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05 June 2026

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## ADDRESSED TO:

## ALL MAHANGU GRAIN PRODUCERS AND PROCESSORS IN NAMIBIA

## RE: PEARL MILLET (MAHANGU) GRAIN: FLOOR (MINIMUM) PRICE FOR THE 2026 MARKETING SEASON.

In line with the Agronomic Industry Act, 20 of 1992 and the mahangu marketing agreement for the 2026 season between organised producers and processors, the Namibian Agronomic Board (NAB) calculates the floor (minimum) price for mahangu grain annually, based on the cost of inputs for commercial production for the 2025/2026 planting season.

This formula has been agreed upon by the organised mahangu grain producers and processors and endorsed by the NAB Board to safeguard an orderly marketing environment and to stimulate local production and marketing of surplus mahangu grain in Namibia.

Therefore, the NAB hereby announces the mahangu grain floor price for the 2026 marketing season, to commence on 01 June 2026.

The **Floor (Minimum) Prices** per ton to be paid by millers for **grade 1 mahangu grain**, for the **2026 marketing season** shall be as follows:

FARMERS' FLOOR PRICE	PRICE PER TON	PRICE PER KG	PRICE PER 50KG BAG
MILL-DOOR FLOOR PRICE	N\$8,166.72	N\$8.17	N\$408.34
FARM GATE/ COLLECTION CENTER FLOOR PRICE	N\$7,874.07	N\$7.87	N\$393.70

## PLEASE TAKE NOTE OF THE FOLLOWING:

- The Producer levy of 1.4% (N\$115.96 per ton) is already deducted from the **Mill-Door Floor Price** given above. Millers will be invoiced by the NAB for the producer levy of N\$115.96 per ton collected, based on the actual tonnage purchased.
- The Producer levy of 1.4% (N\$115.96 per ton) and the producer's transport cost share of N\$292.65 per ton is already deducted from the **Farm Gate/ Collection Floor Price** given above. Millers will be invoiced by the NAB for the Producer levy of N\$115.96 per ton collected, based on the actual tonnage purchased, and the miller cannot make any **further transport deductions** from the Farm Gate/ Collection Center Floor Price.

Our Vision: A globally recognised regulator of a sustainable, agile and innovative agronomy and horticulture sector.  
Board of Directors:

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Ms. Violet Simataa (Member)  
Dr. Fidelis Mwazi (CEO / Ex -Officio Member)

c) The Producer levy of 1.4% (N\$115.96 per ton) is calculated based on the mahangu commercial production cost of **N\$8,282.68** per ton.

Should there be any further enquiries, kindly contact **Mr. Simon Haidula (Agronomy Development Officer)**, and see above for his contact details.

**Kind Regards,**

  
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**Dr. Fidelis N. Mwazi (PhD)**  
Chief Executive Officer



