  |  |  |
| 5  | Central                               | 7           | 8           |  |  |  |  |  |
| 6  | South                                 | 1           | *           |  |  |  |  |  |
| 7  | Orange river                          | 0           | *           |  |  |  |  |  |
|    | Orange river                          | 26          | 31          |  |  |  |  |  |

Source: NAB Data, FY2023/24

Food safety programme: committed to ensuring compliance

For the 2023/2024 financial year the following samples were analysed at external subcontracted ISO/IEC 17025 accredited laboratories:

- Pesticide Residue Analysis for table grapes, citrus fruits and blueberries recorded 100% compliance levels to the European Union and (CODEX Alimentarius Commission) Maximum Residue Levels (MRLs), whilst date fruits recorded (85%), grain and grain products (96.7%) and fresh produce (95%).
- Standards Composition Analysis (quality parameters) for grain and grain products demonstrated an overall compliance rate of 28.5% for the fat, crude fibre and grading by fineness test.
- Mycotoxin screening analysis for grain and grain products recorded 74% compliance rate.
- Heavy metals (chemical contaminants) recorded 100% compliance levels for both fresh produce and date fruits, whilst grain and grain products recorded 93.5%.

Ensured responsive regulatory framework

#### A. Standards

During the period under review, the division developed and published four (4) crop-specific marketing and commercial quality control standards for Gem squash, Melon, Sweet corn and Pumpkin as Namibian Standards in Government Gazette (GG8232). These standards (Table 8) specify minimum requirements for commercial classification and grading of the products, including quality and food safety parameters, to enhance the quality of produce and for access to markets for local produce.

| Crop-specific marketing | and commercial       | quality contro | l standards  |
|-------------------------|----------------------|----------------|--------------|
| Orop opcome marketing   | g and committee clar | quality contro | t Stariaaras |

| No | Namibian Standards (NAMS) | Particulars and Description of the Namibian Standards  |
|----|---------------------------|--|
| 1  | NAMS 0024:2023            | Marketing and commercial quality control of Gem squash |
| 2  | NAMS 0025:2023            | Marketing and commercial quality control of Melon      |
| 3  | NAMS 0026:2023            | Marketing and commercial quality control of Sweet corn |
| 4  | NAMS 0027:2023            | Marketing and commercial quality control of Pumpkins   |

Source: Government Gazette No.8232, 2023

## **B. External training**

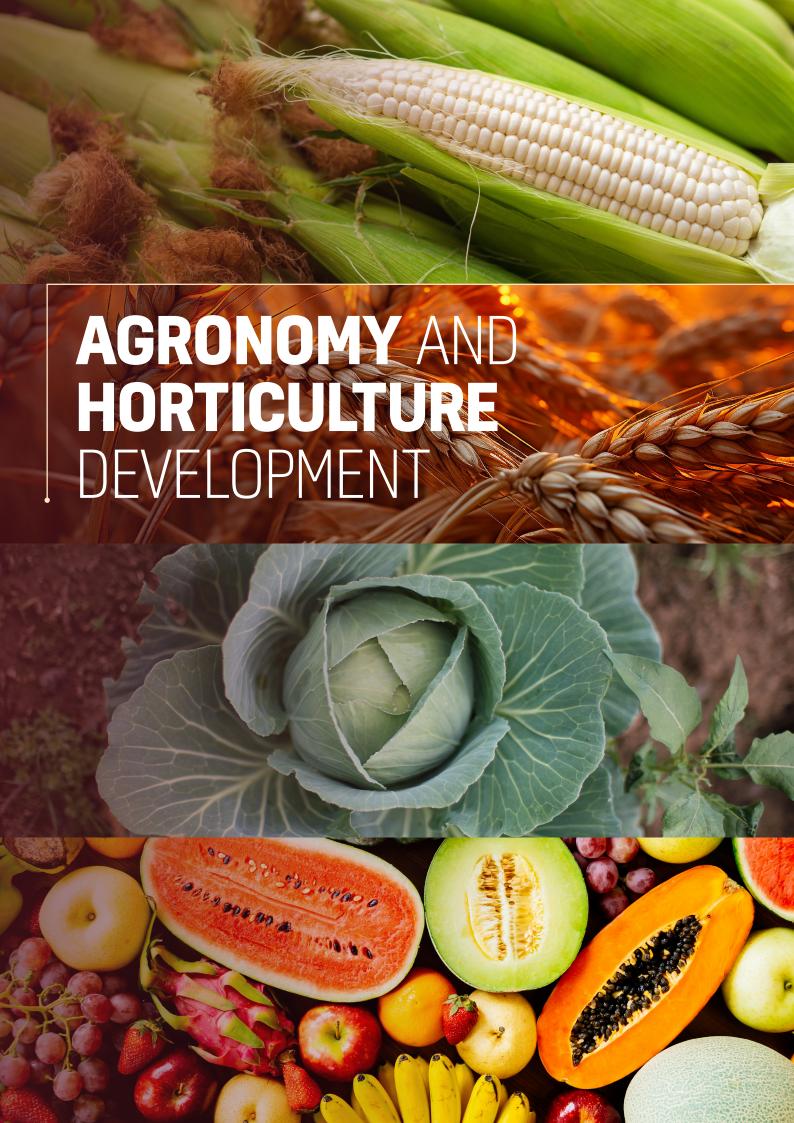
- External training on export quality inspections regarding Potatoes and Onions was provided by the renowned Perishable Products Export Control Board (PPECB) to the Inspectors to ensure that the team is competent to service the potato and onion industry.
- Inspectors assigned to perform milling facility inspections successfully completed Module 1 – Advanced Training on the ISO 22000:2018 - the requirements of a food safety management systems standard, a key intervention aimed at fostering the necessary technical competency required to deliver independent inspection function in an impartial, competent and consistent manner.
- Successfully enabled and funded localg.a.p. training sessions for both the agronomy and horticulture sub-sector in collaboration with the GLOBALG.A.P. Registered Trainers, National Association of Horticulture Producers (NAHOP) and the Agronomy Producers Association (APA)

## **Improved Organisational Performance**

 The NAB Inspection Body has been granted accreditation to ISO/IEC 17020 standard requirements on 15 April 2024 by the Southern African Development Community Accreditation Service (SADCAS) for the "Inspection of Agronomic Horticultural Products"

Scope: Table grapes export production inspection and clearance of consignments for export, import & transit





#### INTRODUCTION

In line with the NAB's Integrated Strategic Business and Financial Plan for 2019/2024, the Agronomy and Horticulture Development (AHD) division is tasked with the responsibility of developing the crop value chain in Namibia to provide comprehensive and efficient information services on agronomy and horticulture, as well as to improve market facilitation for agronomic and horticultural products in Namibia.

The AHD division offers numerous services to the agronomy and horticulture industry, and these include the; issuance of permits, provision of information services, crop value chain research and development, registration and licensing, provision of information services and advisory, facilitation of production, processing, storage, and marketing. The division has a total of 21 staff members, 16 of these staff members are stationed at Windhoek head office, 2 in Ongwediva, 1 Tsumeb and 2 in Katima Mulilo.

During the reporting period various strategic activities were implemented by the division, and here are some key highlights of the achievements:

# **AGRONOMY (GRAIN) DEVELOPMENT —**



Grain (white maize, wheat, and pearl millet) self-sufficiency rate decreased from 38% in 2022/2023 to 20% in 2023/2024 financial year, due to drought.



During the reporting period, the self-sufficiency rate for white maize dropped to 28% from 52% in 2022/2023, while pearl millet decreased from 81% to 72%, both due to drought affecting dryland production. Wheat self-sufficiency also fell from 18% to 10% due to reduced irrigation.



However, the domestic floor price for pearl millet was 26% higher than the previous financial year, due to increase in fertiliser prices during the planting season.



Domestic floor prices for white maize and wheat were all 14% lower than the previous financial year, due to a decrease prices of these commodities at the South African Future Exchange (SAFEX).



The Karst production zone (maize triangle) remains the biggest grain production area in Namibia, contributing 31% to local grain production, followed by Central (23%), South (21%), Kavango (15%), Zambezi (5%), and North Central (4%).

# HORTICULTURE DEVELOPMENT



The Actual Primary MSP increased by 2% when compared to the previous financial year, and this means local production only accounted for the 40% of the total domestic demand for horticultural products in monetary value. 2022/2023 to 20% in 2023/2024 financial year, due to drought.



Fruits and potatoes remain the highest imported horticultural products in Namibia, at 44% and 41% respectively, in terms of tonnage, collectively accounting for 85% of the total imports. This presents the biggest opportunity for increased Wlocal production. Namibia remain a net importer of fruits at 96% (N\$290 million)



Local vegetable production marketed locally accounted for 56% of the total domestic value and imports 44%. Horticulture exports increased by 19% (16,441 tons or N\$141 million) in the reporting period, when compared to the previous financial year. The current export value stands at N\$1.9 billion.

# RESEARCH AND DEVELOPMENT



New seed varieties to be registered by the NAB/UNAM project in 2024/2025.



NAB and AvaGro embarked on banana field research trials in Namibia.

# Agronomy **Development**

There are currently three (3) staple grain crops produced in Namibia and these includes white maize, wheat, and pearl millet (mahangu). The three (3) grain crops are currently gazetted controlled agronomic crops, in line with the Agronomic Industry Act 20 of 1992, implemented by the NAB.

Despite the grains marketing mechanisms put in place by the NAB to facilitate the marketing and production of staple grain crops, Namibia remains a net import of grain (white maize, wheat, and pearl millet) and white maize is annually imported from South Africa, while wheat is mainly imported from Russian Federation and South Africa, and pearl millet (Mahangu) is normally imported from India.

The marketing period of locally produced white maize grain normally starts from May each, pearl millet grain from June, and wheat from October each year, and lasts until such time when the locally produced grains have been bought by processors or buyers.

# Grain trade performance by tonnage

During the period under review, a total of 87,498 tons (20%) was purchased locally from the farmers, while imports accounted for 70% (345,262 tons) of the total grain demand by millers and silo operators. Overall, local production of grains marketed during the reporting period decreased by 31% (38,950 tons), when compared to the previous year. The decrease in local grain production marketed is a result of the decrease in white maize, wheat, and pearl millet local production, as a result of below normal rainfall, due to the drought conditions experienced in the country.

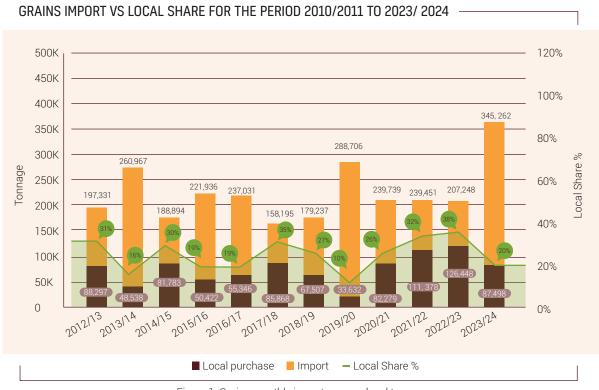


Figure 1: Grains monthly imports versus local tonnage.

#### Import versus local tonnage per grain type

During the period under review, a total of 67,748 tons (28%) of white maize grain, 18,327 tons (10%) of wheat, and 1,423 tons (72%) of pearl millet were purchased locally by processors and silo operators. Overall, local production of marketed white maize and wheat decreased by 31% (white maize), wheat by 26%, and pearl millet by 51%, when compared to the previous year. Furthermore, white maize in Namibia is produced in summer, both under irrigation and rainfed conditions, with rainfed covering approximately 50% of local production but this can only be realised during a good rainfall season, On the other hand, wheat is solely produced under irrigation in winter, while pearl millet is only produced under rainfed conditions. Despite the increase in local wheat production, Namibia remains a net importer of both white maize, pearl millet and wheat. The wheat grain was imported from deep sea, Poland (47%), Latvia (43%), South Africa (8%) and Lithuania (2%), while white maize was 100% imported from South Africa. Lastly, pearl millet was mainly imported from Angola.

## Grain Trend: Imports and local production marketed - 2010/2011 to 2023/2024

|                   | Namibian Standards (NAMS) |                   | Wheat To        | Wheat Tonnage |                   |                 | Pearl Millet Tonnage |                   |                 |
|-------------------|---------------------------|-------------------|-----------------|---------------|-------------------|-----------------|----------------------|-------------------|-----------------|
| Years             | Import                    | Local<br>Purchase | Local<br>Share% | Import        | Local<br>Purchase | Local<br>Share% | Import               | Local<br>Purchase | Local<br>Share% |
| 2023/2024         | 172,013                   | 67,748            | 28%             | 172,693       | 18,327            | 10%             | 555.34               | 1,423             | 72%             |
| 2022/2023         | 92205                     | 98,824            | 52%             | 114,370       | 24,696            | 18%             | 673                  | 2,928             | 81%             |
| 2021/2022         | 112,985                   | 90,895            | 45%             | 126,441       | 18,498            | 13%             | 25                   | 1,985             | 99%             |
| 2020/2021         | 113,196                   | 66,642            | 37%             | 125,838       | 11,498            | 8%              | 705                  | 4,139             | 85%             |
| 2019/2020         | 171,031                   | 28,888            | 14%             | 114,363       | 4,466             | 4%              | 3,313                | 278               | 8%              |
| 2018/2019         | 59,608                    | 58,020            | 49%             | 118,698       | 7,508             | 6%              | 931                  | 1,979             | 68%             |
| 2017/2018         | 50,483                    | 76,660            | 60%             | 104,244       | 6,863             | 6%              | 3,469                | 2,344             | 40%             |
| 2016/2017         | 110,229                   | 43,940            | 29%             | 121,261       | 9,822             | 7%              | 5,541                | 1,584             | 22%             |
| 2015/2016         | 120,650                   | 38,900            | 24%             | 95,190        | 11,411            | 11%             | 6,096                | 111               | 2%              |
| 2014/2015         | 82,527                    | 69,433            | 46%             | 103,035       | 11,600            | 10%             | 3,332                | 750               | 18%             |
| 2013/2014         | 170,234                   | 36,694            | 18%             | 85,257        | 11,312            | 12%             | 5,485                | 532               | 9%              |
| 2012/2013         | 105,742                   | 72,438            | 41%             | 87,726        | 14,819            | 14%             | 3,863                | 1,040             | 21%             |
| 2011/2012         | 55,305                    | 63,228            | 53%             | 84,543        | 11,930            | 12%             | 1,860                | 975               | 34%             |
| 2010/2011         | 81,111                    | 47,961            | 37%             | 69,519        | 10,038            | 13%             | 1,034                | 1,064             | 51%             |
| Annual<br>Average | 102,758                   | 57,808            | 38%             | 103,010       | 10,814            | 10%             | 2,971                | 1,398             | 38%             |

# Import versus local value per grain type

Figure 2 below indicates that a total of N\$1.1 billion worth of white maize was traded in Namibia, with local production marketed constituting N\$386 million and imports N\$724 million. In terms of wheat, a total of N\$1.1 billion was traded, with N\$128 million worth of local production marketed and N\$969 million in imports. Pearl millet recorded a total of N\$13 million traded in the country, with local production marketed constituting N\$11 million and imports N\$ 1.8 million.

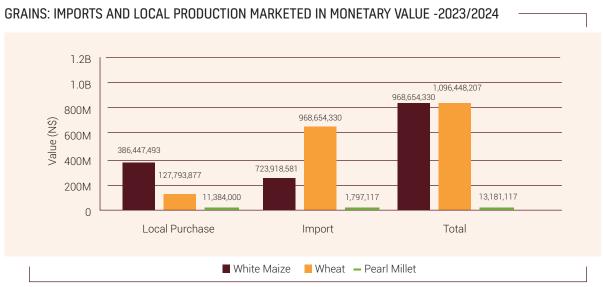
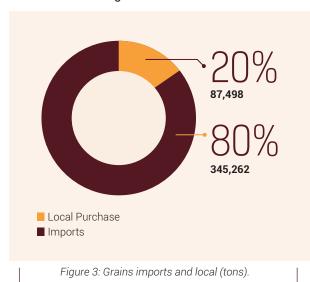


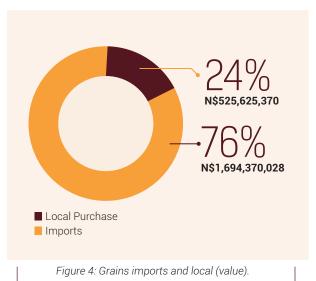
Figure 2: Grain import and local production marketed monetary value.

On the other hand, according to figures 3 and 4, a total of 87,498 tons (N\$526 million) of grains (white maize, wheat, and pearl millet) were purchased locally, and 345,262 tons (N\$1.7 billion) were imported.

# Total grain import and local production marketed in tonnage - 2023/2024



# Total grain import and local production marketed in value (N\$) - 2023/2024



# Locally produced grains marketed per production zone

Figure 5 below shows that the biggest tonnage of white maize production marketed was from the Karst agronomic zone (23,703 tons), and in terms of wheat, the biggest volumes marketed were from the South (10,057 tons), while for pearl millet North Central is leading by 682 tons, followed by Zambezi (574 tons).

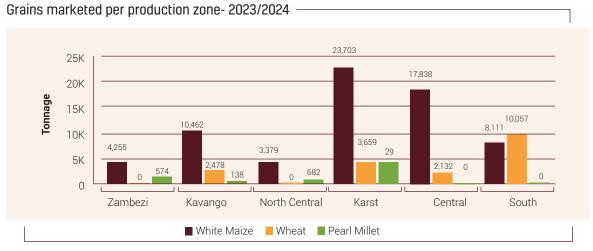
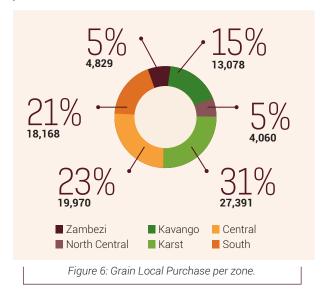


Figure 5: Grains marketed per production zone.

According to Figure 6 below, 31% (27,391 tons) of the total grains produced in Namibia were from the Karst (Maize triangle) production zone, followed by Central 23% (19,970 tons), while Kavango, South, Zambezi, and North Central production zones constitute the remaining 46%. Furthermore, Figure 7 shows that the Karst agronomic zone constitutes the biggest volume of white maize marketed from both irrigated and rainfed production. It is also important to take note that wheat is only produced under irrigation in Namibia, while pearl millet is exclusively produced under rainfed conditions.

# Total grains tonnage marketed per production zone - 2023/2024



# White Maize irrigated vs rainfed production - 2023/2024

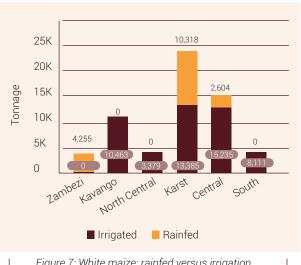


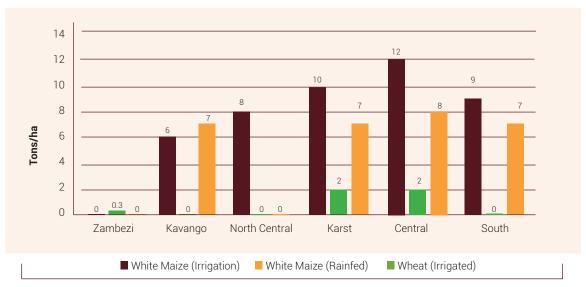
Figure 7: White maize: rainfed versus irrigation.

# Average grain yield per hectare per production zone

Figure 8 below shows that the highest average yield (ton/ha) for white maize produced under irrigation was achieved in the Central and Karst production zones, at 12 and 10 tons/ha respectively. The Karst and Central production zones are both leading under rainfed production by 2 tons/ha, while Zambezi production zone had the lowest yield at 0.30 ton/ha. In terms of wheat, the highest yield was obtained in the Central production zone (8 tons/ha).

The low yields from other production zones are mainly attributed to factors such as climate, soil type, crop management, cultivar, and some other technical inefficiencies related to crop management.

## White Maize and Wheat average yield per hectare per production zone - 2023/2024



Figures 8. White Maize and Wheat average yield per ha per production zone.

## Average domestic grains floor prices

According to Figure 9, during the reporting period, the average domestic floor price for pearl millet was the highest (N\$8,000 per ton), wheat (N\$6,973 per ton), and white maize grain was the cheapest (N\$5,704,333 per ton). Pearl millet grain domestic floor price is determined based on production cost, while the prices for wheat and white maize are based on Import Parity Price (IPP) principles, as determined by the NAB before the beginning of each marketing season, in line with industry-agreed formulas.

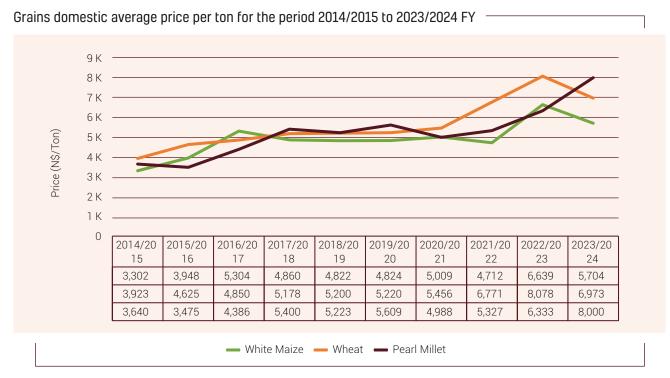


Figure 9: Grains average domestic floor prices.

## Implementation of import restriction

During the reporting period, due to sufficient local production of white maize and pearl millet, import restrictions were implemented on a 100% basis from 01 May 2023 for white maize and from 01 June 2023 for pearl millet. The import restriction for white maize came to an end on 14 August 2023. Due to insufficient local production of pearl millet and wheat, no close border periods were implemented but the marketing season commenced on 01 June 2023 for pearl millet and 01 October 2023 for wheat, however, millers were allocated tonnage to be bought from local producers from October 2023 until 31 January 2024 for wheat.

Table 4: Marketing periods for white maize, pearl millet, and wheat grains.



### Horticulture **Development**

The Market Share Promotion (MSP) Scheme was introduced as part of the National Horticulture Development Initiative introduced by the Government to stimulate horticulture production in Namibia and to promote the local sales of locally produced fresh fruit and vegetables by encouraging importers such as wholesalers, catering companies, and retailers to source locally. Since 01 October 2004 and subsequent quarters, all importers of fresh produce are required to procure in Namibia such products equal to at least the minimum percentage factor in monetary value as may be determined by the Board from time to time (current 47%), from merely 5% in 2004.

In order to boost the MSP, the Special Controlled Products (SCP) was introduced in 2012, with only two special controlled products i.e. potato and onion. This scheme involves the implementation of the close and open border period for the selected vegetables during times of sufficient local production, and there are currently 20 special controlled products under this scheme. Furthermore, the Fruit Development Scheme (FDS) was also introduced in 2021, to fast-track the development of the fruit industry in Namibia, through facilitation.

Therefore, this section presents the overall performance of the Namibian horticulture industry.

Annual horticulture Market Share Promotion (MSP) performance

Figure 10 shows the trend for the monetary values of locally sourced horticultural products versus imports, as well as the MSP threshold versus Primary MSP obtained per financial year. During the reporting period, the MSP threshold or minimum MSP remained at 47%, and the Primary MSP was 40%, which is 2% lower than the previous financial year.

The increase in primary MSP is attributed to the increase in local production of potatoes which significantly influences the Primary MSP. The primary MSP is calculated based on the proportion of the value of horticultural products purchased directly from farmers (producers) by traders, out of their quarterly total monetary turnover.

### ANNUAL HORTICULTURE PRIMARY MSP TREND-2012/2013 TO 2023/2024 1.200 50% 45% 1,000 40% Monetary Value (N\$) 35% 800 30% Millions 600 25% 20% 261 400 15% 10% 200 5% 0% 2015/16 2016/17 2017178 2018/19 2019/20 2020/27 ■ Local Primary Purchase (N\$) ■ Imports (N\$) MSP % Threshold Primary MSP % Obtained

Figure 10: Annual horticulture MSP performance.

### Quarterly horticulture MSP performance

According to Figure 11, the highest actual primary MSP% achieved was in quarter 2 of 2023/2024 (49%) equivalent to N\$127 million of products traded, and the lowest was 29% (N\$64 million) in quarter 4 of 2023/2024. The proportion of Primary MSP achieved quarterly is predominately influenced by the local availability of products such as potatoes, onions, tomatoes, cabbage, carrots, green pepper, sweet potato, beetroot, and English cucumber, which are currently produced in Namibia and are high in domestic demand. On the other hand, consistency of supply of horticultural products is mainly influenced by factors such as seasonality and extreme temperatures due to climate change.

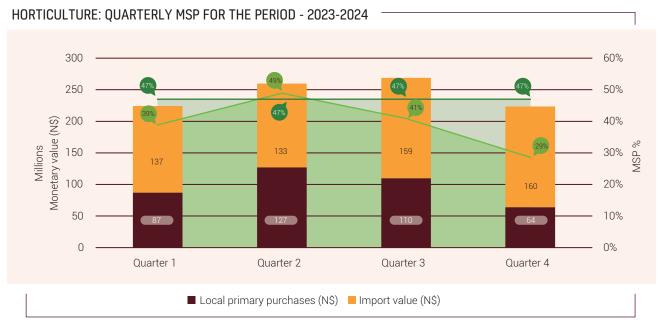


Figure 11: Quarterly Primary MSP achieved.

### Monthly horticulture MSP performance

According to Figure 12, the highest Primary MSP obtained was 53% in July 2023, while the lowest was 21% in March 2024. The high primary MSP obtained July 2023 was due to increase in hectares under potato production, as more farmers have embarked on potato production in the country, and its equally the best time for harvesting potatoes in Namibia.

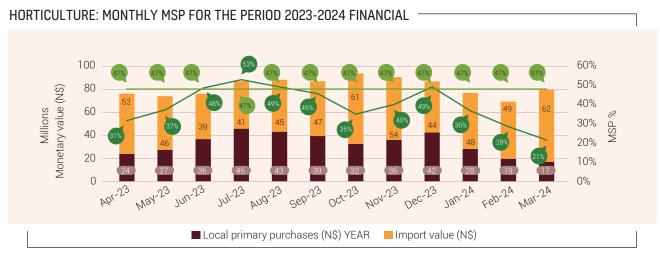


Figure 12: Monthly Primary MSP in percentage and trade monetary value (N\$).

### Horticulture trade performance in monetary value

Figures 13 and 14 show that during the period 2023/2024 the tonnage of horticultural products imported increased by N\$64 million or 12% when compared to the previous financial year due to increase import parity prices. However, Figure 14 shows that the tonnage imported reduced by 14 351 tons or 21% due to increase in local production but also reduction in domestic demand. As for local production marketed in our domestic markets, both the tonnage and value increased by 19% or N\$61 million and tonnages equally increased, when compared to the previous financial year. Generally, the domestic demand tonnage decreased by 14% (12,963 tons) when compared to the previous financial year, and this could be attributed to the increase prices of key horticultural products that impacted demand.

In terms of exports, the tonnage increased by 19% or 16,441 tons in 2023/2024, when compared to the previous financial year. The increase in export tonnage and value is mainly attributed to a rise in the volume of grapes produced and exported.

### HORTICULTURE: Trade perfomance in monetary 2013/2014 to 2023/2024 -2,5 B — 20B — Value (N\$) 1,5 B -484 13,179,073 407,252 2013/2014 2014/2015 2015/2016 2016/2017 2017/2018 2018/2019 2019/2020 2020/2021 2021/2022 2022/2023 ■ Production marketer locally (formal) ■ Production Exported ■ Imports

Figure 13: Horticulture trade performance in tonnage.

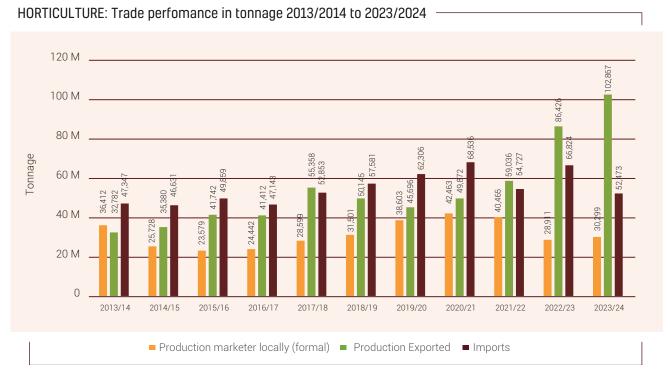
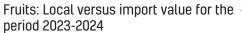
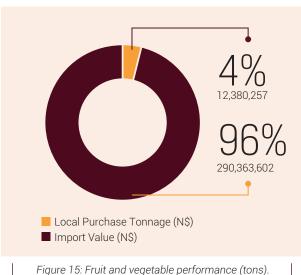


Figure 14: Horticulture trade performance in tonnage.

### Fruit and Vegetables Primary MSP

According to Figure 15 and 16, 96% of the value of the fruit consumed in Namibia were imported and 4% were locally produced, while 56% of the vegetables consumed in Namibia were locally produced and 44% were imported. The high share of the locally produced vegetables is the result of the Market Share Promotion Scheme that was introduced by the NAB in 2005 and the Special Controlled Products Scheme that was introduced in 2012 to promote local sourcing of Namibia products. However, Figure 15 presents an opportunity for increased local fruit production, as the import bill is still very high.





Vegetables: Local versus import - value for the period 2023-2024

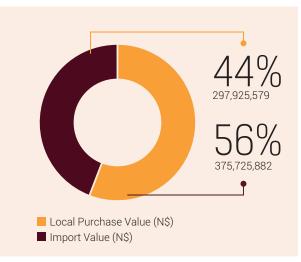


Figure 15: Fruit and vegetable performance (tons). Figure 16: Fruit and vegetable performance (value).



### Top 10 horticultural products imported and locally purchased

According to table 5 below, potato is the number one (1) imported and locally purchased horticultural product in Namibia. The top 15 products make up 91% of the horticultural products imported, and 87% of the locally purchased products.

Table 5: Top 10 fresh produce locally purchased and imported during the 2023/2024 financial year.

| TOP 15 IMPORTED HORTICULTURE PRODUCTS BY TONNAGE -2023/2024 |  |  |  |
|---|--|--|--|
| #   PRODUCTS  | S   TONS   VALUE N\$   Share % by tons |  |  |
| 1 Potatoes  | 21,488   162,114,608   45%             |  |  |
| 2 Apples  | 8,411   86,187,757   18%               |  |  |
| 3 Banana  | 5,650   68,081,885   12%               |  |  |
| 4 Oranges   | 2,381   22,411,431   5%                |  |  |
| 5 Nartjies  | 1,723   12,854,775   4%                |  |  |
| 6 Carrots   | 1,682   13,931,218   4%                |  |  |
| 7 Onions  | 1,562   13,146,055   3%                |  |  |
| 8 Pears   | 935   10,583,465   2%                  |  |  |
| 9   Tomato Round  | 765   12,934,717   2%                  |  |  |
| 10 Avocados   | 665   16,574,143   1%                  |  |  |
| 11 Lemon  | 622   6,785,109   1%                   |  |  |
| 12   Grapes   | 496   14,692,417   1%                  |  |  |
| 13   Sweet Potat  | <b>o</b>   491   6,560,997   1%        |  |  |
| 14   Pineapples   | 445   5,483,809   1%                   |  |  |
| 15   Mango  | 428   6,054,223   1%                   |  |  |
| TOTAL TOP 15  | 5   47,744   458,396,609   91%         |  |  |
| OTHER   | 4,729   129,892,572   9%               |  |  |

|    | TOP 15 LOCAL HORTICULTURE PRODUCTS BY TONNAGE -2023/2024 |        |             |                 |
|----|--|--------|-------------|-----------------|
| #  | PRODUCTS   | TONS   | VALUE N\$   | Share % by tons |
| 1  | Potatoes   | 8,898  | 84,327,756  | 34%             |
| 2  | Onions   | 4,430  | 56,278,258  | 17%             |
| 3  | Carrots  | 2,862  | 25,102,022  | 11%             |
| 4  | Tomato<br>Round  | 1,646  | 29,616,533  | 6%              |
| 5  | Butternuts   | 1,560  | 14,513,189  | 6%              |
| 6  | Cabbage  | 1,453  | 19,699,107  | 5%              |
| 7  | Watermelons  | 911    | 11,456,159  | 3%              |
| 8  | Beetroot   | 908    | 6,439,242   | 3%              |
| 9  | English<br>Cucumber                                      | 832    | 17,983,963  | 3%              |
| 10 | Pumpkins   | 794    | 3,935,535   | 3%              |
| 11 | Cocktail Tomato  | 678    | 7,832,217   | 3%              |
| 12 | Sweet Melons   | 434    | 4,676,101   | 2%              |
| 13 | Oranges  | 432    | 2,858,782   | 2%              |
| 14 | Green Pepper   | 362    | 10,238,844  | 1%              |
| 15 | Lettuce  | 280    | 16,316,347  | 1%              |
|    | TOTAL TOP 15   | 26,480 | 311,274,055 | 87%             |
|    | OTHER  | 3,819  | 76,832,084  | 13%             |

### Fruit trade performance

According to figures 17 and 18, during the reporting period, a total of 23,129 tons or N\$290 million of fruit were imported, 831 tons valued at N\$12 million were locally sourced and 66,884 tons or N\$1.5 billion were exported. When compared to the previous year, there was a decrease in the volumes of fruits locally produced for the local market of 16%, while import volumes decreased by 19% and exports increased by 19%.

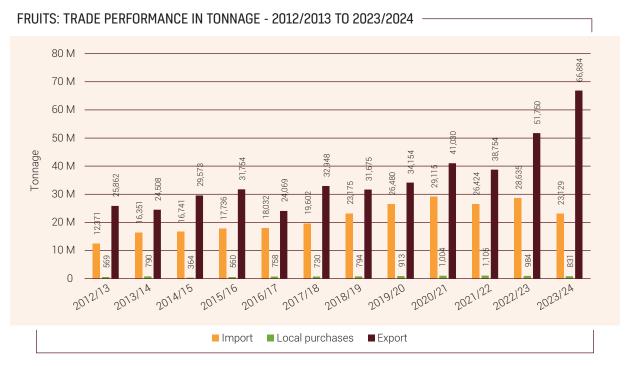


Figure 17, shows the total tonnage of fresh fruits imported, exported, and locally sourced.