## ANNEXURE A MAHANGU FINAL FLOOR PRICE FOR 2026 MARKETING SEASON

Based on mahangu commercial production cost for October 2025

VARIABLES		Oct. 2014	Oct. 2015	Oct. 2016	Oct. 2017	Oct. 2018	Oct. 2019	Oct. 2020	Oct. 2021	Oct. 2022	Oct. 2023	Oct. 2024	Oct. 2025	
SEEDS	UNIT UNITS/ha	PRICE/UNIT (N\$)	PRICE/UNIT (N\$)	PRICE/UNIT (N\$)	PRICE/UNIT (N\$)	PRICE/UNIT (N\$)	PRICE/UNIT (N\$)	PRICE/UNIT (N\$)	PRICE/UNIT (N\$)	PRICE/UNIT (N\$)	PRICE/UNIT (N\$)	PRICE/UNIT (N\$)	PRICE/UNIT (N\$)	COST/ha (N\$)
Okashana no. 2 (at NNFSGC)	2 kg 3	9.00	17.50	20.50	20.50	20.50	20.50	20.50	20.50	26.80	26.80	26.80	38.80	N\$ 116.40
<b>Sub - Total:</b>														N\$ 116.40
<b>FERTILIZER</b>														
2:3:2 (35) ZN + S (at AGRA Ltd, Grootfontein)	50 kg 2.85	415.00	632.60	581.07	517.31	652.80	490.99	504.50	830.00	1,195.52	813.71	839.50	910.60	N\$ 2,595.21
<b>Sub - Total:</b>														N\$ 2,595.21
<b>EQUIPMENT</b>														
Disc, diesel, maintenance, depreciation	liter 25	25.95	25.95	30.00	30.00	30.00	25.28	25.28	25.38	32.00	34.56	24.75	24.86	N\$ 621.50
Chisel-diesel, maintenance, depreciation	liter 18	25.95	25.95	30.00	30.00	30.00	25.28	25.28	25.38	32.00	34.56	24.75	24.86	N\$ 447.48
<b>Sub - Total:</b>														N\$ 1,068.98
<b>LABOUR</b>														
<b>Average Inflation</b>		5.04	3.93	7.13	5.14	4.56	3.18	2.34	4.04	6.37	5.77	4.97	3.60	
Weeding	man-day 13.11	40.00	50.00	60.00	60.00	60.00	60.00	60.00	60.00	75.00	75.00	80.00	112.00	N\$ 1,468.32
Bird scaring	man-day 9	40.07	50.00	60.00	60.00	60.00	60.00	60.00	60.00	75.00	75.00	80.00	112.00	N\$ 1,008.00
Harvesting	man-day 7	40.00	50.00	60.00	60.00	60.00	60.00	60.00	60.00	75.00	75.00	80.00	112.00	N\$ 784.00
Planting/Fertilisation	man-day 5	20.61	25.95	60.00	60.00	60.00	60.00	60.00	60.00	75.00	75.00	80.00	112.00	N\$ 560.00
Threshing /Precleaning	man-day 4.56	40.00	50.00	60.00	60.00	60.00	60.00	60.00	60.00	75.00	75.00	80.00	112.00	N\$ 510.72
Transport cost to mill or silo door	bags 20.00	20.23	21.03	22.52	23.68	24.76	25.55	26.15	26.61	27.84	28.21	29.24	29.26	N\$ 585.30
<b>Sub-Total:</b>														N\$ 4,916.34
<b>Cost of producing mahangu per ha under rain-fed</b>		3,822.11	4,824.89	5,233.15	5,063.39	5,427.58	4,836.15	5,154.55	6,114.15	8,006.50	7,010.66	7,001.45		N\$ 8,696.93
<b>Communal farmer's interest</b> (prime rate determined/charged by the bank which is 10.125%, October 2025 as per the Bank of Namibia)	% 0.10													N\$ 220.14
<b>Total cost of producing mahangu per ha under rain-fed</b>														N\$ 8,917.07
<b>A. Mahangu Floor Price (Based Actual Production Cost)</b>		3,475.00	4,386.00	5,397.99	5,222.89	5,608.86	4,988.50	5,327.00	6,333.00	8,318.75	7,212.22	7,202.75		N\$ 8,917.07
<b>B. Discounted price for the millers for 2026 (as agreed by the parties)</b>		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	319.00	0.00		N\$ 634.39
<b>C. AGREED MAHANGU FLOOR PRICE</b>		3,475.00	4,386.00	5,397.99	5,222.89	5,608.86	4,988.50	5,327.00	6,333.00	8,318.75	7,531.22	7,202.75	0.00	8,282.68
<b>A. MILL DOOR FLOOR PRICE, LESS THE PRODUCER LEVY:</b> At the agreed yield of 1 ton/ha, the resultant Mill- Door floor price per ton for the 2026 marketing season to be paid to the producer, less the producers levy of N\$115.96 per ton (1.4%). The producer levy will be invoiced to the miller/ buyer by the Namibian Agronomic Board, together with the processors levy of 1.4%, and then the miller will be required to pay both the producer levy collected and the processor levy to the NAB.										N\$ 8,166.72	Price to be communicated to farmers as the Mill Door Floor Price per Ton for 2026 season			
<b>B. FARM GATE/ COLLECTION CENTER FLOOR PRICE, LESS PRODUCER LEVY AND LESS PRODUCER TRANSPORT SHARE:</b> The farm-gate transport cost of N\$585.30 is shared between the millers and producers on 50/50 basis. Therefore the Farm Gate/ Collection Center Floor Price is less the NAB Producer levy of N\$115.96/ton and less transport cost share of N\$292.65 per ton (miller's portion) for 2026 marketing season: Millers or buyers will be invoiced by NAB for the N\$115.96/ ton (1.4%) Producer Levy collected and the processor levy charged.										N\$ 7,874.07	Price to be communicated to farmers as the Farm Gate Floor Price per Ton for 2026 season			
NAB Producer Levy already deducted from producer's prices above, and to be paid over to NAB by the miller:	1.4%	0.014												N\$ 115.96
<b>Shared Transport cost 50/50 on Fram Gate Price</b>														N\$ 292.65

Variation per Unit N\$

Variation per Unit %

12.00

45%

71.10

8%

0.11

0%

0.11

0%

32.00

40%

32.00

40%

32.00

40%

32.00

40%

32.00

40%

0.02

0%

1,714.32

24%

Price/kg

Price/50kg bag

8.17

408.34

7.87

393.70



F.N.

SIGNED