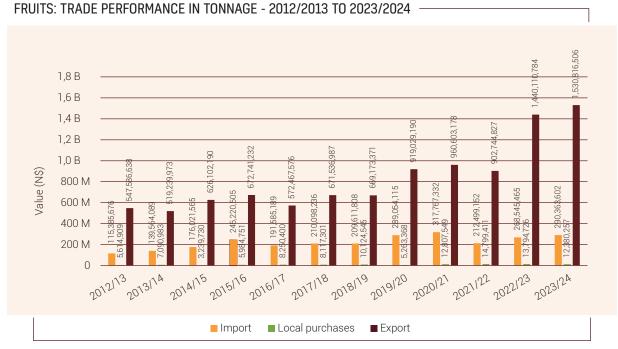


Figure 18, shows the total value of fresh fruits imported, exported, and locally sourced.

Furthermore, table 6 clearly shows that Namibia remains a net importer of fruits and some of the top 10 fruits imported in large volumes include Apples, Banana, Oranges, Avocados, Nartjies, Pears, Pineapples, Lemon, Mango and Plums. On the other hand, the top 10 locally purchased fruits for the domestic market mainly include oranges and grapes but are still lower than the imported volumes.

Therefore, there are countless opportunities to increase local primary production of both tropical and subtropical fruits that are currently not produced locally, given the favourable climatic and soil conditions.

Table 6, shows the tonnage of fresh fruits imported and locally sourced.

| TOP 10 FRUITS IMPORTED INTO NAMIBIA BY<br>VALUE - 2023/2024 |   |  |  |
|---|---|--|--|
| PRODUCTS  | TONS   VALUE N\$   Share % based on tonnage |  |  |
| Apples  | 8,411   86,187,757   36%                    |  |  |
| Banana  | 5,650   68,081,885   28%                    |  |  |
| Oranges   | 2,381   22,411,431   9%                     |  |  |
| Nartjies  | 1,723   12,854,775   5%                     |  |  |
| Pears   | 935   10,583,465   4%                       |  |  |
| Avocados  | 665   16,574,143   7%                       |  |  |
| Lemon   | 622   6,785,109   3%                        |  |  |
| Pineapples  | 445   5,483,809   2%                        |  |  |
| Mango   | 428   6,054,223   3%                        |  |  |
| Plums   | 371   5,666,600   2%                        |  |  |
| TOTAL   | 21,630   240,683,196   100%                 |  |  |

| TOP 10 FRUITS PURCHASED LOCALLY BY VALUE -<br>2023/2024 |       |            |                          |
|---|-------|------------|--------------------------|
| PRODUCTS  | TONS  | VALUE N\$  | Share % based on tonnage |
| Oranges   | 333   | 2,858,782  | 24%                      |
| Grapes  | 203   | 4,964,086  | 42%                      |
| Lemon   | 80    | 790,941    | 7%                       |
| Nartjies  | 56    | 737,127    | 6%                       |
| Mango   | 55    | 403,112    | 3%                       |
| Paw Paw   | 24    | 398,316    | 3%                       |
| Blueberries   | 17    | 1,044,730  | 9%                       |
| Pomegranates  | 12    | 190,439    | 2%                       |
| Clementine  | 11.32 | 127,395    | 1%                       |
| Dates   | 10.38 | 398,608    | 3.3%                     |
| TOTAL   | 802   | 11,913,538 | 100%                     |

### Horticulture Exports

According to Figure 19, during the reporting period, Namibia recorded the highest exports both in tonnage and monetary value. The total of horticultural products exported amounted to 102,867 tons, worth N\$1.9 billion, which was mainly due to an increase in grape production and other vegetables.

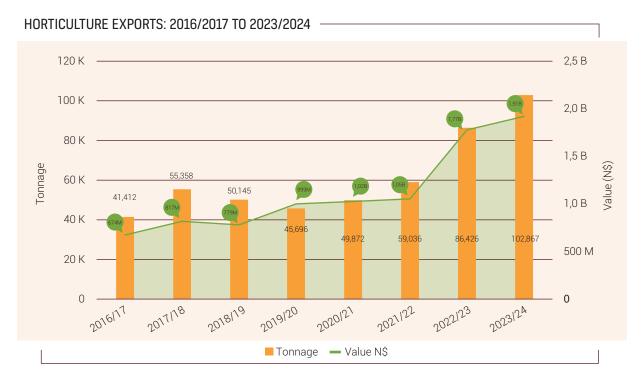


Figure 19, shows the total value of fresh fruits imported, exported, and locally sourced

According to Table 7 indicates that table grapes remain our number one exported horticultural product contributing 62% of the total exports, followed by tomatoes (14%) and onion (13%), and the rest of the other products contributes less than 3%. The most common export destinations for Namibian horticultural products are South Africa (50%), the European Union (EU) 30%, United Kingdom (UK) 16%, and the proportion for Other markets is less than 2%.

Table 7: Horticulture exports in tonnage and value.

| HORTICULTURE: EXPORT TONNAGE AND VALUE FOR 2023/2024 FY |                          |         |               |                        |  |
|---|--------------------------|---------|---------------|------------------------|--|
| Product   | Major Export Destination |         | ANNUAL        |                        |  |
|   |                          | Tons    | Value (N\$)   | Export Tonnage share % |  |
| Asparagus   | South Africa             | 157     | 10,044,995    | 0.2%                   |  |
| Blueberries   | South Africa, Overseas   | 120     | 14,828,990    | 0.12%                  |  |
| Brinjals  | South Africa             | 112     | 772,500       | 0.1%                   |  |
| Butternuts  | South Africa             | 3,332   | 33,119,630    | 3%                     |  |
| Chili   | South Africa             | 73      | 593,850       | 0.1%                   |  |
| Dates (Dried)   | South Africa, Overseas   | 1,023   | 104,519,960   | 1%                     |  |
| Dates (Fresh)   | South Africa, Overseas   | 781     | 40,610,920    | 1%                     |  |
| English Cucumber  | South Africa             | 25      | 378,819       | 0.02%                  |  |
| Grapes  | Africa, Overseas         | 63,521  | 1,340,357,932 | 62%                    |  |
| Grape Fruit   | South Africa             | 897     | 12,587,344    | 1%                     |  |
| Green Beans   | South Africa             | 5       | 42,000        | 0.005%                 |  |
| Mango   | South Africa             | 62      | 410,400       | 0.060%                 |  |
| Navel Oranges   | South Africa             | 4       | 76,800        | 0.003%                 |  |
| Onions  | South Africa, Angola     | 13,696  | 164,661,866   | 13%                    |  |
| Okra  | South Africa             | 4       | 142,120       | 0.004%                 |  |
| Pepper  | South Africa             | 1,929   | 28,561,366    | 2%                     |  |
| Potatoes  | Angola                   | 191     | 1,709,720     | 0.19%                  |  |
| Pumpkins  | South Africa             | 46      | 380,000       | 0.04%                  |  |
| Soft Citrus   | South Africa             | 477     | 17,424,160    | 0.46%                  |  |
| Sweet Melons  | South Africa             | 49      | 181,300       | 0.05%                  |  |
| Squashes  | South Africa             | 504     | 3,408,290     | 0.49%                  |  |
| Tomatoes  | South Africa             | 14,865  | 140,694,406   | 14%                    |  |
| Watermelons   | South Africa             | 994     | 4,403,000     | 1%                     |  |
| Total   |                          | 102,867 | 1,919,910,368 | 100%                   |  |

### Special Controlled Products Performance

There are current twenty (20) Special Controlled Products and these are: Potato, Onion, Cabbage, Butternut, Tomato Round, Tomato Jam, Carrot, Green Pepper, English Cucumber, Sweet Potato, Beetroot, Gem Squash, Watermelon, Sweet melon, Pumpkin, Sweetcorn, Lettuce (Iceberg), Colour pepper, Spinach, and Cocktail/ Cherry Tomato.

Furthermore, it is also important to note that all the crops that are controlled through the Special Controlled Product scheme are subjected to import restrictions during times of sufficient local supply, based on the outcome of the production forecast that is updated monthly and communicated to all the registered traders and producers via the NAB website.

Table 8 below shows that, during the reporting period, most of the Special Controlled Products had local share of more than 60%, except for potatoes (28%), sweet potato (34%), tomato jam (47%), lettuce (54%) and carrot (59%). The vegetable that had local share of less than 60% are still imported in high volumes and hence presents an opportunity for increased local production, though seasonality is a big challenge. Generally, it is important to note that the Special Controlled Products makes up 51% of local share and 59% is imports, which is mainly fruits and potatoes.

Special Controlled Products performance 2023-2024

Table 8: Shows the tonnage of locally purchased and imported special controlled products.

|          | '                              | •      |       |
|----------|--------------------------------|--------|-------|
|          | Tonnage                        |        | V     |
| Products | Import   Local   Local share % | Import | Local |

|                  | Tonnage |        |               |
|------------------|---------|--------|---------------|
| Products         | Import  | Local  | Local share % |
| Beetroot         | 279     | 679    | 71%           |
| Butternuts       | 169     | 2,068  | 92%           |
| Cabbage          | 156     | 1,762  | 92%           |
| Carrots          | 1,682   | 2,441  | 59%           |
| Cherry Tomato    | 13      | 164    | 93%           |
| Cocktail Tomato  | 73      | 445    | 86%           |
| Colour Pepper    | 46      | 165    | 78%           |
| English Cucumber | 98      | 617    | 86%           |
| Gem Squash       | 147     | 227    | 61%           |
| Green Pepper     | 83      | 324    | 80%           |
| Lettuce          | 272     | 317    | 54%           |
| Mushroom         | 77      | 187    | 71%           |
| Onions           | 1,562   | 5,958  | 79%           |
| Potatoes         | 21,488  | 8,203  | 28%           |
| Pumpkins         | 168     | 591    | 78%           |
| Spinach          | 10      | 144    | 94%           |
| Sweet Corn       | 103     | 162    | 61%           |
| Sweet Melons     | 70      | 432    | 86%           |
| Sweet Potato     | 491     | 256    | 34%           |
| Tomato Jam       | 42      | 37     | 47%           |
| Tomato Round     | 765     | 2,311  | 75%           |
| Watermelons      | 21      | 1,269  | 98%           |
| Total            | 27,815  | 28,759 | 51%           |
| Import           | Share % |        | 59%           |

| Value N\$   |             |               |  |
|-------------|-------------|---------------|--|
| Import      | Local       | Local share % |  |
| 2,051,074   | 6,439,242   | 76%           |  |
| 1,479,534   | 14,513,189  | 91%           |  |
| 915,237     | 19,699,107  | 96%           |  |
| 13,931,218  | 25,102,022  | 64%           |  |
| 313,857     | 2,034,373   | 87%           |  |
| 1,825,857   | 7,832,217   | 81%           |  |
| 2,099,348   | 10,752,503  | 84%           |  |
| 2,389,973   | 17,983,963  | 88%           |  |
| 1,693,855   | 1,788,502   | 51%           |  |
| 3,063,264   | 10,238,844  | 77%           |  |
| 8,828,113   | 16,316,347  | 65%           |  |
| 4,653,610   | 13,552,923  | 74%           |  |
| 13,146,055  | 56,278,258  | 81%           |  |
| 162,114,608 | 84,327,756  | 34%           |  |
| 1,912,180   | 3,935,535   | 67%           |  |
| 301,041     | 4,513,138   | 94%           |  |
| 4,205,113   | 2,871,465   | 41%           |  |
| 1,545,759   | 4,676,101   | 75%           |  |
| 6,560,997   | 3,580,606   | 35%           |  |
| 600,108     | 506,223     | 46%           |  |
| 12,934,717  | 29,616,533  | 70%           |  |
| 205,236     | 11,456,159  | 98%           |  |
| 246,770,753 | 348,015,005 | 59%           |  |
|             |             | 41%           |  |

### Implementation of the Special Controlled Product Scheme

Table 9 below shows the close and open border period implemented for the importation of the twenty (20) Special Controlled Products during the reporting period. Import restrictions were implemented either on a 100% or pro-rata basis.

Vegetables for which the close border periods were implemented on more than 50% of the reporting period include beetroot, butternuts, cabbage, carrot, English cucumber, pumpkin, onion, tomatoes round, tomatoes jam, colour pepper, and green pepper, and this indicates that local production of these products was sufficient in certain specific months.

Products that were not sufficient over the reporting period include potato, watermelon, sweet melon, sweet potato, sweet corn, and lettuce, and this suggests that production of these crops is still very low in the country, even though seasonality plays a role in summer crops such as watermelon and sweet melon.

Table 9: Close and open border periods implemented for the special controlled products.

### SPECIAL CONTROLLED PRODUCTS: OPEN AND CLOSE BORDER FOR THE PERIOD APRIL 2023 TO MARCH 2024 Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | **Products** Apr-23 | May-23 | Jun-23 | Jan-24 Feb-24 Mar-24 1. Beetroot 2. Butternuts 3. Cabbage 4. Carrots 5. English Cucumber 6. Green Pepper 7. Colour pepper 8. Onion 9. Potato 10. Sweet Potato 11. Tomatoes Round 12. Tomatoes Jam 13. Cocktail tomatoes 14. Watermelon 15. Sweet Melon 16. Gem Squash 17. Pumpkin 18. Sweet corn 19. Lettuce Iceberg 20. Spinach

### Legend Key:

☐ Not Applicable

Open Border

Pro Rata

Close Border





### Research and **Development**

In term of the Agronomic Industry Act 20 of 1992, the NAB is mandated to provide advisory and information services to agronomy and horticulture industry. This information assists the NAB and the industry to important decisions that will lead to improved productivity across the value chain.

Hence, during the reporting period, the NAB developed the research agenda for 2023/2024, to ensure execution of research activities. The research activities include crop value chain studies, market intelligence analysis and seed varieties field trials.

During the reporting period various strategic activities were implemented by the division, and here are some key highlights of the achievements:

Crop Value Chain Analysis Studies

The in-house crop value chain analysis studies that were conducted and includes the following:

Table 10: Crop Value Chain analysis studies completed during the reporting period.

1. Title: Baseline study regarding the production of wheat by small-holder producers in the Kunene and Erongo Regions.

### Strategic Objective

Assess the potential of commercial wheat production in the Kunene and Erongo regions, by small-scale farmers

### Strategic Outcome

- There are over 40 small scale wheat producers in Kunene and Erongo regions, farming along the Kunene river to produce wheat, with average area under cultivation of 2.8 per farmer, with average production of 342kg per ha. The wheat is produced by small scale farmers in the areas of Otjimbingwe, Omaruru, Okombahe, Uis, Fransfontein, Warmquelle, Sesfontein, Okombako and Oruvandiei-South.
- The farmers produce about 2,256 kg of wheat for own consumption and small portion market at village level.
- Their biggest challenge is access to improved seeds and fertiliser to increase productivity. However, the area has big potential for upscale of production due to availability of water, good soils and climate.

### 2. Title: An analysis of the sorghum value chain in Namibia.

### Strategic Objective

· Evaluate Namibia's potential for sorghum production, processing, and marketing.

### **Strategic Outcome**

- Sorghum is not gazetted as a controlled crop in terms of the Agronomic Industry Act 20 of 1992, and hence not promoted by the NAB for increased local production.
- Sorghum is currently predominately produced by small scale farmers for own use as sorghum meal for human consumption and home brewed traditional beer. At commercial level, the sorghum is mainly grown for animal feed.
- The estimated average area planted annually in Namibia is around 30 641.2 ha, producing on average about 0.175 tons per hectare under dryland production, which is about 5,150 tons of production per annum. The current national sorghum domestic demand for human consumption stands at 4,758 tons, of which about 2,678 tons is imported as value added products.
- The sorghum is produced in the current maize and pearl millet growing production zones i.e. Zambezi, Kavango, North Central, Karst and Central.

### 3. Title: Baseline study regarding the status quo of citrus production in Namibia.

### Strategic Objective

Assess the current status quo of citrus production in Namibia.

### Strategic Outcome

- · There are about 52 citrus producers in Namibia, and a total of 300 ha is currently planted in Namibia.
- Current local production is estimated to be about 1,872 tons per annum, and of this total about 510 tons is sold to formal markets and the remaining 1,362 tons is sold through informal markets.
- The type of citrus currently planted in Namibia includes oranges, lemons and nartjies.
- The domestic formal demand currently stands at 6,671.90 tons valued at N\$61 million, and local production for formal markets only accounts for 8%, and imports is 92%. The bulk of the citrus produced in Namibia supplied to the informal markets.
- The supply of disease-free plants remains the biggest challenge and there is currently no control to ensure that the citrus plants imported into the country are disease and pest free, and this is a big risk to the future for the industry.

### 4. Title: Analysis of food losses in the context of the crop industry in Namibia.

### Strategic Objective

• Evaluate the extent of food losses in Namibia, targeting grain and horticulture crops, and investigate factors contributing to crop-related food loss in Namibia.

### Strategic Outcome

- It was discovered that the food losses for grain (maize, wheat and pearl millet), fruits and vegetables production is on average around 18%, which is below the global food losses and waste of 45% on fruits and vegetables, and 31% on cereals released by FAO in 2011. The biggest portion food of loses with regarding to grain, fruits and vegetables in Namibia occurs at harvesting, transportation and storage. Fruits and vegetables contribute the biggest portion to the food losses due to the perishability nature.
- · The highest food losses are mainly experienced by small scale farmers due to low technology adoptions and use.

### 5. Title: The impact of VAT on the cost of fresh fruits and vegetables in Namibia.

### Strategic Objective

Assess the impact of VAT on the cost of fresh produce in Namibia.

### Strategic Outcome

- Among the six nations evaluated in SADC, only Namibia and Lesotho exclude fresh fruits and vegetables in their VAT zero-rate and exempt schedules.
- Fruits and vegetables still attract VAT of 15% in terms of domestic supplies and 16.5% in terms of import supplies in Namibia.
- The VAT rates implemented by the selected countries in SACU are ranging from 12% to 16.5%, and Namibia is amongst the highest, with Botswana being the lowest.
- The following agricultural supplies are currently applicable to VAT zero-rate in Namibia as provided in Schedule III, namely: Maize
  meal and maize grain intended for use in maize meal production, Exports from Namibia, Mahangu grain or mahangu meal, Fresh
  & dried beans (except canned & frozen), Sunflower cooking oil, Fried/ processed animal fat (for food preparation), Bread flour
  (sifted/ unsifted), Cake flour (sifted/unsifted), Bread, White or brown sugar (wet/dry) and Fresh milk.
- Hence the study revealed that VAT has a significant impact on the final price of fruits and vegetable in Namibia, as it is carried
  across the value chain and borne by the end consumer, rendering the product too expensive, and limiting increase domestic
  consumption.

### Title: Field trials on Bread wheat and white maize seed varieties

### Strategic Objective

· Evaluate adaptability, performance, and yield potential of bread wheat and white maize varieties in Namibia.

### Strategic Outcome

- · This is a project done in collaboration with the University of Namibia.
- · This was the last field trials of the seed varieties of bread wheat and white maize that has been evaluated in Namibia since 2021.
- Best three (3) performing varieties in terms of yield were selected for registration in Namibia, and further commercial seed production.

### Title: Banana Field trials project

### Strategic Objective

• Evaluate adaptability, performance, and yield potential of banana varieties in Namibia.

### **Strategic Outcome**

- · This is a project done in collaboration with AvaGro, a Namibia farming business based in Swakopmund.
- During the reporting period, a one (1) hectare field of two varieties of tissue culture banana seedlings was planted at Singalamwe in the Zambezi region, on 27 February 2024.
- The first harvest is expected after 18 months of planting and this is most likely to be in 2025, however data will be collected throughout the period.
- The project will also aim to assess the commercial viability of banana production in Namibia.



### OUTLOOK **FOR THE 2024/2025 FY**

The Namibian crop industry is faced with many challenges that prevent further growth and development, and hence in 2024/2025, the AHD will finalise the development of the 5-Year Crop Value Chain Development Strategy and Implementation Plan to initiate programmes to tackle some of the major challenges constraining the industry.

The AHD will also continue with automation of its key processes, to enhance customer service and facilitate value chain development. The implementation of the Fruit Development Scheme will also be fast tracked through various activities that are aimed promoting the industry for investment and trade.

Lastly, three more banana research trials sites will be planted in Kavango, North Central and Karst production zones, while the registration of best performing seed varieties of wheat and white maize from the NAB/UNAM seed research project will commence and finalised.





Finance, Human Resources and Administration and Information Communication Technology

This Division is headed by the General Manager and supported by two Managers for Human Resources and Administration and ICT Services. The Manager Finance position was frozen from 2020/21 and will be filled in 2024/25 financial year.

It focuses on the Strategic Theme of Operational Excellence, where it is expected to execute the implementation of the NAB Strategy more consistently and reliably. It aims to meet stakeholder expectations, ensure employee empowerment and engagement, and continuously improve operations, especially through efficient use of ICT and sound financial management.

A brief overview of the financial year's performance

The NAB received an unqualified audit report and reported a surplus of N\$107,6 million of which N\$9,1 million was allocated to the Crop Disaster Funds and the Crop Value Chain Development Fund to assist the Agronomic and Horticulture Industry.

### Income

The total Income for the financial year was N\$203,4 million. The Income increased 14% year over year, outperforming the budgeted income. The main contributors were the Import Levy on White Maize, Wheat, Horticulture, and the Interest Received on investments, as depicted below.

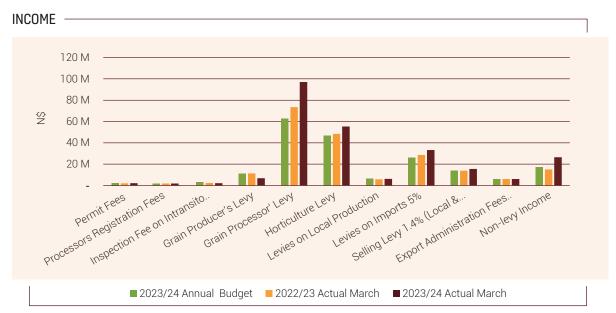


Figure 1

### Expenditure

The total Expenditure for the financial year was N\$94,7 million. The expenses grew by 11% year over year, 3% lower than the income growth, and were in control of budgeted expenditure. The NAB's focused efforts on cost control resulted in a balanced expense structure, ensuring funds were utilised efficiently while maintaining quality services.

The financial year closed with minimal variances between budgeted and actual expenditures, reflecting effective financial planning and control, as depicted below.

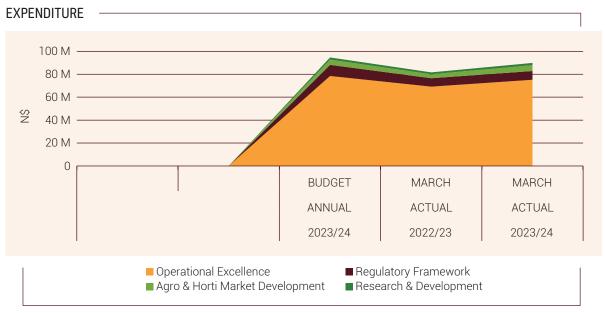


Figure 2

### Positive Investment Returns

The NAB's investments in money market products delivered competitive returns, contributing to overall financial stability. As of 31 March 2024, the total investments stood at N\$387,4 million, with interest earnings of N\$26,2 million.

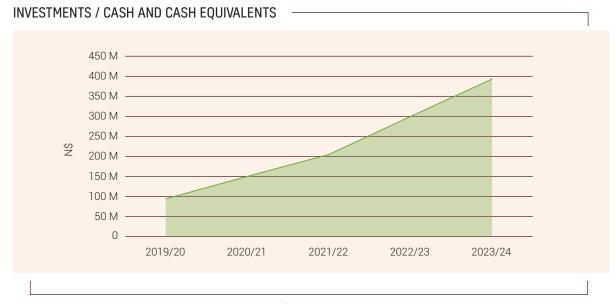


Figure 3

### Surplus Contribution to Reserves

All net surpluses were allocated to the NAB Reserve Fund, in line with the Reserve Fund Policy, strengthening the organisation's financial position for future needs. The Reserve Funds as of 31 March 2024 totalled N\$430,9 million.

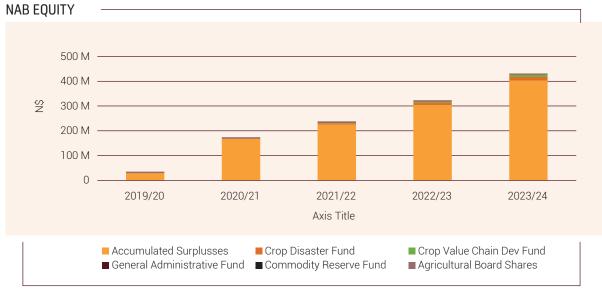


Figure 4

### Focus on Future Investment

With a strong financial base, the organisation is positioned to focus on strategic investments in infrastructure and service improvements in the upcoming year, ensuring sustainable growth and stakeholder value.

Overview of the Year's Achievements in Managing and Developing the Organization's Human Capital

The NAB made significant progress in attracting new talent and facilitating various skill development initiatives to build capacity to deliver quality services to the industry. Key achievements include:

- Talent Attraction: Successfully onboarded new talent across critical positions, enhancing NAB's ability to meet strategic objectives.
- Policy Development: Several internal policies were developed to support a robust regulatory environment.

### Newly approved policies by the Board include:

- Corporate Social Investment Policy
- Graduate Development and Internship Policy
- Succession Plan Policy
- Enterprise Risk Management Policy and Frameworks
- Code of Conduct and Conflict of Interest Policy
- c. Performance Management: All NAB employees signed performance agreements with their supervisors for the 2023/24 financial year. Quarterly performance reviews were conducted and reported to the Board.
- d. Key Initiatives Undertaken to Improve Employee Wellbeing and Engagement: Various initiatives were conducted to support employee wellbeing and engagement, including:
- Mindfulness Training
- Health Advisor Services
- Employee Recognition

- Sports and Social Activities
- NAB Wellness Day 2023

Challenges Faced, Such as Adapting to Market-Related Salaries or Staff Retention

The NAB contracted BDO Advisory Services for a comprehensive review of job descriptions and the implementation of a job evaluation and grading process. PwC was engaged in benchmarking NAB's salary packages against the market, addressing challenges related to retaining talent and aligning compensation with industry standards.

### Workforce Overview

The NAB employed 90 permanent staff members, providing a stable workforce to deliver on its strategic objectives.

Workforce Breakdown by Department, Gender, and Age

Below is a table that presents a sample format for a Workforce Breakdown by Department, Gender, and Age. This format provides a clear and detailed view of the distribution of staff across different departments, genders, and age groups:

| Department                 | Total Employees | Male | Female |
|----------------------------|-----------------|------|--------|
| Executive Office           | 5               | 3    | 2      |
| Finance, HR &Admin and ICT | 17              | 8    | 9      |
| Agronomic and Horticulture | 22              | 7    | 15     |
| Development                |                 |      |        |
| Regulatory Services        | 46              | 22   | 24     |
| Total                      | 90              | 40   | 50     |

### Explanation of Changes in the Workforce

NAB expanded its services to support the fruit development agenda. This led to the creation of new positions in the organisational structure. Key workforce changes include:

A. New Hires: Seven positions were filled to support industry needs and improve client database management

| Position   | Duty Station  |
|--|---------------|
| Administrator: Database                          | Windhoek      |
| Assistant Administrator: Agronomy Data Capturing | Windhoek      |
| Border Control Inspector                         | TransKalahari |
| Fruit Development Officer                        | Windhoek      |
| Agronomy Development Officer                     | Katima Mulilo |
| Border Control Inspector                         | Ariamsvlei    |
| Border Control Inspector                         | Ariamsvlei    |

B. Terminations: Three employee departures during the year.

| Position                 | Duty Station    |
|--------------------------|-----------------|
| Border Control Inspector | TransKalahari   |
| Border Control Inspector | Walvis Bay Port |
| Office Administrator     | Windhoek        |

### Talent Development and Training

The NAB allocated N\$1,424,100.00 for training and development initiatives. This investment underscores our commitment to enhancing employee skills and capabilities, which are vital for delivering quality services to the industry.

Key Training Programs and Development Initiatives Including:

- a. Occupational Health and Safety: Focused on ensuring a safe working environment for all employees.
- b. Emotional Intelligence Training: Aimed at enhancing interpersonal skills and workplace relationships.

- ISO 22000 Training: Provided employees with food safety management systems knowledge.
- d. Risk Management: Equipping staff with skills to effectively identify and manage potential risks.
- e. Annual Leadership Development Program: Designed to cultivate future leaders within the organisation.
- f. ITIL 4 Foundation Training: Introduced best practices for IT service management.
- g. Project Management and Senior Management Development Courses: Focused on building project management skills and preparing senior leaders for future challenges.

### Focus Areas for Upskilling and Career Progression

NAB emphasised developing leadership skills, technical expertise, and readiness for future roles through targeted training programs. Implementing the Succession Plan Policy is critical to this strategy, ensuring a robust pipeline of capable leaders within NAB. These initiatives are designed to foster a culture of continuous learning and professional growth, ultimately enhancing organisational performance and employee engagement.

### ICT support the NAB's strategic goals during the year

The NAB has implemented robust data backup and recovery systems to ensure data integrity and business continuity. All systems undergo daily backups, and the backup restoration process is regularly tested at both file and server levels, confirming successful recovery. The production QNAP is configured with 12-hour interval snapshots, allowing restoration to an earlier, functional state when needed. Additionally, the production QNAP utilises RAID 1 (mirroring) for added data protection. The NAB maintains three daily backup sets:

- Onsite Backups: A daily backup of all virtual servers to the backup NAS in the NAB head office server room.
- Archive Backups: A daily backup of the backup NAS to the Archive NAS located in the Décor House server room.
- Offsite Backups: A daily backup of all onsite backups at the Virtua Technology Data Centre.

### Key ICT Achievements - Digital Transformation Efforts

The NAB has made significant strides toward digital transformation, focusing on adopting new software solutions, automating processes, and improving overall efficiency. Key initiatives include:

| System                             | Enhancement  |
|------------------------------------|--|
| AMID System                        | It was updated to improve reporting functionality.   |
| Smart-HR System                    | Introduced an e-recruitment module, allowing online job applications.  |
| Centralised SQL Database Server    | Consolidated databases for more efficient management and maintenance.  |
| Smart-HR Leave Online System       | Enabled remote access via mobile devices and laptops without a VPN.  |
| Sage (Finance System)              | No changes were made during the reporting period.  |
| Payroll System                     | No changes were made during the reporting period.  |
| Network Monitoring System          | Implemented Zmon system for detailed network activity insights.  |
| Helpdesk System                    | A simplified helpdesk was deployed to improve the user experience.   |
| Cloud System (Document Management) | Added electronic signature, electronic forms, and virtual communication functionalities to support digitalization. |
| E-Crop System                      | Completed user requirement documentation for compliance inspection and production forecasting.                     |
| ICT Security Assessment            | Conducted a security assessment with a detailed report highlighting areas for improvement.                         |

### Network/Internet Connectivity

Reliable internet connectivity is crucial for NAB's operations. The following services were maintained during the reporting period with no recorded downtime:

- Primary Internet Line (25 Mbps): Provided by Paratus Telecom for NAB HQ.
- Secondary Internet Line (25 Mbps): Provided by Telecom Namibia for NAB HQ.
- Branch Office Connectivity: 14 branch offices connected via 4 Mbps ADSL/Wimax lines provided by Telecom Namibia.

### External Service Providers

NAB engages various external service providers through Service Level Agreements (SLAs) to ensure the smooth functioning of ICT systems:

| Service Provider                       | Service Provided                                      | Duration     |
|--|---|--------------|
| FlexPro Technologies                   | AMID System   | Yearly SLA   |
| Compass Employment Management Solution | Payroll and Smart HR                                  | As needed    |
| Media Unlimited Namibia                | Sage  | As needed    |
| Nashua Namibia                         | 6 Copiers   | 3-Year SLA   |
| Schoeman's Office Systems              | 1 Copier  | 3-Year SLA   |
| Paratus Telecom                        | Primary Internet Line                                 | 3-Year SLA   |
| Telecom Namibia                        | Secondary Internet Line and Branch Offices            | As needed    |
| Virtua Technologies                    | Offsite Backups                                       | 12-Month SLA |
| E-Click                                | Compliance Inspection & Production Forecasting System | Yearly SLA   |
| Conversion Technologies                | Labour-Based Services                                 | 3-Year SLA   |
| Imagine IT Solution                    | Labour-Based Services                                 | 3-Year SLA   |
| Prime Innovative Technologies          | Labour-Based Services                                 | 3-Year SLA   |
| Splenor Technology Solution            | Labour-Based Services                                 | 3-Year SLA   |
| Staboo Trading Enterprises             | Labour-Based Services                                 | 3-Year SLA   |
| Virtua Technology                      | Labour-Based Services                                 | 3-Year SLA   |
| Vybrancy Technology Solution           | Labour-Based Services                                 | 3-Year SLA   |
| Wadilona Cyber Securities              | Labour-Based Services                                 | 3-Year SLA   |

### Cybersecurity and Data Protection

In the reporting period, NAB significantly enhanced its cybersecurity posture and safeguarding critical data. Key initiatives and achievements include:

### A. Comprehensive ICT Security Assessment

We conducted a thorough ICT security assessment to identify vulnerabilities and areas for improvement. The assessment provided a detailed report outlining critical areas for attention, which has enhanced NAB's overall cybersecurity strategy.

The insights gained from this assessment form the foundation for ongoing security improvements, ensuring a more secure IT environment for both internal operations and external interactions.

### **B. Robust Data Backup and Recovery Systems**

Implemented a multi-layered data backup strategy, ensuring comprehensive protection of all critical systems and minimising the risk of data loss. The backup strategy includes:

- Onsite Backups: All virtual servers are backed up daily to a Network-Attached Storage (NAS) device located in the NAB head office.
- Archive Backups: A secondary daily backup of the NAS, stored at a separate archive location for added resilience.
- Offsite Backups: Daily backups of onsite data are stored at an offsite facility (Virtual Technology Data Centre), providing additional protection in case of major disruptions or disasters.

The backup system is configured with QNAP snapshots at 12-hour intervals, allowing for easy restoration to previous points and quick recovery from data corruption or cyber incidents.

Backup restoration processes are regularly tested at both file and server levels, ensuring that data can be restored quickly and reliably when needed.

### C. Data Integrity and Redundancy through RAID Configuration

The production QNAP is configured with RAID 1 (Mirroring), providing data redundancy by storing identical copies of data on two drives. This setup ensures that if one drive fails, data remains accessible, significantly reducing the risk of data loss.

### **D. Enhanced Network Security Monitoring**

The Zmon Network Monitoring System was deployed, which provides real-time monitoring of network activities and enables proactive detection of potential security threats. This system helps identify unusual activity early, allowing the ICT team to respond swiftly to mitigate risks. With detailed insights into network traffic and potential vulnerabilities, the Zmon system enhances the overall security of the NAB's IT infrastructure, ensuring continuous network availability and stability.

### E. User Awareness and Best Practices

As part of its cybersecurity strategy, NAB emphasises the importance of user awareness in safeguarding data. Regular reminders and training sessions on cybersecurity best practices help staff recognise phishing attempts, understand secure data handling, and maintain safe online behaviours.

This focus on user education aims to create a culture of security within the organisation, where each employee is aware of their role in protecting sensitive data.

### F. Secure Digital Communication Channels

Upgrades to the Cloud Document Management System included the addition of electronic signatures and encrypted communication functionalities, ensuring that digital documents are transmitted securely.

These enhancements reduce the reliance on paperbased processes and ensure that sensitive information shared internally and with external stakeholders remains protected against unauthorised access.





In the Namibian Agronomic Board's ongoing commitment to fostering productive relationships, strengthening stakeholder engagement has been a pivotal strategic focus. Recognizing the diverse needs and significant impact of stakeholders on the agronomic and horticulture industries, NAB continues to prioritize a collaborative and responsive approach. This engagement strategy is designed not only to facilitate informed decision-making and effective communication but also to secure buy-in and support from all partners. Through structured intervals and tailored communication, the NAB aims to address stakeholder expectations, manage risks, and enhance mutual trust and cooperation, thereby laying a solid foundation for achieving our shared objectives in advancing Namibia's agronomic and horticultural sectors.

This approach aligns with NAB's mission to promote sustainable growth and innovation in the industry while fulfilling its regulatory role and supporting the national development agenda.

### NAB EVENTS

The Namibian Agronomic Board (NAB) hosts and participates in a range of events each year as part of its commitment to strengthening stakeholder engagement and fostering industry collaboration. These events serve as vital platforms for interaction, knowledge-sharing, and collaboration across the agronomic and horticultural sectors. By bringing together stakeholders from government, industry, academia, and the community, NAB events help to align efforts, promote transparency, and highlight sector achievements and innovations.

I have the honour to submit herewith my report on the accounts of the Namibian Agronomic Board for the financial year ended 31 March 2024 in terms of Article 127(2) of the Namibian Constitution. The report is transmitted to the Board in terms of Section 17(2) of the Agronomic Industry Act, 1992 (Act 20 of 1992) be laid upon the Table of the National Assembly by the Minister of Agriculture, Water and Rural Development in terms of Section 17(3) of the Act.

### Board **Familiarization Tours**

NAB organizes familiarization tours for board members and key stakeholders to visit farms, processing facilities, and research institutions. These tours deepen understanding of on-the-ground challenges and innovations within Namibia's agronomic and horticulture landscape. By facilitating firsthand exposure, NAB strengthens ties with producers and gathers insights that inform strategic decisions, ensuring policies are grounded in the realities faced by those in the field.



During the financial year, the Namibian Agronomic Board conducted board familiarization tours, including courtesy visits to the Governor of Kavango West, Hon. Sirkka Ausiku, and the Governor of Kavango East, Hon. Bonifatius Wakudumo, to engage stakeholders and support growth in the industry.





### National Agronomy and Horticulture Awards

One of the flagship events, the National Agronomy and Horticulture Awards, celebrates excellence and innovation in Namibia's agronomic and horticulture sectors. This annual event acknowledges outstanding producers, traders, and processors who have contributed significantly to the industry. By recognizing these achievements, NAB encourages best practices and fosters a culture of excellence and sustainability within the sector.



Winners in various categories at the National Agronomy and Horticulture Awards 2023 held at the .



# Information Sessions and Training Programmes

NAB conducts targeted workshops and training sessions aimed at equipping stakeholders with the knowledge and skills necessary for compliance, innovation, and sustainable practices. These workshops cover a range of topics, from regulatory compliance and market access requirements to modern farming practices and sustainability measures. By providing continuous learning opportunities, NAB empowers stakeholders to contribute to a robust and competitive agronomic industry.



Training and Workshop sessions conducted by the NAB throughout the reporting period.

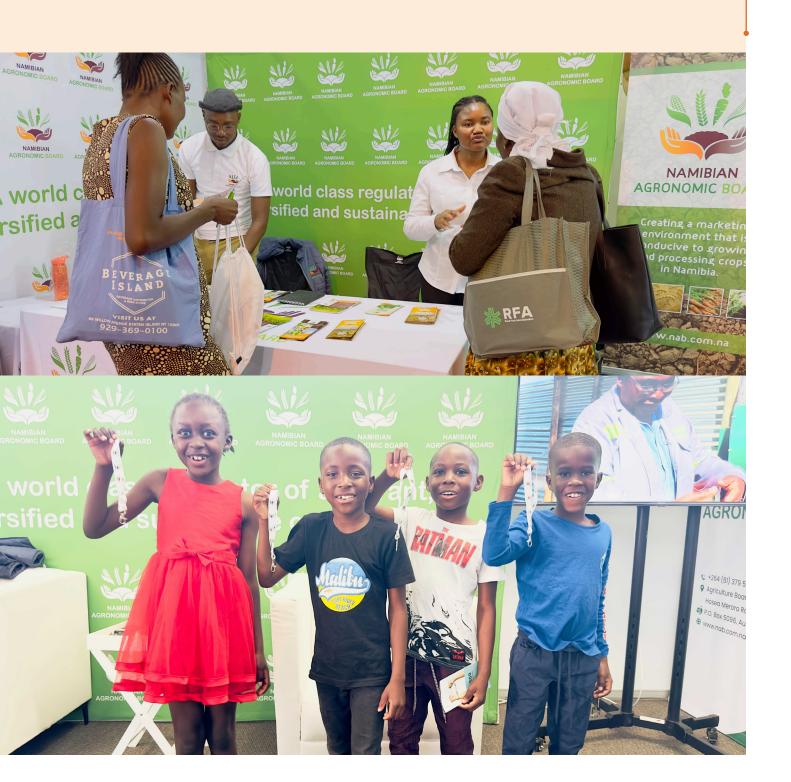


# Agricultural **Trade Fairs and Expos**

Participation in trade fairs and expos across Namibia allows NAB to showcase the local agronomic and horticulture industry, connect with new and existing stakeholders, and promote Namibian products to a broader audience. These events not only foster local pride and support for the industry but also serve as platforms to attract potential investors, partners, and customers, creating a dynamic space for growth and networking



The NAB participated in various Trade Fairs and Expos during the reporting year.



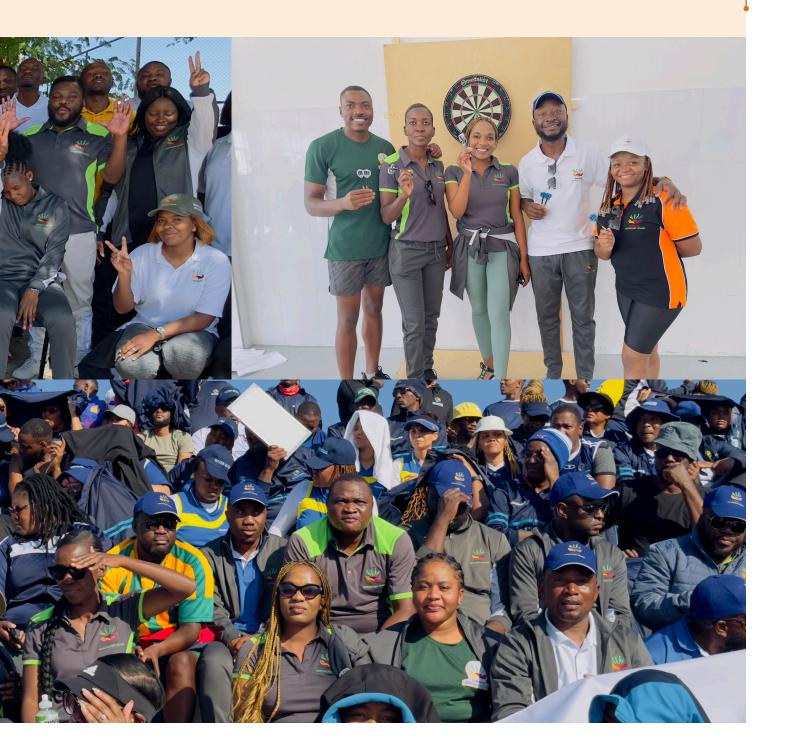
# Staff Engagements: **Building a Cohesive and Empowered Team**

In addition to engaging with external stakeholders, the Namibian Agronomic Board (NAB) places great emphasis on internal staff engagement to foster a motivated, informed, and collaborative workforce. Recognizing that staff are key drivers of NAB's mission, the organization prioritizes initiatives that promote team cohesion, professional development, and a positive workplace culture. By investing in staff engagement, NAB ensures that its team is well-equipped and aligned with the strategic objectives of the agronomic and horticulture sectors.



The NAB participated in various Trade Fairs and Expos during the reporting year.

Through these events, NAB demonstrates its dedication to building a resilient, inclusive, and prosperous agronomic sector in Namibia. The organization remains committed to hosting and supporting initiatives that promote stakeholder unity, shared learning, and industry advancement, ensuring continued alignment with NAB's mission to develop and sustain Namibia's agronomic and horticultural sectors.



## Namibian Agronomic Board Digital Footprint

This year, the Namibian Agronomic Board (NAB) strengthened its digital presence to improve stakeholder relations and broaden outreach. Social media platforms like Facebook, Twitter, LinkedIn, and Instagram now serve as essential tools for real-time updates, industry news, and direct interaction with stakeholders, ensuring timely responses and increased transparency.

The NAB website has also been enhanced as a resource hub, featuring updated information, downloadable resources, and an events calendar to keep stakeholders informed. Additionally, the launch of The Seasons Harvest newsletter has ensured consistent communication across NAB's audience.

By expanding its digital footprint, NAB has improved accessibility, responsiveness, and engagement, reinforcing its role as a trusted leader within Namibia's agricultural sector.

### 8 10 437 FOLLOWERS **f**

The NAB Facebook page has become a growing hub for timely updates, industry news, and NAB initiatives, fostering transparency and strengthening connections with Namibia's agricultural community.

### 8 12 393 FOLLOWERS in

This year, the Namibian Agronomic Board (NAB) expanded its LinkedIn presence to connect with industry leaders and share insights, policy updates, and initiatives, fostering collaboration and reinforcing NAB's role as a trusted leader in Namibia's agronomic sector.

**30, 000+**Views per Month
NAB Website: www.nab.com.na









#### TO THE HONOURABLE SPEAKER OF THE NATIONAL ASSEMBLY

I have the honour to submit herewith my report on the accounts of the Namibian Agronomic Board for the financial year ended 31 March 2024 in terms of Article 127(2) of the Namibian Constitution. The report is transmitted to the Board in terms of Section 17(2) of the Agronomic Industry Act, 1992 (Act 20 of 1992) be laid upon the Table of the National Assembly by the Minister of Agriculture, Water and Rural Development in terms of Section 17(3) of the Act.

Hanspie

Junias Etuna Kandjeke Auditor-General

Windhoek September 2024

### REPORT OF THE AUDITOR-GENERAL ON THE ACCOUNTS OF THE NAMIBIAN AGRONOMIC BOARD

**FOR THE FINANCIAL YEAR ENDED 31 MARCH 2024** 

#### 1. UNQUALIFIED AUDIT OPINION

I have audited the financial statements of the Namibian Agronomic Board for the financial year ended 31 March 2024. These financial statements comprise the statement of financial position, statement of comprehensive income, statement of changes in equity, statement of cash flows for the year then ended, including a summary of significant accounting policies. In my opinion, the financial statements present fairly, in all material respects, the financial position of the Namibian Agronomic Board as at 31 March 2024 and its financial performance and its cash flow for the year then ended in accordance with International Public Sector Accounting Standards (IPSAS).

#### 2. BASIS FOR UNQUALIFIED OPINION

I conducted the audit in accordance with International Standards for Supreme Audit Institutions. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of the audit report. I am independent of the entity in accordance with the Code of Ethics for Supreme Audit Institutions together with the ethical requirements that are relevant to the audit of the financial statements in Namibia and I have fulfilled my other ethical responsibilities in accordance with these requirements and the Code of Ethics

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for the audit opinion.

#### 3. KEY AUDIT MATTERS

Key audit matters are those matters that, in my professional judgment, were of most significance in the audit of the financial statements of the current period. These matters were addressed in the context of the audit of the financial statements as a whole, and in forming the audit opinion thereon, and I do not provide a separate audit opinion on these matters. I have nothing to report in this regard.

#### 4. OTHER INFORMATION

Management is responsible for the other information. The audit opinion on the financial statements does not cover the other information and, accordingly, the audit does not express any form of assurance conclusion thereon. In connection with the audit of the financial statements, my responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit or otherwise appears to be materially misstated. I have nothing to report in this regard.

### 5. RESPONSIBILITIES OF MANAGEMENT AND THOSE CHARGED WITH GOVERNANCE FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the Agronomic Industry Act, 1992 (Act 20 of 1992) and the State Finance Act, 1991 (Act 31 of 1991), and legislation, and for such internal control as management determines is necessary to

enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible of overseeing the entity's financial reporting process.

#### 6. AUDITOR'S RESPONSIBILITY FOR THE AUDIT OF THE FINANCIAL STATEMENTS

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an audit report that includes the audit opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the International Standards for Supreme Audit Institutions, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the International Standards for Supreme Audit Institutions, I exercise professional scepticism throughout the audit, I also:

- Identify and assess the risks of material misstatements of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for the audit opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls;
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an audit opinion on the effectiveness of the entity's internal controls;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence, obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in the audit report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify the audit opinion. My conclusions are based on the audit evidence obtained up to the date of

### REPORT OF THE AUDITOR-GENERAL ON THE ACCOUNTS OF THE NAMIBIAN AGRONOMIC BOARD

FOR THE FINANCIAL YEAR ENDED 31 MARCH 2024

the audit report. However, future events or conditions may cause the Entity to cease to continue as a going concern;

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation;
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during the audit; and
- Provide those charged with governance with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.
- From the matters communicated with those charged with governance, I determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. I describe these matters in the audit report unless law or regulation precludes public disclosure about the matter or, when, in extremely rare circumstances, I determine that a matter should not be communicated in the audit report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### 7. REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

The annual financial statements for the year ended 31 March 2024 were submitted timely by the Accounting Officer to the Auditor-General on 28 June 2024 in compliance with Public Enterprise Governance Act, 2019 (Act 1 of 2019).

7.1 NON-COMPLIANCE WITH PUBLIC ENTERPRISES GOVERNANCE ACT, 2006: [\*Recurring from 2020, 2021, 2022 & 2023 up to 29 July 2024]

Amendment of government notice no. 174 of 2010: Directives in relation to remuneration levels for chief executive officers and senior managers of state-owned enterprises and annual fees and sitting allowances for board members: public enterprises governance act, 2006.

The remuneration of a certain Senior Manager of the Namibian Agronomic Board was above the remuneration bands set by the Ministry of Public Enterprises as well as the approved salary scales of the Board.

The salary bands of the amended directives for Senior Managers of Tier 1 Public Enterprises for total guaranteed pay (per annum), inclusive of inflation rate and excluding performance and incentive-based pay in Namibian Dollars is set at N\$ 722 422.82 at the 90th Percentile, whereas the 2020/2021 Board approved salary scale of the Board at Patterson E1 at a maximum of N\$ 927 476. However, the remuneration of a certain Senior Manager was N\$ 1 407 122.

The Board therefore did not comply with the Directives of the Minister and did not provide the auditors with any concurrence from the Minister of Public Enterprises.

The audit therefore notes that, the Board has subsequently obtained ratification with a letter dated 29 July 2024 from the Minister of Finance and Public Enterprises on the matter referred to in Note 1.14 disclosed the Annual Financial Statements for the year ended 31 March 2024.

#### 8. KEY PERFORMANCE INDICATORS (KPI)

Three strategic objectives with 3 KPI's from the Namibian Agronomic Board (NAB) strategic plan for the period 2019/20-2023/24 with a key focus on the annual plans were tested through reviewing the strategic annual performance report for the year ending 31 March 2024.

The Namibian Agronomic Board successfully implemented two key performance indicators out of sampled three during the 2023-2024 financial year. Despite resource limitations, the Board's strategic plan for the same period was implemented at a 91% progress rate.

#### 9. ACKNOWLEDGEMENT

The co-operation and assistance by the management and staff of the Namibian Agronomic Board during the audit is appreciated.

Junias Etuna Kandjeke Auditor-General

Windhoek September 2024

#### NAMIBIAN AGRONOMIC BOARD ANNUAL FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2024

**GENERAL INFORMATION** 

Banker

**Auditors** 

**Attorneys** 

Country of incorporation and domicile Board Members

Namibia

Mr Hubertus Hamm (Chairperson) Dr Maria Muller (Vice Chairperson)

Mr Gerhard Engelbrecht Mr Jacob Hamutenya Ms Maria Pogisho Mr Peter Kawana Ms Ruthy Masake Mr Salomo Mbai Ms Sonja Molebugi Ms Violet Simataa

Dr Fidelis N. Mwazi (Ex Officio) (CEO)

Standard Bank Namibia Auditor-General Koep & Partners

Sibeya & Partners Legal Practitioners

Shikongo Law Chambers Sisa Namandje & Co Kavendji Incorporated

#### **IPSAS Transitional Framework**

The NAB changed its Accounting Framework to IPSAS from 2021/22. It used the transitional exemptions, allowing three years to fully comply with the Framework. The financial year 2023/24 will be the last year of the transitional period.

#### NAMIBIAN AGRONOMIC BOARD ANNUAL FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2024

#### **BOARD MEMBERS' RESPONSIBILITIES AND APPROVAL**

The board members are required by the Public Enterprises Governance Act (Act No. 1 of 2019), to maintain adequate accounting records and are responsible for the content and integrity of the transitional IPSAS annual financial statements and related financial information included in this report. It is the responsibility of the board members to ensure that the transitional IPSAS annual financial statements fairly present the state of affairs of the entity as at the end of the financial year and the results of its operations and cash flows for the year then ended. The external auditors are engaged to express an independent audit opinion on the transitional IPSAS annual financial statements and was given unrestricted access to all financial records and related data.

The transitional IPSAS annual financial statements have been prepared in accordance with International Public Sector Accounting Standards (IPSAS) including any interpretations, guidelines and directives issued by the International Public Sector Accounting Standards Board.

The transitional IPSAS annual financial statements are based upon appropriate accounting policies consistently applied and supported by reasonable and prudent judgements and estimates.

The board members acknowledge that they are ultimately responsible for the system of internal financial control established by the entity and place considerable importance on maintaining a strong control environment. To enable the board members to meet these responsibilities, the board members set standards for internal control aimed at reducing the risk of error or deficit in a cost-effective manner. The standards include the proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. These controls are monitored throughout the entity and all employees are required to maintain the highest ethical standards in ensuring the entity's business is conducted in a manner that in all reasonable circumstances is above reproach. The focus of risk management in the entity is on identifying, assessing, managing and monitoring all known forms of risk across the entity. While operating risk cannot be fully eliminated, the entity endeavours to minimise it by ensuring that appropriate infrastructure, controls, systems and ethical behaviour are applied and managed within predetermined procedures and constraints.

The transitional IPSAS annual financial statements set out on pages 9 to 37, which have been prepared on a going concern basis, were approved by the board members on 12/03/2025 and were signed on its behalf by:

Approval of transitional IPSAS Annual Financial Statements

Chairperson Designation

Date: 12/03/2025

#### NAMIBIAN AGRONOMIC BOARD ANNUAL FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2024

**BOARD MEMBERS' REPORT** 

The board members submit their report for the year ended 31 March 2024.

#### 1. Incorporation

The Namibian Agronomic Board is a body corporate that was established under Section 3 of the then Agronomic Industry Proclamation, 1985 (Proclamation AG. 11 of 1985) which was then known as the South West African Agronomic Industry Board and in terms of the provisions of Section 3 of the Agronomic Industry Act, Act 20 of 1992, as amended, that body corporate that was so established continues to exist and it is now called the Namibian Agronomic Board.

#### 2. Review of activities Main business and operations

The entity is engaged in public services and operates principally in Namibia. The entity is mandated to promote the agronomic industry and to facilitate the production, processing, storage and marketing of controlled products in Namibia in terms of the Agronomic Industry Act (Act 20 of 1992).

The operating results and state of affairs of the entity are fully set out in the attached annual financial statements and do not in our opinion require any further comment.

Net surplus of the entity was N\$ 107 688 887 (2023: surplus N\$ 85 187 599).

#### 3. Subsequent events

The board members are not aware of any matter or circumstance arising since the end of the financial year that warrant disclosure or recognition in this transitional IPSAS annual financial statements.

#### 4. Board Members

The board members of the entity during the year and to the date of this report are as follows:

| Name & Surname                         | Nationality | Changes      | Dates        |
|--|-------------|--------------|--------------|
| Mr Hubertus Hamm (Chairperson)         | Namibian    | Appointed    | 03 July 2023 |
| Dr Maria Muller (Vice Chairperson)     | Namibian    | Appointed    | 03 July 2023 |
| Mr Gerhard Engelbrecht                 | Namibian    | Appointed    | 03 July 2023 |
| Mr Jacob Hamutenya                     | Namibian    | Appointed    | 03 July 2023 |
| Ms Maria Pogisho                       | Namibian    | Appointed    | 03 July 2023 |
| Mr Peter Kawana                        | Namibian    | Appointed    | 03 July 2023 |
| Ms Ruthy Masake                        | Namibian    | Appointed    | 03 July 2023 |
| Mr Salomo Mbai                         | Namibian    | Appointed    | 03 July 2023 |
| Ms Sonja Molebugi                      | Namibian    | Appointed    | 03 July 2023 |
| Ms Violet Simataa                      | Namibian    | Appointed    | 03 July 2023 |
| Dr Fidelis N. Mwazi (Ex Officio) (CEO) | Namibian    | Re-appointed | 03 July 2023 |

#### STATEMENT OF FINANCIAL PERFORMANCE AS AT 31 MARCH

| REVENUE FROM NON-EXCHANGE TRANSACTIONS  |     | 176 908 157                                 | 155 514 501                                  |
|---|-----|---|--|
| Export administration Levy income   | 2 2 | 6 152 604<br>170 755 553                    | 6 154 380<br>149 360 121                     |
| REVENUE FROM EXCHANGE TRANSACTIONS  |     | 26 563 906                                  | 15 165 344                                   |
| Interest received (trading) Profit share of investment Other income Profit/(loss) on disposal of fixed assets |     | <b>26 285 774</b> 228 947 47 107 2 078      | <b>14 945 771</b><br>188 706<br>-<br>30 867  |
| TOTAL REVENUE   |     | 203 472 063                                 | 170 679 845                                  |
| EXPENSES  |     | (94 753 299)                                | (85 683 318)                                 |
| Employee costs Depreciation and amortisation expense General expenses   | 3 4 | (49 917 882)<br>(3 440 146)<br>(42 395 271) | (44 318 707)<br>(2 723 056)<br>*(38 641 555) |
| SURPLUS FOR THE YEAR BEFORE OTHER GAINS/ (LOSSES)   |     | 107 718 764                                 | 84 996 527                                   |
| Revaluation Surplus/ (Loss)   |     | (29 877)                                    | 191 071                                      |
| SURPLUS FOR THE YEAR AFTER OTHER GAINS/ (LOSSES)  |     | 107 688 887                                 | 84,187,600                                   |

The following differences marked (\*) were noted:

- \* There is a difference of N\$ 2 between the prior period (2023) General expenses total of N\$ 38 641 555 disclosed in Statement of Financial Performance of the Namibian Agronomic Board and the General expenses total of N\$ 38 641 557 disclosed in the notes to the Annual Financial Statements of the Namibian Agronomic Board.
- \* There is a difference of N\$ 2 between the prior period (2023) Surplus for the year after Other gains/ (losses) total of N\$ 84 187 600 disclosed in the Statement of Financial Performance of the Namibian Agronomic Board and the auditor calculated surplus for the year of N\$ 84 187 598.

#### STATEMENT OF FINANCIAL POSITION FOR THE YEAR ENDED 31 MARCH 2024

| ASSETS   | Note        | 2024 (N\$)                             | 2023 (N\$)                             |
|--|-------------|--|--|
| CURRENT ASSETS   |             | 428 516 313                            | 329 429 130                            |
| Cash and cash equivalents Receivables from exchange transactions Receivables from non-exchange transaction | 5<br>6<br>7 | 392 936 086<br>5 677 730<br>29 902 497 | 299 508 092<br>2 482 042<br>27 438 996 |
| TOTAL CURRENT ASSETS   |             |  |  |
| NON-CURRENT ASSETS   |             | 20 091 586                             | 12 781 783                             |
| Property, plant and equipment<br>Investments properties  | 8<br>9      | 19 382 586<br>709 000                  | 12 136 783<br>645 000                  |
| TOTAL ASSETS   |             | *448 607 899                           | *342 210 913                           |
| LIABILITIES  |             |  |  |
| CURRENT LIABILITIES  |             | 17 507 902                             | 18 799 802                             |
| Payables under exchange transaction Payables under non-exchange transactions                               | 10<br>11    | 16 912 335<br>595 567                  | 14 940 259<br>3 859 543                |
| RESERVES   |             | 431 099 999                            | 323 411 112                            |
| Revaluation Reserves Total Development Funds Accumulated Surplus/(Deficit)                                 |             | 161 194<br>24 168 622<br>406 770 183   | 191 071<br>15 004 264<br>308 215 779   |
| TOTAL NET ASSETS/EQUITY  |             | *448 607 901                           | *342 210 914                           |

The following differences marked (\*) were noted:

<sup>\*</sup>Differences of N\$ 2 (2023: N\$ 1) were noted in the between the Total Assets balance of N\$ 448 607 899 (2023: N\$ 342 210 913) disclosed in Statement of Financial Position of the Namibian Agronomic Board and the Total Net Asset/Equity balance of N\$ 448 607 901 (2023 N\$ 342 210 914) disclosed in Statement of Financial Position of the Namibian Agronomic Board.

# STATEMENT OF CHANGES IN NET ASSET/ EQUITY FOR THE YEAR ENDED 31 MARCH 2024

| (N\$)  | Revaluation<br>Reserves | Commodity<br>Reserve Fund | General<br>Administrative<br>Fund | Crop Disaster<br>Fund | Crop Value<br>Chain Develop-<br>ment Fund | Total<br>Development<br>Funds | Accumulated<br>Surplus/<br>(Deficit) | Total net<br>assets/equity |
|--|-------------------------|---------------------------|-----------------------------------|-----------------------|---|-------------------------------|--------------------------------------|----------------------------|
| Balance at 01 April 2022   | ı                       | 13 798                    | 1 003 148                         | 5 000 000             | 2 000 000                                 | 8 016 946                     | 230 206 568                          | 283 223 514                |
| Changes in net assets/equity:<br>Surplus for the year<br>Revaluation Surplus<br>Funds introduced | 191 071                 | 1 1 1                     | 1 1 1                             | 2 000 000 9           | -<br>1 987 318                            | 6 987 318                     | 84 996 527                           | 84 996 527<br>191 071      |
| Balance at 31 March 2023   | 191 000                 | 13 798                    | 1 003 148                         | 10 000 000            | 3 987 318                                 | 15 004 264                    | 308 215 777                          | 323 411 112                |
| Changes in net assets/equity.<br>Surplus for the year<br>Revaluation (loss)<br>Funds introduced  | - (29 877)              | 1 1 1                     | 1 1 1                             | 2 000 000 9           | 4 164 358                                 | 9 164 358                     | 107 718 764                          | 107 718 764 (29 877)       |
| Balance at 31 March 2024   | 161 123                 | 13 798                    | 1 003 148                         | 15 000 000            | 8 151 676                                 | 24 138 745                    | 406 770 183                          | 431 099 999                |
|  |                         |                           |                                   |                       |   |                               |                                      |                            |

#### STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31 MARCH 2024

|   | Note | 2024 (N\$)                       | 2023 (N\$)                    |
|---|------|----------------------------------|-------------------------------|
| Cash flows from operating activities Net cash flow from operational activities                              | 12   | 104 213 058                      | 97 616 464                    |
| Cash flow from investing activities   |      |                                  |                               |
| Purchase of property, plant and equipment   | 8    | (10 785 064)                     | (2 936 888)                   |
| Net cash flow from investing activities   |      | (10 785 064)                     | (2 936 888)                   |
| Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the year |      | <b>93 427 994</b><br>299 508 092 | <b>94 679 576</b> 204 828 516 |
| Cash and cash equivalents at the end of the year  | 5    | 393 936 086                      | 299 508 092                   |

# NAMIBIAN AGRONOMIC BOARD STATEMENT OF COMPARISON OF BUDGET AND ACTUAL AMOUNTS

#### **FOR THE YEAR ENDED 31 MARCH 2024**

|  | Final Approved                              | Actual amounts on comparable                            | Difference between final budget and             |
|--|---|---|---|
| Budget on Cash Basis   | Budget (N\$)                                | basis (N\$)   | actual (N\$)                                    |
| Statement of Financial Performance   |   |   |   |
| Revenue from non-exchange transactions   | 142 353 462                                 | 176 908 157   | 34 554 695                                      |
| <ul><li>a. Export administration</li><li>b. Levy income</li></ul>  | 5 911 750<br>136 441 712                    | 6 152 604<br>170 755 553                                | 240 854<br>34 313 841                           |
| Revenue from exchange transactions   | 17 057 891                                  | 26 563 906  | 9 506 015                                       |
| <ul><li>c. Interest received (trading)</li><li>d. Profit share of investment<br/>Profit on sale of asset &amp; other income</li></ul>  | 16 800 000<br>257 891<br>-                  | 26 285 774<br>228 947<br>49 185                         | 9 485 774<br>(28 944)<br>49 185                 |
| Total revenue  | 159 411 353                                 | 203 472 063   | 44 060 710                                      |
| Expenditure  | (98 683 094)                                | (94 753 300)  | 3 929 796                                       |
| <ul><li>e. Employee costs</li><li>f. Depreciation expense</li><li>g. General expenses</li><li>h. Revaluation Surplus/ (Loss)</li></ul> | (49 781 982)<br>(2 972 089)<br>(45 929 024) | (49 917 882)<br>(3 440 146)<br>(41 395 271)<br>(29 877) | (135 900)<br>(468 057)<br>4 533 753<br>(29 877) |
| Surplus  | 60 728 258                                  | 108 688 886   | 47 960 628                                      |
| Actual amount on Comparable Basis as presented in the Budget and Actual Comparative Statement  | 60 728 258                                  | 108 688 886   | 47 960 628                                      |

<sup>(</sup>a) The income for Grape, Citrus and Blueberries Export Administration was more because of the increase production volumes harvested during the financial year.

<sup>(</sup>b) The Import Levy Income on White Maize and Wheat was more than budgeted due to increase on imported tonnages, the NAB receives more levy on imported products than local products.

<sup>(</sup>c) The interest received on investments was more than budgeted seeing that more funds were invested and the interest received rates also increased.

<sup>(</sup>d) The provision for the Agricultural Boards profit share was less than the actual received.

<sup>(</sup>e) The provision for leave days due to staff members was not budgeted for.

<sup>(</sup>f) The depreciation on assets was more than the budgeted because of the new fleet acquired.

<sup>(</sup>g) Actual expenditure is less than budgeted expenditure due to savings made on few item lines.

#### NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024

#### 1. Significant accounting policies

A summary of significant accounting policies, which have been consistently applied in the preparation of these transitional IPSAS annual financial statements, are disclosed below.

#### 1.1. Presentation of Annual Financial Statements

The Namibian Agronomic Board adopted the accrual basis IPSAS for the first time for the year ended 31 March 2022 and is making use of the transitional exemptions. The transitional IPSAS annual financial statements are the third year of making use of the transitional exemptions, and have been prepared in accordance with the accrual basis International Public Sector Accounting Standards (IPSASs), issued by the International Public Sector Accounting Standards Board.

These annual financial statements have been prepared on an accrual basis of accounting and are in accordance with historical cost convention as the basis of measurement, unless specified otherwise. They are presented in the Namibia Dollar.

Assets, liabilities, revenues and expenses were not offset, except where offsetting is either required or permitted by a Standard of IPSAS.

These accounting policies are consistent with the previous period.

#### 1.2. Presentation currency

These annual financial statements are presented in Namibia Dollar, which is the functional currency of the entity.

#### 1.3. Interests in other entities

#### Investments in associates and/or joint ventures

An associate is an entity over which the investor has significant influence.

Joint control is the agreed sharing of control of an arrangement by way of a binding arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

Significant influence is the power to participate in the financial and operating policy decisions of another entity but is not control or joint control of those policies.

#### Equity method

The equity method is a method of accounting whereby the investment is initially recognized at cost and adjusted thereafter for the post-acquisition change in the investor's share of the investee's net assets/equity of the associate or joint venture. The investor's surplus or deficit includes its share of the investee's surplus or deficit and the investor's net assets/equity includes its share of changes in the investee's net assets/equity that have not been recognized in the investee's surplus or deficit.

An investment in an associate using the equity method is classified as a non-current asset.

The entity with significant influence over, an investee, accounts for its investment in an associate using the equity method except when that investment qualifies for exemption.

An investment is accounted for using the equity method from the date on which it becomes an associate. On acquisition of the investment, any difference between the cost of the investment and the entity's share of the net fair value of the investee's identifiable assets and liabilities is accounted for as follows:

- If the investment becomes a controlled entity, the entity accounts for its investment in accordance with IPSAS 40, Public Sector Combinations and IPSAS 35.
- If the retained interest in the former associate is a financial asset, the entity measures the retained interest at fair value. The fair value of the retained interest is regarded as its fair value on initial recognition as a financial asset in accordance with IPSAS 41. The entity recognizes in surplus or deficit any difference between: the fair value of any retained interest and any proceeds from disposing of a part interest in the associate or joint venture; and the carrying amount of the investment at the date the equity method was discontinued.
- When an entity discontinues the use of the equity method, the entity accounts for all amounts previously recognized directly in the entity's net assets/equity in relation to that investment on the same basis as would have been required if the investee had directly disposed of the related assets or liabilities.

An investment is accounted for using the equity method from the date on which it becomes an associate. On acquisition of the investment, any difference between the cost and the entity's share of the net fair value of the investee's identifiable assets and liabilities is accounted for as follows:

- when the entity has included goodwill relating to an associate in the carrying amount of the investment, amortization of that goodwill is not permitted;
- any excess of the entity's share of the net fair value of the investee's identifiable assets and liabilities over the cost of the investment is included as revenue in the determination of the entity's share of the associate surplus or deficit in the period in which the investment is acquired. If the entity's share of the deficit of an associate equal or exceeds its interest in the associate or joint venture, the entity discontinues recognizing its share of further deficits. The interest in an associate is the carrying amount of the investment in the associate determined using the equity method together with any long-term interests that, in substance, form part of the entity's net investment in the associate;
- significant financial difficulty of the associate or joint venture;
- a breach of contract, such as a delinquency in payments by the associate or joint venture;
- the entity, for economic or legal reasons relating to its associate's or joint venture's financial difficulty, granting to the associate or joint venture a concession that the entity would not otherwise consider;

#### NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 (CONTINUED)

- it becoming probable that the associate or joint venture will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for the net investment because of financial difficulties of the associate or joint venture.

#### 1.4. Revenue from non-exchange transactions

Revenue comprises gross inflows of economic benefits or service potential received and receivable by an entity, which represents an increase in net assets, other than increases relating to contributions from owners.

Control of an asset arise when the entity can use or otherwise benefit from the asset in pursuit of its objectives and can exclude or otherwise regulate the access of others to that benefit.

Exchange transactions are transactions in which one entity receives assets or services, or has liabilities extinguished, and directly gives approximately equal value (primarily in the form of cash, goods, services, or use of assets) to another entity in exchange.

Non-exchange transactions are transactions that are not exchange transactions. In a non-exchange transaction, an entity either receives value from another entity without directly giving approximately equal value in exchange, or gives value to another entity without directly receiving approximately equal value in exchange. Levies are economic benefits or service potential compulsorily paid or payable to entities, in accordance with laws and or regulations, established to provide revenue to government.

#### Recognition

An inflow of resources from a non-exchange transaction recognised as an asset is recognised as revenue, except to the extent that a liability is also recognised in respect of the same inflow.

As the entity satisfies a present obligation recognised as a liability in respect of an inflow of resources from a non-exchange transaction recognised as an asset, it reduces the carrying amount of the liability recognised and recognises an amount of revenue equal to that reduction.

#### Measurement

Revenue from a non-exchange transaction is measured at the amount of the increase in net assets recognised by the entity. When, as a result of a non-exchange transaction, the entity recognises an asset, it also recognises revenue equivalent to the amount of the asset measured at its fair value as at the date of acquisition, unless it is also required to recognise a liability. Where a liability is required to be recognised it will be measured as the best estimate of the amount required to settle the obligation at the reporting date, and the amount of the increase in net assets, if any, recognised as revenue. When a liability is subsequently reduced, because the taxable event occurs or a condition satisfied, the amount of the reduction is recognised as revenue.

#### Levies

The entity recognises an asset in respect of levies when the leviable event occurs and the asset recognition criteria are met.

Resources arising from levies satisfy the definition of an asset when the entity controls the resources as a result of a past event (the leviable event) and expects to receive future economic benefits or service potential from those resources. Resources arising from levies satisfy the criteria for recognition as an asset when it is probable that the inflow of resources will occur and their fair value can be reliably measured. The degree of probability attached to the inflow of resources is determined on the basis of evidence available at the time of initial recognition, which includes, but is not limited to, disclosure of the leviable event by the customer.

The entity analyses the Agronomic Industry Act 1992, (Act No. 20 of 1992) and Government Gazette No.5523 of 1 August 2014 as amended to determine what the leviable events are for the various levies levied.

The taxable event for customs duty is the movement of dutiable goods or services across the customs boundary.

Levy revenue is determined at a gross amount. It is not reduced for expenses paid through the levy system.

#### 1.5. Revenue from exchange transactions

Exchange transactions are transactions in which one entity receives assets or services, or has liabilities extinguished, and directly gives approximately equal value (primarily in the form of cash, goods, services, or use of assets) to another entity in exchange.

Revenue includes only the gross inflows of economic benefits or service potential received and receivable by the entity on its own account. Amounts collected as an agent of the government or another government organization or on behalf of other third parties are not economic benefits or service potential that flow to the entity, and do not result in increases in assets or decreases in liabilities. Therefore, they are excluded from revenue.

Revenue is measured at the fair value of the consideration received or receivable.

When the outcome of a transaction involving the rendering of services can be estimated reliably, revenue associated with the transaction is recognized by reference to the stage of completion of the transaction at the reporting date. The outcome of a transaction can be estimated reliably when all the following conditions are satisfied:

- a. The amount of revenue can be measured reliably;
- b. It is probable that the economic benefits or service potential associated with the transaction will flow to the entity;
- c. The stage of completion of the transaction at the reporting date can be measured reliably; and
- d. The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

#### NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 (CONTINUED)

1.5 Revenue from exchange transactions (Continued)

When the outcome of the transaction involving the rendering of services cannot be estimated reliably, revenue is recognized only to the extent of the recoverable expenses.

Revenue from the sale of goods is recognized when all the following conditions have been satisfied:

- The entity has transferred to the purchaser the significant risks and rewards of ownership of the goods;
- The entity retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- c. The amount of revenue can be measured reliably;
- d. It is probable that the economic benefits or service potential associated with the transaction will flow to the entity; and
- The costs incurred or to be incurred in respect of the transaction can be measured reliably to receive payment is established.

The transitional IPSAS annual financial statements of an entity whose functional currency is the currency of a hyperinflationary economy is stated in terms of the measuring unit current at the reporting date. The corresponding figures for the previous period, and any information in respect of earlier periods, are stated in terms of the measuring unit current at the reporting date.

For the purpose of presenting comparative amounts in a different presentation currency, paragraphs 47(b) and 48 of IPSAS 4.

The Effects of Changes in Foreign Exchange Rates, apply.

The surplus or deficit on the net monetary position is separately disclosed in the statement of financial performance.

When an economy ceases to be hyperinflationary and an entity discontinues the preparation and presentation of financial statements prepared in accordance with this Standard, it treats the amounts expressed in the measuring unit current at the end of the previous reporting period as the basis for the carrying amounts in its subsequent financial statements.

#### 1.6. Property, plant and equipment

Property, plant and equipment are tangible items that:

- Are held for use in the production or supply of goods or services, for rental to others, or for administrative purposes; and
- Are expected to be used during more than one reporting period.

Class of property, plant and equipment means a grouping of assets of a similar nature or function in an entity's operations that is shown as a single item for the purpose of disclosure in the financial statements.

Carrying amount is the amount at which an asset is recognized after deducting any accumulated depreciation and accumulated impairment losses.

Depreciable amount is the cost of an asset, or other amount substituted for cost, less its residual value. Depreciation is the systematic allocation of the depreciable amount of an asset over its useful life.

The residual value of an asset is the estimated amount that an entity would currently obtain from disposal of the asset, after deducting the estimated costs of disposal, if the asset were already of the age and in the condition expected at the end of its useful life.

Useful life is:

- The period over which an asset is expected to be available for use by an entity; or
- b. The number of production units expected to be obtained from the asset by an entity.

Depreciation of an asset commences when the asset is available for use as intended by management. Depreciation is calculated on the straight-line method to write off the cost of each asset, or the revalued amounts, to their residual value over the estimated useful lives. The depreciation policy for motor vehicles have been amended to make provision for a residual value of 20% on cost.

The depreciation rates applicable to each category of property, plant and equipment are as follows:

Motor Vehicles5 years (20%)Furniture5 years (20%)Office equipment3 years (33%)Fabricated Buildings8 years (12.5%)

Entity-specific value is the present value of the cash flows an entity expects to arise from the continuing use of an asset and from its disposal at the end of its useful life or expects to incur when settling a liability.

An impairment loss of a cash-generating asset is the amount by which the carrying amount of an asset exceeds its recoverable amount. An impairment loss of a non-cash-generating asset is the amount by which the carrying amount of an asset exceeds its recoverable service amount.

Recoverable amount is the higher of a cash-generating asset's fair value less costs to sell and its value in use. Recoverable service amount is the higher of a non-cash-generating asset's fair value less costs to sell and its value in use.

The cost of an item of property, plant and equipment is recognized as an asset if, and only if:

- a. It is probable that future economic benefits or service potential associated with the item will flow to the entity; and
- b. The cost or fair value of the item can be measured reliably.

An item of property, plant and equipment that qualifies for recognition as an asset is measured at its cost. Where an asset is acquired through a non-exchange transaction, its cost is measured at its fair value as at the date of acquisition.

#### NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 (CONTINUED)

The cost of an item of property, plant and equipment comprises:

- Its purchase price, including import duties and nonrefundable purchase taxes, after deducting trade discounts and rebates.
- b. Any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.
- c. The initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located, the obligation for which an entity incurs either when the item is acquired, or as a consequence of having used the item during a particular period for purposes other than to produce inventories during that period.

The entity chooses either the cost model or the revaluation model as its accounting policy, and applies that policy to an entire class of property, plant and equipment.

Each part of an item of property, plant and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately. The depreciation charge for each period is recognized in surplus or deficit, unless it is included in the carrying amount of another asset.

The depreciable amount of an asset is allocated on a systematic basis over its useful life. The depreciation method reflects the pattern in which the asset's future economic benefits or service potential is expected to be consumed by the entity.

The residual value and the useful life of an asset is reviewed at least at each annual reporting date and, if expectations differ from previous estimates, the change(s) is accounted for as a change in an accounting estimate. The depreciation method applied to an asset is reviewed at least at each annual reporting date and, if there has been a significant change in the expected pattern of the consumption of the future economic benefits or service potential embodied in the asset, the method is changed to reflect the changed pattern. Such a change is accounted for as a change in an accounting estimate.

To determine whether an item of property, plant and equipment is impaired, the entity applies the accounting policies on Impairment of Assets. Compensation from third parties for items of property, plant and equipment that were impaired, lost, or given up is included in surplus or deficit when the compensation becomes receivable.

The carrying amount of an item of property, plant and equipment is derecognized:

- a. On disposal; or
- b. When no future economic benefits or service potential is expected from its use or disposal.

The gain or loss arising from the derecognition of an item of property, plant and equipment shall be included in surplus or deficit when the item is derecognized. The gain or loss arising from the derecognition of an item of property, plant and equipment is determined as the difference between the net disposal proceeds, if any, and the carrying amount of the item.

#### 1.7. Leases

A lease is an agreement whereby the lessor conveys to the lessee, in return for a payment or series of payments, the right to use an asset for an agreed period of time.

A finance lease is a lease that transfers substantially all the risks and rewards incidental to ownership of an asset. Title may or may not eventually be transferred.

An operating lease is a lease other than a finance lease. A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership. A lease is classified as an operating lease if it does not transfer substantially all the risks and rewards incidental to ownership.

#### The entity as Lessee Operating Leases

Lease payments under an operating lease are recognized as an expense on a straight-line basis over the lease term, unless another systematic basis is representative of the time pattern of the user's benefit.

#### 1.8. Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or a residual interest of another entity.

The amortised cost of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured at initial recognition minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, and minus any reduction (directly or through the use of an allowance account) for impairment or collectability. A concessionary loan is a loan granted to or received by an entity on terms that are not market-related.

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

Derecognition is the removal of a previously recognised financial asset or financial liability from an entity's statement of financial position.

#### 1.8. Financial instruments (Continues)

#### NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 (CONTINUED)

A derivative is a financial instrument or other contract with the following characteristics:

- Its value changes in response to the change in a specified interest rate, price, commodity price, foreign exchange rate, index of prices/ rates, credit rating, or other variable.
- It requires no initial net investment or an initial net investment that is smaller than would be required for other types of contracts.
- It is settled at a future date.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, an entity shall estimate cash flows considering all contractual terms of the financial instrument, but shall not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs, and all other premiums or discounts. There is a presumption that the cash flows and the expected life of a group of similar financial instruments can be estimated reliably. However, in those rare cases when it is not possible to reliably estimate the cash flows or the expected life of a financial instrument (or group of financial instruments), the entity shall use the contractual cash flows over the full contractual term of the financial instrument (or group of financial instruments).

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

A financial asset is:

- cash;
- a residual interest of another entity; or
- a contractual right to:
  - receive cash or another financial asset from another entity; or
  - exchange financial assets or financial liabilities with another entity under conditions that are potentially favourable to the entity.

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument.

A financial liability is any liability that is a contractual obligation to:

· deliver cash or another financial asset to another entity; or

exchange financial assets or financial liabilities under conditions that are potentially unfavourable to the entity.

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Liquidity risk is the risk encountered by an entity in the event of difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset

Loan commitment is a firm commitment to provide credit under pre-specified terms and conditions.

Loans payable are financial liabilities, other than short-term payables on normal credit terms.

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

A financial asset is past due when a counterparty has failed to make a payment when contractually due.

A residual interest is any contract that manifests an interest in the assets of an entity after deducting all of its liabilities. A residual interest includes contributions from owners, which may be shown as:

- equity instruments or similar forms of unitised capital;
- a formal designation of a transfer of resources (or a class of such transfers) by the parties to the transaction as forming part of an entity's net assets, either before the contribution occurs or at the time of the contribution; or
- a formal agreement, in relation to the contribution, establishing or increasing an existing financial interest in the net assets of an entity.

Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or financial liability. An incremental cost is one that would not have been incurred if the entity had not acquired, issued or disposed of the financial instrument.

Financial instruments at amortised cost are non-derivative financial assets or non-derivative financial liabilities that have fixed or determinable payments, excluding those instruments that:

- the entity designates at fair value at initial recognition; or
- are held for trading.

#### NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 (CONTINUED)

Financial instruments at cost are investments in residual interests that do not have a quoted market price in an active market, and whose fair value cannot be reliably measured.

Financial instruments at fair value comprise financial assets or financial liabilities that are:

- derivatives:
- combined instruments that are designated at fair value;
- instruments held for trading. A financial instrument is held for trading if:
  - it is acquired or incurred principally for the purpose of selling or repurchasing it in the near-term; or
  - on initial recognition it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking;
  - non-derivative financial assets or financial liabilities with fixed or determinable payments that are designated at fair value at initial recognition; and
  - financial instruments that do not meet the definition of financial instruments at amortised cost or financial instruments at cost.

#### 1.9. Related parties

A related party is a person or an entity with the ability to control or jointly control the other party, or exercise significant influence over the other party, or vice versa, or an entity that is subject to common control, or joint control.

Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

Joint control is the agreed sharing of control over an activity by a binding arrangement, and exists only when the strategic financial and operating decisions relating to the activity require the unanimous consent of the parties sharing control (the ventures). Related party transaction is a transfer of resources, services or obligations between the reporting entity and a related party, regardless of whether a price is charged.

Significant influence is the power to participate in the financial and operating policy decisions of an entity, but is not control over those policies.

Management are those persons responsible for planning, directing and controlling the activities of the entity, including those charged with the governance of the entity in accordance with legislation, in instances where they are required to perform such functions.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by that person in their dealings with the entity.

The entity is exempt from disclosure requirements in relation to related party transactions if that transaction occurs within normal supplier and/or client/recipient relationships on terms and conditions no more or less favourable than those which it is reasonable to expect the entity to have adopted if dealing with that individual entity or person in the same circumstances and terms and conditions are within the normal operating parameters established by that reporting entity's legal mandate.

Where the entity is exempt from the disclosures in accordance with the above, the entity discloses narrative information about the nature of the transactions and the related outstanding balances, to enable users of the entity's financial statements to understand the effect of related party transactions on its entity.

#### 1.10. Budget information

Entity are typically subject to budgetary limits in the form of appropriations or budget authorisations (or equivalent), which is given effect through authorising legislation, appropriation or similar.

General purpose financial reporting by entity shall provide information on whether resources were obtained and used in accordance with the legally adopted budget.

The approved budget is prepared on a cash basis and presented by economic classification linked to performance outcome objectives.

The approved budget covers the fiscal period from 01/04/2023 to 31/03/2024.

The budget for the economic entity includes all the entities approved budgets under its control.

The annual financial statements and the budget are on the same basis of accounting therefore a comparison with the budgeted amounts for the reporting period have been included in the Statement of comparison of budget and actual amounts.

The Statement of comparative and actual information has been included in the annual financial statements as the recommended disclosure when the annual financial statements and the budget are on the same basis of accounting as determined by National Treasury.

Comparative information is not required.

#### 1.11. Significant judgements and sources of estimation uncertainty

In preparing the annual financial statements, management is required to make estimates and assumptions that affect the amounts represented in the annual financial statements and related disclosures. Use of available information and the application of judgement is inherent in the formation of estimates. Actual results in the future could differ from these estimates which may be material to the annual financial statements. Significant judgements include:

#### Impairment testing

NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 (CONTINUED)

1.11. Significant judgements and sources of estimation uncertainty (Continues)

#### Impairment testing

The recoverable amounts of cash-generating units and individual assets have been determined based on the higher of value-in-use calculations and fair values less costs to sell. These calculations require the use of estimates and assumptions. It is reasonably possible that the assumption may change which may then impact our estimations and may then require a material adjustment to the carrying value of tangible assets.

The entity reviews and tests the carrying value of assets when events or changes in circumstances suggest that the carrying amount may not be recoverable. Assets are grouped at the lowest level for which identifiable cash flows are largely independent of cash flows of other assets and liabilities. If there are indications that impairment may have occurred, estimates are prepared of expected future cash flows for each group of assets. Expected future cash flows used to determine the value-in-use of tangible assets are inherently uncertain and could materially change over time. They are significantly affected by a number of factors including, physical damage, decline in use of asset, together with economic factors such as change in market values, inflation interest.

#### **Provisions**

Provisions were raised and management determined an estimate based on the information available. Additional disclosure of these estimates of provisions are included in note 16.

#### Allowance for doubtful debts

On debtors an impairment loss is recognised in surplus and deficit when there is objective evidence that it is impaired. The impairment is measured as the difference between the debtors carrying amount and the present value of estimated future cash flows discounted at the effective interest rate, computed at initial recognition.

#### 1.12. Going concern assumption

These transitional IPSAS annual financial statements have been prepared based on the expectation that the entity will continue to operate as a going concern for the next 12 months.

#### 1.13. Comparative figures

Where necessary, comparative figures have been reclassified to conform to changes in presentation in the current year.

#### 1.14. Events after reporting date

A meeting was held on 10 July 2024 with the Ministry of Finance and Public Enterprises regarding the remuneration of one Senior Manager. The Ministry informed the Secretariat that it was under the impression that the requested concurrence was previously granted. Thus, the Minister of Finance and Public Enterprises issued the NAB with a letter acknowledging that the senior manager's remuneration exceeds the gazetted remuneration scale outlined in Government Notice No. 6572 of 2018 and granted his concurrence effective 19 December 2019 (i.e. the date on which she was appointed as senior manager) with certain conditions. Those conditions have been complied with since the start of the five-year fixed-term contract, 1 February 2020, and have been recorded in the employment agreement and offer letter.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 (CONTINUED)

| 2. REVENUE  | 2024 (N\$)   | 2023 (N\$)  |
|---|--|---|
| Revenue from non-exchange transactions  | 176 908 157  | 155 514 501   |
| Export Administration Levy Income   | 6 152 604<br>170 755 553   | 6 154 380<br>149 360 121  |
| Revenue from exchange transactions  | 26 563 906   | 15 161 234  |
| Interest received Profit share of investment Other Income Profit/(loss) on disposal of fixed assets   | 26 285 774<br>228 947<br>47 107<br>2 078   | 14 941 661<br>188 706<br>-<br>30 867  |
| Levies fees included in Revenue are as follows:   | 170 755 553  | 149 360 121   |
| Permits, Registration & Inspection fees Grain Producers' Levy Grain Processors' Levy - Local Grain Processors' Levy - Imports Horticulture Levy                   | 4 735 206<br>6 854 890<br>6 854 890<br>97 054 977<br>55 255 590                            | 4 650 140<br>11 388 755<br>11 388 748<br>73 529 813<br>48 402 665                   |
| 3. EMPLOYEE-RELATED COSTS   | 49 917 882   | 44 318 707  |
| Personnel remuneration Performance bonus Medical aid Social Security NTA Training Levy Leave pay provision charge Pension Fund Contributions Cell Phone Allowance | 36 468 700<br>4 362 858<br>3 477 899<br>88 851<br>487 366<br>998 164<br>4 025 710<br>8 333 | 31 738 181<br>4 313 277<br>3 100 738<br>83 437<br>432 732<br>1 105 270<br>3 545 072 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 [CONTINUED]

|   | 2024 (N\$) | 2023 (N\$) |
|---|------------|------------|
| 4. GENERAL EXPENSES                             | 42 395 271 | 38 641 557 |
| Agricultural Trade Monitoring                   | 573 748    | 394 867    |
| Auditors remuneration - External                | 171 003    | 176 750    |
| Board fees                                      | 2 790 033  | 4 452 652  |
| Bank charges                                    | 143 714    | 164 332    |
| Border Control Investigations                   | 2 111 137  | 1 645 591  |
| Cost of information centre (Internet & Email)   | 795 423    | 837 352    |
| Crop Seed Research and Production Project       | 2 377 123  | 1 972 687  |
| Crop Value Chain Research                       | 835 642    | 12 682     |
| Database - AMID System                          | 397 070    | 359 535    |
| Designing and printing of annual report         | 161 790    | 151 206    |
| Develop & Implement GAP & HACCP Standards       | 1 105 934  | 861 834    |
| Employee wellness program                       | 576 260    | 316 250    |
| Farmer information days                         | 661 895    | 702 954    |
| Insurance                                       | 516 821    | 387 378    |
| Laboratory Services                             | 1 150 379  | 717 006    |
| Liaison   | 8 449      | 19 673     |
| Motor vehicle expenses                          | 1 793 858  | 1 445 592  |
| Newsletters and publications                    | 322 726    | 298 568    |
| Postal and freight                              | 104 158    | 114 312    |
| Professional services and legal costs           | 1 228 473  | 1 663 564  |
| Promotional & branding material                 | 626 791    | 553 470    |
| Recruitment and Induction                       | 131 402    | 355 116    |
| Refreshments and cleaning materials             | 201 734    | 187 737    |
| Printing & Stationery                           | 560 619    | 499 220    |
| Regulatory compliance assessments               | 2 863 148  | 3 886 381  |
| Water and Electricity                           | 445 569    | 343 803    |
| Rent paid                                       | 3 031 637  | 2 764 431  |
| Repairs and maintenance - computer equipment    | 1 570 478  | 935 953    |
| Regional commodity consultation meetings        | 449 255    | 367 381    |
| Social media awareness initiatives              | 34 368     | 28 964     |
| Special events                                  | 2 170 355  | 1 666 808  |
| Special Projects                                | 4 000 000  | 4 000 000  |
| Sponsorship & corporate social responsibilities | 1 097 403  | 129 200    |
| Staff - Subsistence and travel                  | 1 474 721  | 1 169 792  |
| Stakeholder engagement                          | 423 447    | 259 994    |
| Subscriptions                                   | 62 060     | 73 123     |
| Team Building                                   | 158 166    | 202 313    |
| Telephone and fax                               | 310 860    | 312 823    |
| Training and personnel development              | 1 257 998  | 1 271 546  |
| Truck seals                                     | 368 920    | 255 300    |
| Website development and maintenance             | 55 538     | 40 507     |
| QMS   | 1 491 138  | 2 635 775  |
| Accreditation Fees                              | 193 885    | -          |
| Office Maintenance including Security Services  | 130 077    | -          |
| Management planning & review meetings           | 403 881    | -          |
| Information Hub Systems                         | 656 200    | -          |
| Production and Marketing Mobile Application     | 399 985    | -          |
| · · ·   |            |            |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 (CONTINUED)

|   | 2024 (N\$)  | 2023 (N\$)   |
|---|---|--|
| 5. CASH AND CASH EQUIVALENTS  | 392 936 086   | 299 508 092  |
| Standard Bank (Call Deposit) Standard Bank (Levies Investment) Standard Bank (Operational) Standard Bank (Levies) Standard Bank (Consolidated) Petty Cash Simonis Storm (Greensquare Namibian Agronomic Board) Simonis Storm (Samco Namibian Agronomic Board) Simonis Storm (Horti Namibian Agronomic Board) Bank Windhoek Fixed Deposit (Interest rate 7.70%) Bank Windhoek Fixed Deposit (Interest rate 7.75%) First National Bank Namibia (Interest rate 8.35%) Nedbank Namibia (Interest rate 8.40%) Standard Bank Namibia (Premium Call Interest rate 7.35%) Standard Bank Namibia (Premium Call Interest rate 7.35%) Standard Bank Namibia (Premium Call Interest rate 7.35%) | 121 733<br>36 91 630<br>3 590 900<br>1 188 350<br>139<br>2 003<br>213 866<br>243 759<br>242 992<br>42 559 302<br>47 124 238<br>72 969 631<br>111 006 141<br>10 572 133<br>4 215 551<br>61 967 718 | 115 763 46 230 859 1 775 220 4 321 255 50 305 2 003 198 585 226 301 225 570 40 000 000 44 368 515 52 900 000 102 069 780 5 017 098 2 006 839 |
| 6. RECEIVABLES FROM EXCHANGE TRANSACTIONS   | 5 677 730   | 2 482 042  |
| Prepayments Deposits Other receivables  | 308 470<br>111 3025<br>5 257 958  | 145 437<br>96 818<br>2 239 787   |
| 7. RECEIVABLES FROM NON-EXCHANGE TRANSACTIONS   | 29 902 497  | 27 438 996   |
| Levies<br>Receivables from AMTA   | 25 049 451<br>4 853 046   | 22 585 950<br>4 853 046  |

STATEMENT OF CHANGES IN NET ASSET/ EQUITY FOR THE YEAR ENDED 31 MARCH 2024

| 7. RECEIVABLES FROM<br>NON-EXCHANGE TRANSACTIONS | Cost / Valuation<br>[N\$] | 2024 Accumulated depreciation (N\$) | Carrying value [NS] | Cost / Valuation<br>(N\$) | 2023 Accumulated depreciation (N\$) | Carrying value (N\$) |
|--|---------------------------|-------------------------------------|---------------------|---------------------------|-------------------------------------|----------------------|
| Land   | 1 468 900                 | 1                                   | 1 468 900           | 1 468 900                 | •                                   | 1 468 900            |
| Buildings  | 1 991 100                 | -<br>(AND 7N9)                      | 1 991 100           | 2 084 977                 | - (178 003)                         | 2 084 977            |
| Motor vehicles                                   | 11 465 118                | (3 510 562)                         | 7 954 556           | 7 606 792                 | (2 186 225)                         | 5 420 566            |
| Equipment  | 8 217 632                 | (5 149 418)                         | 3 068 214           | 5 128 694                 | (3 552 627)                         | 1 576 068            |
| Fabricated Buildings                             | 2 336 582                 | (610 591)                           | 1 725 991           | 1 389 058                 | (327 069)                           | 1 061 988            |
| PPE  | 26 810 607                | (10 117 616)                        | 16 692 991          | 18 832 576                | (6 695 793)                         | 12 136 783           |
| Capital work in progress - Transkalahari         | 2 689 595                 | l I                                 | 2 689 595           | ı                         | ı                                   | ı                    |
| TOTAL PPE  | 29 500 202                | (10 117 616)                        | 19 382 586          | 18 832 576                | (6 695 793)                         | 12 136 783           |

# STATEMENT OF CHANGES IN NET ASSET/ EQUITY FOR THE YEAR ENDED 31 MARCH 2024

7. RECEIVABLES FROM NON-EXCHANGE TRANSACTIONS (CONTINUES)

| Reconciliation of property, plant and equipment – 2024   | Opening balance [N\$]  | Additions [N\$]  | Revaluation [N\$]       | Disposals [N\$]                          | Depreciation [NS]   | Total (N\$)   |
|--|--|--|-------------------------|--|---|---|
| Land<br>Buildings<br>Furniture and fixtures<br>Motor vehicles<br>Equipment<br>Fabricated Buildings<br>Trans Kalahari Buildings | 1 468 900<br>2 084 977<br>524 284<br>5 420 566<br>1 576 068<br>1 061 988 | -<br>177 120<br>3 858 327<br>3 112 498<br>947 524<br>2 689 595 | (93.877)<br>-<br>-<br>- | -<br>-<br>(5 238)<br>-<br>-              | -<br>(217 174)<br>(1 324 337)<br>(1 615 114)<br>(283 521) | 1 468 900<br>1 991 100<br>484 230<br>7 954 556<br>3 068 214<br>1 725 991<br>2 689 595 |
| Total  | 12 136 783   | 10 785 064   | (93 877)                | (5 238)                                  | (3 440 146)   | 19 382 586  |
| Reconciliation of property, plant and<br>equipment - 2023  |  |  |                         |  |   |   |
| Land<br>Buildings<br>Furniture and fixtures<br>Motor vehicles  | 1 468 900<br>2 084 977<br>653 216<br>4 218 071                           | -<br>-<br>70106<br>2114132                                     | 1 1 1 1                 |  | -<br>-<br>(199 039)<br>(911 637)                          | 1 468 900<br>2 084 977<br>524 284<br>5 420 566  |
| Equipment<br>Fabricated Buildings<br>_   | 2 268 243<br>1 235 621   | 752 650  | 1 1                     | (6 076)                                  | (1 438 749)<br>(173 632)                                  | 1 576 068<br>1 061 988  |
| Total  | 11 929 028   | 2 936 888  | 1                       | (9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | (2 723 057)   | 12 136 783  |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 [CONTINUED]

#### 5. CASH AND CASH EQUIVALENTS

| Name  | Jurisdiction | Determination<br>of ownership<br>interest % | ownership<br>interest 2024<br>% | ownership<br>interest 2023<br>% | Carrying<br>amount 2024<br>(N\$) | Carrying<br>amount 2023<br>(N\$) |
|---|--------------|---|---------------------------------|---------------------------------|----------------------------------|----------------------------------|
| The Agricultural<br>Boards Buildings<br>Namibia |              | Equity                                      | 10.00 %                         | 10.00 %                         | 709 000                          | 645 000                          |

The carrying amounts of Investment Property are shown net of impairment losses.

The Meat Board and the Namibian Agronomy Board (NAB) bought certain Erf no. 744 Windhoek Township, certain Erf no. 746 Windhoek Township and certain Erf no. 749 Windhoek Township in 1987, to be used for construction of buildings to be used for business purposes and a separate building to be used for residential purposes.

Namibian Agronomy Board (NAB) owns 10% of this investment for residential purposes.

|  | 2024 (N\$)  | 2023 (N\$)   |
|--|---|--|
| Movements in Fair Value  | 709 000   | 645 000  |
| Opening balance<br>Revaluation surplus/ (loss)   | 645 000<br>64 000   | 610 000<br>35 000                                      |
| 10. PAYABLES UNDER EXCHANGE TRANSACTIONS   | 16 912 335  | 14 940 259   |
| Trade payables Unions & Associations Special Activities Guarantee deposits from Millers / Traders Provisions Dr. F. N. Mwazi | 3 432 601<br>2 820 561<br>700 617<br>9 808 556<br>150 000 | 3 296 372<br>2 489 497<br>650 456<br>8 503 934         |
| 10.1 PROVISIONS AND ACCRUALS   | 9 808 557   | 8 503 934  |
| Provision Audit fee Printing & design of annual report Leave pay Performance bonus Job grading's                             | 506 493<br>759 427<br>3 775 590<br>4 209 221<br>27 760    | 335 490<br>606 693<br>3 144 751<br>3 882 519<br>27 760 |
| Accruals Income received in advance Blue fuel credit card charges Overtime and back pay                                      | 235 171<br>120 288<br>174 607                             | 271 941<br>121 484<br>113 296                          |
| 11. PAYABLES UNDER NON-EXCHANGE TRANSACTIONS   | 595 567   | 3 859 543  |
| Levy collected prior financial years for distribution<br>Zambezi Pool Handling Costs   | -<br>595 567  | 2 685 550<br>1 173 993                                 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 (CONTINUED)

|  | 2024 (N\$)   | 2023 (N\$)  |
|--|--|---|
| 12. CASH GENERATED FROM OPERATIONS   | 105 213 058  | 97 616 464  |
| Surplus  | 108 670 563  | 84 998 003  |
| Adjustments for: Depreciation and amortisation expense Gain on sale of assets and liabilities Fair Value Adjustment - Agricultural Boards Building   | 3 458 470<br>5 238<br>29 877                           | 2 723 056<br>6 076<br>-                               |
| Changes in working capital: Receivables from exchange transactions Other receivables from non-exchange transactions Payables under exchange transactions Payables under non-exchange transaction | (3 195 688)<br>(2 463 501)<br>1 972 076<br>(3 263 976) | (1 515 174)<br>12 592 255<br>(2 361 746)<br>1 173 994 |

#### 13. RELATED PARTIES

Relationships Board Members Refer to Board members' report Ministry of Agriculture Members of key management

The Ministry of Public Enterprises oversees the Governance expectations that relate to the Board Member's Governance Agreement.

|  | 2024 (N\$)             | 2023 (N\$)             |
|--|------------------------|------------------------|
| Related part transactions Remuneration to key management | 6 839 591              | 6 484 197              |
| Basic Salary<br>Performance Bonus                        | 5 340 623<br>1 498 968 | 5 083 291<br>1 400 906 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024 [CONTINUED]

| Total Equity   | 342 210 914                     | -                      | 342 210 914             |
|--|---------------------------------|------------------------|-------------------------|
| Accumulated Surplus/(Deficit)                                      | 406 931 374                     | -                      | 406 931 374             |
| Crop Value Chain Development Fund                                  | 3 987 318                       | -                      | 3 987 318               |
| Crop Disaster Fund   | 1003 148                        | -                      | 10 000 000              |
| General Administrative Fund  | 1 003 148                       | -                      | 1 003 148               |
| Payables under non-exchange transactions<br>Commodity Reserve Fund | 3 859 543<br>13 798             | -                      | 3 859 543<br>13 798     |
| Payables under exchange transaction                                | 14 940 259                      |                        | 14 940 259              |
| Liabilities & Reserves   |                                 |                        |                         |
| Total Assets   | 342 210 913                     | -                      | 342 210 913             |
| Investments in associates Investment property                      | 4 198 877                       | (4 198 877)<br>645 000 | 645 000                 |
| Property, plant and equipment                                      | 8 582 906                       | 3 553 877              | 12 136 783              |
| Investment in financial assets                                     | 246 362 232                     | -                      | 246 362 232             |
| Receivables from non-exchange transaction                          | 27 438 996                      | -                      | 27 438 996              |
| Cash and cash equivalents Receivables from exchange transactions   | 53 145 860<br>2 482 042         | -<br>-                 | 53 145 860<br>2 482 042 |
| Assets   |                                 |                        |                         |
| Prior year adjustments 2022/23                                     |                                 |                        |                         |
| Prior year adjustments 2022/22                                     |                                 |                        |                         |
|  | financial statements (N\$)      | [N\$]                  | Amounts (N\$)           |
| 14. PRIOR PERIOD ERRORS  | Amount as per prior year signed | Adjustments            | Restated                |

#### **NOTES**



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